

INTER CARS S.A.

**CONSOLIDATED ANNUAL REPORT
FOR THE PERIOD January 1st–December 31st 2010**



CONTENTS

PART I	AUDITOR’S OPINION	2
PART II	LETTER FROM PRESIDENT OF THE MANAGEMENT BOARD	5
	INTER CARS S.A. MANAGEMENT BOARD’S STATEMENT	7
	FINANCIAL HIGHLIGHTS	8
	INFORMATION ON INTER CARS S.A.....	9
	CONSOLIDATED ANNUAL FINANCIAL STATEMENTS FOR THE PERIOD JANUARY 1ST–DECEMBER 31ST 2010	9
PART III	REPORT ON THE OPERATIONS OF THE INTER CARS GROUP.....	60
PART IV	AUDITOR’S REPORT ON THE ANNUAL FINANCIAL STATEMENTS	104

AUDITOR'S OPINION

PART II

CONSOLIDATED ANNUAL REPORT FOR THE PERIOD January 1st – December 31st 2010

Letter from President of the Management Board of Inter Cars S.A.....	5
Inter Cars S.A. Management Board's Statement	7
Financial Highlights	8
Information on Inter Cars S.A.....	9
1. Business Profile	9
2. Registered Office.....	9
3. Contact Data	9
4. Supervisory Board (as at the date of approval of these financial statements).....	9
5. Management Board (as at the date of approval of these financial statements)	9
6. Auditor	9
7. Lawyers	9
8. Banks (as at the date of approval of these financial statements)	10
9. Related Undertakings of Inter Cars – Consolidated as at December 31st 2010	10
10. Listing.....	11
11. Date of Approval for Publication of the Financial Statements.....	11
CONSOLIDATED ANNUAL STATEMENT OF FINANCIAL POSITION	12
CONSOLIDATED ANNUAL STATEMENT OF COMPREHENSIVE INCOME.....	13
ANNUAL STATEMENT OF CHANGES IN CONSOLIDATED EQUITY	14
ANNUAL STATEMENT OF CHANGES IN CONSOLIDATED EQUITY (CONT.).....	15
CONSOLIDATED ANNUAL STATEMENT OF CASH FLOWS	16
Notes to the Consolidated Annual Financial Statements	17
1. Basis for the Preparation of Consolidated Annual Financial Statements	17
2. Key Accounting Policies.....	21
3. Business Segments.....	28
4. Property, Plant and Equipment	30
5. Intangible Assets.....	33
6. Investment Property	36
7. Investments in Subordinated Undertakings	36
8. Investments Available for Sale	37
9. Deferred Income Tax.....	37
10. Inventories	38
11. Trade and Other Receivables.....	38
12. Cash and Cash Equivalents	40
13. Share Capital and Share Premium Account.....	40
14. Net Earnings Per share	41
15. Liabilities under Loans, Borrowings and Other Debt Instruments.....	42
16. Trade and Other Payables	44
17. Liabilities under Employee Benefits.....	45
18. Income Tax Payable.....	45
19. Share-Based Payments	46
20. Sales Revenue	45
21. Cost of Sales	46
22. Selling Costs and General and Administrative Expenses	46
23. Other Operating Income	46
24. Other Operating Expenses.....	47
25. Finance Income and Expenses.....	47
26. Structure of Cash for the Statement of Cash Flows	48
27. Income Tax	49
28. Dividend per Share	50
29. Contingent Liabilities and Unrecognised Liabilities under Executed Agreements	50
30. Operating Leases	50
31. Transactions with Related Undertakings.....	51
32. Financial Risk Management.....	52
33. Events Subsequent to the Balance-Sheet Date	55
34. Significant Judgments and Estimates.....	55
35. Change in the Presentation of Financial Data	55
36. Going Concern	55
37. Consolidated Financial Statements.....	55

**Letter from President of the Management Board
of Inter Cars S.A.**

Dear Shareholders,

I have a pleasure to address to you as the new president of the Board of Directors of Inter Cars. As you perfectly remember the previous president Krzysztof Oleksowicz was recalled by the Supervisory Board last year. Krzysztof Oleksowicz the founder of Inter Cars and the president of the Board decided to resign of his function as the president of the Board that he had fulfilled for several years and to remain in the Board as a member to continue to support us with his advice and experience.

2010 financial result brings optimism for future and allows us to speak of another successful year. Sales revenue growth rate was measured with 2 digit number. Consolidated sales revenue amounted to 2.4 billion PLN, while net profit amounted to 63.7 million, sales revenue increased by 16,8% in comparison to prior year. In general such sales growth rate was caused by an increased demand on the Polish market and the development of our foreign subsidiaries.

According to the data provided by the Polish Automotive Aftermarket Suppliers Association the value of independent passenger car market in 2010 amounted to 7 billion PLN (without oils and tyres). This means that this segment of the market has only grown as much as 2% over the year. Based on our own estimates Inter Cars SA's share in the segment of passenger and commercial vehicle market amounted to approx. 20%.

We are also very successful on neighbouring markets. We have noted significant sales growth in all Central and Eastern European countries in which we are present. The fastest growing countries are Inter Cars Ukraine and Inter Cars Lithuania, while Inter Cars Slovakia continues to have the largest share in sales revenue amongst our subsidiaries. I am delighted to share with the news that we are ready to begin our operations in Bulgaria.

Currently Inter Cars' distribution network comprise of 140 branches in Poland and 82 branches abroad and we continue to open new ones. Such a large network allows us to be very close to our customers to be able to render our high quality services. Our customers appreciate our strategy which ensures a stable growth of our Group and gradually increasing number of loyal customers.

Last year we informed you about a new project Motointegrator. We hesitate to speak of a large success already but we believe that this project is a long-term one and is designed to complement our existing distribution channels. We are also convinced that the future of distribution is connected with Internet. Experience of distributors from the United States and United Kingdom can serve as examples.

Therefore, the idea of Motointegrator as communication between customers and repair service providers seems to be best solution for companies like Inter Cars with the developed distribution and logistics. Motointegrator enables customers to select suitable spare parts and a garage where repair work is to take place. Dedicated consultants provide customers with support in selecting the spare parts, while sales of merchandise is performed according to the traditional model of delivery chain. A branch delivers spare parts to a garage that performs a repair and the gain is realized on service, product margin and transportation fee.

Inter Cars was also very successful in the use of internet in the business. At present approximately 40% of orders realized by our distribution network is executed via internet. Our business partners (garages) appreciate our internet tools and use them frequently. In terms of the use of modern technologies in the core business Inter Cars seems to be ahead of competitors.

Owing to the diversification strategy the Group operates in various segments including the production trailers for trucks. Despite the difficult situation in 2010 in this segment Feber's sales soared by 48%, however, the company continued to generate losses. Nevertheless, the results of the restructuring program implemented by the new president Witold Kmiecniak makes me believe that 2011 year will be a successful year for Feber.

Spare part producers and distributors seek environment friendly solutions which now became a world-wide trend. Therefore the idea of regeneration of some spare parts goes in line with this world-wide trend as it allows to save financial means and at the same time reduce environmental waste.

Therefore spare parts regeneration on large production scale is important and promising areas of activities of Inter Cars Group.

Letter from President of the Management Board

This year Lauber specializing in the regeneration of spare parts reported a large 62% increase in sales owing to its innovative approach to business and the increase of demand for this type of service.

We believe that in 2011 Inter Cars will continue to be a leader in distribution of spare parts in the Central and Eastern European countries. Our stable financial situation and the competitive advantage that we have achieved allows us to focus now rather on optimisation of our operations and look for new opportunities for development such as e.g. e-commerce.

We would like to assure you that the Board of Directors will do its best to take advantage of all opportunities that stand before Inter Cars in order to improve safety and profitability of your investment.

Robert Kierzek
President of the Management Board

Inter Cars S.A. Management Board's Statement

In compliance with the requirements laid down in the Regulation of the Minister of Finance on current and periodic information to be published by issuers of securities, dated February 19th 2009, the Management Board of Inter Cars S.A. represents that:

- to the best of its knowledge the consolidated annual financial statements of Inter Cars S.A. ("the Company") and the comparative data have been prepared in compliance with the International Financial Reporting Standards endorsed by the European Union, issued and effective as at the date of these financial statements, and give a fair and clear view of the Company's assets, financial standing and financial results.
- The Directors' Report on the Company's operations gives a true picture of its development, achievements and standing.
- KPMG Audyt Sp. z o.o., a qualified auditor of financial statements that audited the consolidated annual financial statements of Inter Cars S.A. was appointed in compliance with applicable laws, and both the auditing firm and the auditor who performed the audit met the conditions required to issue an impartial and independent opinion on the reviewed financial statements, in accordance with the applicable laws.

Warsaw, April 21th 2011

Robert Kierzek

President of the Management Board

Krzysztof Oleksowicz

Member of the Management Board

Wojciech Milewski

Member of the Management Board

Krzysztof Soszyński

Vice-President of the Management Board

Piotr Kraska

Member of the Management Board

Financial Highlights

Financial Highlights:

	<i>for 12 months ended</i>		<i>for 12 months ended</i>	
	Dec 31 2010	Dec 31 2009	Dec 31 2010	Dec 31 2009
(‘000)	PLN	PLN	EUR	EUR
Data on growth and profit				
Sales margin	32,5%	34,2%		
EBITDA	150 518	150 297	37 588	34 626
EBITDA as a per cent of sales	6,2%	7,3%		
Net debt/EBITDA	2,79	2,97		
Basic earnings per share	4,49	4,95	1,12	1,14
Diluted earnings per share	4,49	4,85	1,12	1,12
Operating profit (loss)	115 255	119 872	28 782	27 616
Net profit (loss)	63 683	68 222	15 903	15 717
Cash flows				
Net cash provided by (used in) operating activities	80 157	109 793	20 017	25 294
Net cash provided by (used in) investing activities	(21 213)	(19 728)	(5 297)	(4 545)
Net cash provided by (used in) financing activities	(51 520)	(87 623)	(12 866)	(20 187)
Employment and number of affiliate branches as at				
	Dec 31 2010	Dec 31 2009		
Number of employees				
Parent undertaking	1 289	1 274		
Related undertakings	816	755		
Affiliate branches				
Parent undertaking	140	126		
Related undertakings	82	62		
Statement of financial position (as at)				
	Dec 31 2010	Dec 31 2009	Dec 31 2010	Dec 31 2009
Cash and cash equivalents	34 788	27 364	8 784	6 661
Balance-sheet total	1 322 301	1 272 993	333 889	309 866
Loans, borrowings, finance lease liabilities	454 742	474 393	114 825	115 475
Equity attributable to owners of the parent	558 535	498 891	141 034	121 438

The following exchange rates were applied to translate the figures presented under the financial highlights into the euro:

- for the items of the statement of financial position – the exchange rate quoted by the National Bank of Poland for December 31st 2010: EUR 1 = PLN 3.9603, and the exchange rate quoted for December 31st 2009: EUR 1 = PLN 4.1082.
- for the items of growth, profit and cash flows – the average of the exchange rates quoted by the National Bank of Poland for the last day of each month of the four quarters of 2010 and 2009, that is EUR 1 = PLN 4.0044 and EUR 1 = PLN 4.3406, respectively.

Information on Inter Cars S.A.

(PLN '000)

Information on Inter Cars S.A.

1. Business Profile

The core business of Inter Cars Spółka Akcyjna ("Inter Cars") comprises import and distribution of spare parts for cars and commercial vehicles.

2. Registered Office

Ul. Powsińska 64

02-903 Warsaw

Poland

Central Warehouse:

ul. Gdańska 15

05-152 Czostów near Warsaw

3. Contact Data

Phone No. (+48-22) 714 19 16

Fax No. (+49-22) 714 19 18

bzarzadu@intercars.com.pl

relacje.inwestorskie@intercars.com.pl

www.intercars.com.pl

4. Supervisory Board (as at the date of approval of these financial statements)

Andrzej Oliszewski, Chairman of the Supervisory Board

Piotr Płoszajski

Maciej Oleksowicz

Michał Marczak

Jacek Klimczak

5. Management Board (as at the date of approval of these financial statements)

Robert Kierzek, President of the Management Board

Krzysztof Soszyński, Vice-President of the Management Board

Krzysztof Oleksowicz

Wojciech Milewski

Piotr Kraska

6. Auditor

KPMG Audyt Sp. z o.o.

ul. Chłodna 51

00-867 Warsaw

7. Lawyers

W. Olewniczak i Doradcy Kancelaria Prawna Spółka Komandytowa

ul. Marszałkowska 115

Warsaw

Joanna Wasilewska & Partnerzy, Kancelaria Radców Prawnych,

ul. Źródłana 11 a

Poznań

Information on Inter Cars S.A.

(PLN '000)

8. Banks (as at the date of approval of these financial statements)

Bank Pekao S.A. ul. Grzybowska 53/57 00-950 Warsaw	ABN Amro S.A. ul. 1-go Sierpnia 8A 02-134 Warsaw
Bank Handlowy w Warszawie S.A. ul. Senatorska 16 00-923 Warsaw	BRE Bank S.A. ul. Senatorska 18 00-950 Warsaw
ING Bank Śląski S.A. Pl. Trzech Krzyży 10/14 00-499 Warsaw	Fortis Bank S.A. ul. Postępu 15 02-676 Warsaw
Kredyt Bank S.A. ul. Kasprzaka 2/8 01-211 Warsaw	Raiffeisen Bank Polska S.A. ul. Piękna 20 00-549 Warsaw
Bank Zachodni WBK S.A. ul. Rynek 9/11 50-950 Wrocław	EFG Eurobank Ergasias S.A. ul. Mokotowska 19 00-560 Warsaw

9. Related Undertakings of Inter Cars – Consolidated as at December 31st 2010

Inter Cars Ukraine LLC 29009 Khmelnytskyi, Tolstego 1/1 Ukraine	Feber Sp. z o.o. ul. Powsińska 64 02-903 Warsaw
Inter Cars Ceska Republika Nowodworska 1010/14 142 01 Prague, Czech Republic	Q-Service Sp. z o.o. ul. Gdańska 15 05-152 Cząstków Mazowiecki
Lauber Sp. z o.o. ul. Portowa 35A 76-200 Słupsk	Inter Cars Slovenská Republika s.r.o. Ivánska cesta 2 Bratislava, Slovakia
Inter Cars Lietuva UAB J. Kubiliaus g. 18 Vilnius, Lithuania	IC Development&Finance Sp. z o.o. ul. Dorodna 33 03-195 Warsaw
Inter Cars Romania s.r.l. Corneliu Coposu 167A 400235 Cluj-Napoca, Romania	Inter Cars Hungaria Kft. Klapka Utca 4 H-1134 Budapest, Hungary
Inter Cars d.o.o. Radnička cesta 27 1000 Zagreb, Croatia	JC Auto s.r.l. Viale A.Doria 48/A 20124 Milan, Italy
ARMATUS Sp. z o.o. ul. Powsińska 64 02-903 Warsaw	JC Auto S.A. Rue du Parc Industriel 3D 1440 Brain-le-Chateau, Belgium
JC Auto s.r.o. Lazensky park 10, c.p. 329 735 03 Karvina- Darkom, Czech Republic	Inter Cars Cyprus Limited 12 Esperidon Street 1087 Nicosia, Cyprus
INTER CARS LATVIJA SIA Biekensalas Str.7 LV-1004 Ryga, Latvia	

Information on Inter Cars S.A.

(PLN '000)

10. Associate undertakings

Since October 30th 2008 the Company owns shares in SMiOC FRENOPLAST Bułhak i Cieślowski S.A. Korpele 75 12-100 Szczytno.

11. Listing

Shares of Inter Cars S.A. (the parent undertaking) are listed in the continuous trading system at the Warsaw Stock Exchange (Gielda Papierów Wartościowych w Warszawie S.A.).

12. Date of Approval for Publication of the Financial Statements

These financial statements were approved for publication by the Management Board of Inter Cars S.A. on April 20th 2011.

(PLN '000)

CONSOLIDATED ANNUAL STATEMENT OF FINANCIAL POSITION

	note	Dec 31 2010	Dec 31 2009
ASSETS			
Non-current assets			
Property, plant and equipment	4	197 843	197 439
Intangible assets	5	143 077	148 324
Investments in associated undertakings	7	3 734	3 822
Investments available for sale	8	43	43
Investment property	6	49 834	53 437
Receivables	11	7 159	6 682
Deferred tax assets	9	4 412	350
		406 102	410 097
Current assets			
Inventories	10	611 192	565 616
Trade and other receivables	11	270 219	269 437
Income tax receivable		-	479
Cash and cash equivalents	12	34 788	27 364
		916 199	862 896
TOTAL ASSETS		1 322 301	1 272 993
	note	Dec 31 2010	Dec 31 2009
EQUITY AND LIABILITIES			
Equity			
Share capital	13	28 336	28 336
Share premium account	13	259 530	259 530
Statutory reserve funds		198 387	137 680
Other capital reserves		4 835	5 935
Currency translation differences on consolidation		(1 778)	1 161
Retained earnings and current year profit	14	69 225	66 249
Equity attributable to owners of the parent		558 535	498 891
Non-controlling interests	13	-	-
Total equity		558 535	498 891
Non-current liabilities			
Loans, borrowings and finance lease liabilities	15	244 641	386 058
Other non-current liabilities	16	257	219
Deferred tax liabilities	9	70	3 616
		244 968	389 893
Current liabilities			
Trade and other payables	16	294 642	291 567
Loans, borrowings, debt securities and finance lease liabilities	15	210 101	88 335
Employee benefits	17	4 382	3 007
Income tax payable	18	9 673	1 300
		518 798	384 209
TOTAL EQUITY AND LIABILITIES		1 322 301	1 272 993

Notes are an integral part of the consolidated annual financial statements.

(PLN '000)

CONSOLIDATED ANNUAL STATEMENT OF COMPREHENSIVE INCOME

	note	Jan 1 – Dec 31 2010	Jan 1 – Dec 31 2009
Continuing operations			
Sales revenue	20	2 413 008	2 065 634
Cost of sales	21	(1 627 713)	(1 359 112)
Gross profit on sales		785 295	706 522
Other operating income	23	6 979	8 366
Selling costs and general and administrative expenses	22	(397 271)	(334 789)
Cost of distribution services		(261 323)	(243 773)
Other operating expenses	24	(18 425)	(16 454)
Operating profit		115 255	119 872
Finance income	25	2 058	1 548
Foreign exchange gains/(losses)	25	213	(4 373)
Finance expenses	25	(39 944)	(32 790)
Profit (loss) on interests in associated undertakings	7	(88)	51
Profit before tax		77 494	84 308
Corporate income tax	27	(13 811)	(16 086)
Net profit from continuing operations		63 683	68 222
OTHER COMPREHENSIVE INCOME			
Currency translation differences		(2 939)	(65)
Other net comprehensive income for the reporting period		(1 100)	-
		(4 039)	(65)
TOTAL COMPREHENSIVE INCOME FOR THE REPORTING PERIOD		59 644	68 157
Net profit attributable to:			
- owners of the parent		63 683	68 222
- non-controlling interests		-	-
		63 683	68 222
Comprehensive income attributable to:			
- owners of the parent		59 644	68 157
- non-controlling interests		-	-
		59 644	68 157
Net profit		63 683	68 222
Weighted average number of shares		14 168 100	13 787 685
Earnings per ordinary share (PLN)	14	4.49	4.95
Weighted average diluted number of shares		14 168 100	14 059 011
Diluted earnings per share (PLN)	14	4.49	4.85

Notes are an integral part of the consolidated annual financial statements.

(PLN '000)

ANNUAL STATEMENT OF CHANGES IN CONSOLIDATED EQUITY

<i>(PLN '000)</i>	Share capital	Share premium account	Statutory reserve funds	Currency translation differences	Other capital reserves	Retained earnings and current year profit	Equity attributable to owners of the parent	Non-controlling interests	Total equity
Equity as at January 1st 2010	28 336	259 530	137 680	1 161	5 935	66 249	498 891	-	498 891
Comprehensive income for the reporting period									
Net profit for the reporting period	-	-	-	-	-	63 683	63 683	-	63 683
Other comprehensive income									
Increase and decrease in the period:				(2 939)	(1 100)	-	(4 039)	-	(4 039)
- currency translation differences	-	-	-	(2 939)	-	-	(2 939)	-	(2 939)
- other comprehensive income	-	-	-	-	(1 100)	-	(1 100)	-	(1 100)
Total comprehensive income for the reporting period	-	-	-	(2 939)	(1 100)	-	(4 039)	-	(4 039)
Transactions with owners recognised directly under equity									
Contributions from and distributions to owners									
Share issue in connection with exercise of management stock options	-	-	-	-	-	-	-	-	-
Total contributions from and distributions to owners	-	-	-	-	-	-	-	-	-
Distribution of retained earnings – transfer to statutory reserve funds	-	-	60 707	-	-	(60 707)	-	-	-
As at December 31st 2010	28 336	259 530	198 387	(1 778)	4 835	69 225	558 535	-	558 535

Notes are an integral part of the consolidated annual financial statements.

(PLN '000)

ANNUAL STATEMENT OF CHANGES IN CONSOLIDATED EQUITY (CONT.)

	Share capital	Share premium account	Statutory reserve funds	Currency translation differences	Other capital reserves	Retained earnings and current year profit	Equity attributable to owners of the parent	Non-controlling interests	Total equity
Equity as at January 1st 2009	27 472	247 785	104 595	1 226	5 935	31 112	418 125	-	418 125
Comprehensive income for the reporting period									
Net profit for the reporting period	-	-	-	-	-	68 222	68 222	-	68 222
Other comprehensive income									
Increase and decrease in the period:									
- currency translation differences	-	-	-	(65)	-	-	(65)	-	(65)
Total comprehensive income for the reporting period	-	-	-	(65)	-	68 222	68 157	-	68 157
Transactions with owners recognised directly under equity									
Contributions from and distributions to owners									
Share issue in connection with exercise of management stock options	864	11 745	-	-	-	-	12 609	-	12 609
Total contributions from and distributions to owners	864	11 745	-	-	-	-	12 609	-	12 609
Distribution of retained earnings – transfer to statutory reserve funds	-	-	33 085	-	-	(33 085)	-	-	-
As at December 31st 2009	28 336	259 530	137 680	1 161	5 935	66 249	498 891	-	498 891

Notes are an integral part of the consolidated annual financial statements.

(PLN '000)

CONSOLIDATED ANNUAL STATEMENT OF CASH FLOWS

	note	Jan 1 – Dec 31 2010	Jan 1 – Dec 31 2009
Cash flows from operating activities			
Profit before tax		77 494	84 308
Adjustments, including:			
Depreciation/amortisation of property, plant, equipment and intangible assets		35 263	30 425
Foreign exchange (gains)/losses		213	(4 373)
(Gain)/loss on disposal of property, plant and equipment		(823)	1 140
Net interest	26	28 809	28 447
(Gain) on revaluation of investment property	6	377	(1 922)
Other adjustments net	26	(2 939)	(328)
Operating profit before changes in working capital		138 394	137 697
Change in inventories		(45 576)	16 413
Change in receivables	26	(4 582)	(56 983)
Change in current liabilities		4 488	30 188
Cash generated by operating activities		92 724	127 315
Corporate income tax paid	26	(12 567)	(17 522)
Net cash provided by (used in) operating activities		80 157	109 793
Cash flows from investment activities			
Sale of property, plant, equipment and intangible assets		7 823	14 413
Acquisition of property, plant, equipment and intangible assets	4 5	(32 718)	(35 193)
Repayment of loans advanced	26	6 043	723
Loans advanced	26	(2 639)	(431)
Interest received	26	278	760
Net cash provided by/(used in) investing activities		(21 213)	(19 728)
Cash flows from financing activities			
Net proceeds from share issue	13	-	12 609
(Decrease) / increase in loans, borrowings and debt securities	26	10 670	(84 960)
Decrease in finance lease liabilities	26	(8 022)	(11 130)
Interest paid	26	(29 168)	(29 142)
Proceeds from debt securities (bonds) issue	26	-	86 700
(Redemption) of debt securities (bonds)	26	(25 000)	(61 700)
Net cash provided by/(used in) financing activities		(51 520)	(87 623)
Change in net cash and cash equivalents		7 424	2 442
Cash and cash equivalents at beginning of period		27 364	24 922
Cash and cash equivalents at end of period	12	34 788	27 364

Notes are an integral part of the consolidated annual financial statements.

Notes

(PLN '000)

Notes to the Consolidated Annual Financial Statements**1. Basis for the Preparation of Consolidated Annual Financial Statements****a) Statement of Compliance with IFRS**

The consolidated annual financial statements (“financial statements”) have been prepared in accordance with the International Financial Reporting Standards as endorsed by the European Union (“EU IFRS”).

The EU IFRS include all International Accounting Standards and International Financial Reporting Standards, along with their interpretations, except for the standards and interpretations listed below which await endorsement by the European Union or which have been endorsed by the EU but have not come into force.

The Group has not opted for early application of the new standards and interpretations that have been published and endorsed by the EU but come into force after the reporting date. Furthermore, as at the reporting date, the assessment of potential impact of the new standards and interpretations which come into force subsequent to the reporting date has not yet been completed by the Group.

EU-endorsed standards and interpretations which have not come into force and have not been reflected in the consolidated annual financial statements

Nature of impending change in accounting policy	Possible impact on financial statements	Effective date for periods beginning as the date or after that date
<p>The <i>Improvements to IFRSs 2010</i> contains 11 amendments to 6 standards and one interpretation.</p> <p><i>(Describe any amendments that may have significant impact on financial reporting)</i></p>	<p>Many of these changes are not expected to have a significant impact on the financial statements of the Group therefore we include below a discussion of only those improvements that may be expected to have a material effect on the financial statements.</p>	<p>1 January 2011 except changes to IFRS 3 <i>Business combinations</i> – Transitional requirements for contingent consideration from a business combination that occurred before the effective date of the revised IFRS, Measurement of non-controlling interests, Unreplaced and voluntarily replaced share-based payment awards, IAS 27 <i>Consolidated and separate Financial Statements</i> – Transition requirements for amendments made as result of IAS 27 (2008) to IAS 21, IAS 28 and IAS 31– where the effective date is 1 July 2010</p>
<p>The proposed amendment would provide relief to first-time adopters from the requirement to provide comparative period disclosures for the information required to be presented by the Amendments to IFRS 7 if the first IFRS reporting period</p>	<p>The amendment has no impact on the Group's Financial Statements</p>	<p>1 July 2010</p> <p>According to Commission Regulation No 574/2010 each entity shall apply the amendments at the latest, as from the commencement date of its first financial year starting after 30 June 2010.</p>

Notes*(PLN '000)*

starts earlier than 1 January 2010.		
<p>The amendment exempts government-related entity from the disclosure requirements in relation to related party transactions and outstanding balances, including commitments, with (a) a government that has control, joint control or significant influence over the reporting entity; and (b) another entity that is a related party because the same government has control, joint control or significant influence over both the reporting entity and the other entity. The revised Standard requires specific disclosures to be provided if a reporting entity takes advantage of this exemption.</p> <p>The revised Standard also amends the definition of a related party which resulted in new relations being included in the definition, such as, associates of the controlling shareholder and entities controlled, or jointly controlled, by key management personnel.</p>	Revised IAS 24 is not relevant to the Group's financial statements as the Group is not a government-related entity and the revised definition of a related party is not expected to result in new relations requiring disclosure in the financial statements.	<p>1 January 2011</p> <p>According to Commission Regulation No 632/2010 each entity shall apply the revised standard at the latest, as from the commencement date of its first financial year starting after 31 December 2010.</p>
The amendment requires that rights, options or warrants to acquire a fixed number of the entity's own equity instruments for a fixed amount of any currency are equity instruments if the entity offers the rights, options or warrants pro rata to all of its existing owners of the same class of its own non-derivative equity instruments.	The amendments to IAS 32 are not relevant to the Group's financial statements as the Group has not issued such instruments at any time in the past.	<p>1 February 2010</p> <p>According to Commission Regulation No 1293/2009 each entity shall apply the amendments at the latest, as from the commencement date of its first financial year starting after 31 January 2009.</p>
The amendment of IFRIC 14 addresses the accounting treatment for prepayments made when there is also a minimum funding requirements (MFR). Under the amendments, an entity is required to recognize certain prepayments as an asset on the basis that the entity has a future economic benefit	The amendments to IFRIC 14 is not relevant to the Group's financial statements as the Group does not have any defined benefit plans with minimum funding requirements.	<p>1 January 2011</p> <p>According to Commission Regulation No 633/2010 each entity shall apply the amendments at the latest, as from the commencement date of its first financial year starting after 31 December 2010.</p>

Notes are an integral part of the consolidated annual financial statements.

Notes

(PLN '000)

from the prepayment in the form of reduced cash outflows in future years in which MFR payments would otherwise be required.		
<p>The Interpretation clarifies that equity instruments issued to a creditor to extinguish all or part of a financial liability in a 'debt for equity swap' are consideration paid in accordance with IAS 39.41.</p> <p>The initial measurement of equity instruments issued to extinguish a financial liability is at the fair value of those equity instruments, unless that fair value cannot be reliably measured, in which case the equity instrument should be measured to reflect the fair value of the financial liability extinguished. The difference between the carrying amount of the financial liability (or part of the financial liability) extinguished and the initial measurement amount of equity instruments issued should be recognized in profit or loss.</p>	<p>The Group did not issue equity to extinguish any financial liability during the current period. Therefore, the Interpretation will have no impact on the comparative amounts in the Group's financial statements for the year ending 31 December 2010. Further, since the Interpretation can relate only to transactions that will occur in the future, it is not possible to determine in advance the effects the application of the Interpretation will have.</p>	<p>1 July 2010</p> <p>According to Commission Regulation No 662/2010 each entity shall apply IFRIC 19 at the latest, as from the commencement date of its first financial year starting after 30 June 2010.</p>

Nature of impending change in accounting policy	Possible impact on financial statements	Effective date for periods beginning as the date or after that date
<p>The <i>Improvements to IFRSs 2010</i> contains 11 amendments to 6 standards and one interpretation.</p> <p><i>(Describe any amendments that may have significant impact on financial reporting)</i></p>	<p>Many of these changes are not expected to have a significant impact on the financial statements of the Group therefore we include below a discussion of only those improvements that may be expected to have a material effect on the financial statements.</p>	<p>1 January 2011 except changes to IFRS 3 <i>Business combinations</i> – Transitional requirements for contingent consideration from a business combination that occurred before the effective date of the revised IFRS, Measurement of non-controlling interests, Unreplaced and voluntarily replaced share-based payment awards, IAS 27 <i>Consolidated and separate Financial Statements</i> – Transition requirements for amendments made as result</p>

Notes*(PLN '000)*

		of IAS 27 (2008) to IAS 21, IAS 28 and IAS 31– where the effective date is 1 July 2010
The proposed amendment would provide relief to first-time adopters from the requirement to provide comparative period disclosures for the information required to be presented by the Amendments to IFRS 7 if the first IFRS reporting period starts earlier than 1 January 2010.	The amendment has no impact on the Group's Financial Statements	1 July 2010 According to Commission Regulation No 574/2010 each entity shall apply the amendments at the latest, as from the commencement date of its first financial year starting after 30 June 2010.

b) Basis of Measurement

These financial statements were prepared in compliance with the historical cost convention, with the exception of:

- financial instruments measured at fair value through profit or loss, including hedge accounting;
- investment property, which is measured at fair value

The consolidated financial statements of the Inter Cars Group (“the Group”) cover the financial statements of Inter Cars S.A., Inter Cars Ukraine, Inter Cars Ceska Republika, Lauber Sp. z o.o., Feber Sp. z o.o., Inter Cars Slovenska Republika, Q-Service Sp. z o.o., Inter Cars Lietuva, IC Development & Finance Sp. z .o.o., Inter Cars d o.o., Inter Cars Hungaria kft., JC Auto s.r.o., Inter Cars Romania s.r.l., JC Auto S.A., JC Auto s.r.l., Armatus Sp. z o.o., Inter Cars Cyprus Limited and Inter Cars Latvija SIA. The parent undertaking of the Group is Inter Cars S.A. (the “Company”, the “parent undertaking”).

All amounts presented in these financial statements are expressed in thousands of Polish złoty, unless stated otherwise.

The presented accounting policies have been adopted by all undertakings belonging to the Group. They did not change in relation to the policies applied in the financial statements for 2009.

All entities are fully consolidated except for SMiOC FRENOPLAST Bułhak i Cieślowski S.A. (associate) consolidated with equity method.

c) Functional and Presentation Currencies*(a) Presentation and Functional Currencies*

All amounts in these financial statements are stated in the Polish złoty (“PLN”) and are rounded off to the nearest full thousand. The Polish złoty is the functional currency of Inter Cars S.A., Feber, Lauber, Q-Service, IC Development & Finance, Fenoplast and Armatus Sp. z o.o. The functional currency for Inter Cars Ukraine is UAH, for Inter Cars Ceska Republika and JC Auto s.r.o. – CZK, for Inter Cars Slovenska Republika – SKK, for JC Auto s.r.l., Inter Cars Cyprus Limited and JC Auto S.A. – EUR, for Inter Cars Hungaria Kft – HUF, for Inter Cars d.o.o. – HRK, for Inter Cars Romania s.r.l. – RON, for Inter Cars Latvija SIA – LVL and for Inter Cars Lietuva – LTL.

The profit/(loss), assets and equity and liabilities of the undertakings which do not have PLN as their functional currency are translated into PLN in the following manner:

- assets and equity and liabilities included in each statement of financial position are translated at the closing exchange rate as at the reporting date,
- income and expenses included in each statement of comprehensive income are translated at average exchange rates for a given period,

Notes

(PLN '000)

- the resultant currency translation differences are disclosed as a separate item of equity.

(b) Foreign Exchange Gains and Losses

Transactions denominated in foreign currencies are recognised after translation at the exchange rate prevailing on the transaction date. Gains or losses arising from the settlement of such transactions and from valuation of monetary assets and liabilities as at the reporting date at the mid exchange rate quoted by the NBP on that date are recognised as current period profit or loss, while foreign exchange gains or losses arising from the settlement are charged against costs of products, goods for resale and materials sold, and other foreign exchange gains or losses are disclosed as a separate item.

d) Changes in Accounting Policies

With effect from January 1st 2010, the Group has implemented MSSF 27 Consolidated and separate financial statement (2008) for transactions of acquisition of non-controlling interest. The change in accounting policies was applied prospectively and has not significantly affected the profit per share figure. The details has been described in the note 13

Based on the new accounting policy, acquisition of non-controlling interest are classified as transactions with owners, consequently in such transactions no goodwill is recognized. Adjustments to non-controlling interest are based on proportionate net value of assets of a subsidiary.

So far, goodwill was recognized in a subsidiary on transactions with the acquisition of non-controlling interest and was established as excess of cost of acquisition over the net book value of net assets acquired.

e) Basis of Consolidation

(a) Subsidiary Undertakings

Subsidiary undertakings are the undertakings controlled by the parent undertaking. Control is understood as the power to govern, whether directly or indirectly, the financial and operational policies of an undertaking in order to derive benefits from its operations. The degree of control is assessed taking into account the influence conferred by the existing and potential voting rights that can be exercised or converted as at the reporting date.

The accounts of a subsidiary undertaking are included in the consolidated financial statements starting from the day when the parent undertaking assumes control over the undertaking, and cease to be consolidated when the control is lost.

(b) Consolidation Adjustments

Balances of settlements between the Group's undertakings, intra-Group transactions and all related unrealised gains or losses, and the Group's income and expenses, are eliminated on consolidation. Unrealised gains on transactions with associated and jointly-controlled undertakings are eliminated from the consolidated financial statements pro rata to the Group's equity interest in those undertakings. Unrealised losses are eliminated in accordance with the same rule, as long as there is no sign of impairment.

2. Key Accounting Policies

The accounting policies presented below, with the exception of the changes described in Section 1 d), were applied to all the periods presented in the financial statements.

a) Property, Plant and Equipment

Property, plant and equipment are valued at acquisition or production cost, less accumulated depreciation charges and impairment losses. Land is not depreciated.

Property, plant and equipment include own assets, leasehold improvements, tangible assets under construction, and third-party tangible assets used by the company (where the underlying agreement transfers substantially all the potential benefits and risks of ownership to the company), and comprise assets which are used for the purposes of supplying goods or providing services, for administrative purposes, or to be leased to third parties, and which are expected to be used for more than one year. The acquisition or production cost comprises the cost incurred to purchase or produce an item of property, plant and equipment, including capitalised interest accrued until the

Notes

(PLN '000)

date on which the asset is placed in service. Subsequent expenditure is added to the carrying amount of an asset when it is probable that future economic benefits will flow to the Group. Costs of day-to-day maintenance of property, plant and equipment are disclosed as current period profit or loss.

Acquisition or production cost of an item of property, plant and equipment comprises acquisition price, including import duties and non-refundable taxes on the acquisition, less any discounts and rebates, any other costs directly attributable to adapting the item to a location and condition enabling its use in accordance with the management's intentions, as well as the estimated costs of its dismantling, its removal and restoration of its site, which the Company is obliged to incur.

Property, plant and equipment, except for tangible assets under construction and land, are subject to depreciation. Depreciation charges are calculated using the acquisition or production cost less the residual value of the asset, based on the length of its useful life as assumed and periodically reviewed by the Company, beginning from the moment when the asset is available to be placed in service until the earlier of: the day when the asset is classified as available for sale, it is derecognised, its residual value is higher than its carrying amount, or it is fully depreciated.

Items of property, plant and equipment are depreciated using the straight-line method over the following periods:

Buildings and leasehold improvements	10–40 years
Plant and equipment	3–16 years
Vehicles	5–7 years
Other	1–5 years

Gains or losses arising from derecognition of an item of property, plant and equipment are calculated as the difference between net proceeds from disposal and the carrying amount of the asset, and are recognised in current period profit or loss.

b) Goodwill

Goodwill acquired in a business combination is initially recognised at cost, being the excess of the cost of the business combination over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities.

After initial recognition, goodwill is recognised at cost less any accumulated impairment losses.

c) Intangible Assets

Identifiable non-monetary assets without physical substance, whose acquisition or production cost can be estimated reliably and which will probably bring future economic benefits to the Group attributable directly to a given asset, are recognised as intangible assets. Intangible assets with definite useful lives are amortised over their useful lives, starting from the day when a given asset is available to be placed in service. They cease to be amortised at the earlier of: the day when a given asset is classified as available for sale (or included in a group of assets that are to be disposed of, classified as available for sale) in accordance with IFRS 5 *Non-Current Assets Available for Sale and Discontinued Operations*, or the day when the asset is derecognised, or when it is fully amortised. The value of an intangible asset for amortisation is determined by deducting its residual value.

Relations with Suppliers

Relations with suppliers acquired through an acquisition or business combination are initially recognised at acquisition cost. The acquisition cost of relations with suppliers acquired through mergers is equal to their fair value as at the merger date.

Following initial recognition, relations with suppliers are measured at acquisition cost less amortisation and impairment losses, if any. Relations with suppliers acquired through the merger with JC Auto S.A. are amortised over a twelve-year period, corresponding to their useful lives.

Computer Software

Software licences are valued at acquisition cost plus the cost of bringing them to working condition. Costs associated with development and maintenance of computer software are disclosed under expenses of the period in which they are incurred. Costs related directly to the production of unique computer software for the Group, which will probably yield economic benefits exceeding costs beyond one year, are disclosed under intangible assets and amortised over the useful life of a given asset, however not longer than for the term of the lease agreement.

Notes

*(PLN '000)***d) Investment Property**

Investment property comprises property generating rent income, property held with a view to realising benefits from the appreciation of its value, or both, which is not used in the Company's operations and is not to be sold in the ordinary course of the Company's business. Initially, investment property is valued at acquisition cost, including transaction costs. Following initial recognition, it is recognised at fair value, and any gains or losses on changes in the fair value are posted as profit or loss in the period in which they originated.

Assets are transferred to investment property only when there is a change in their use and the criteria for recognition of property under investment property are met. The Company applies the principles described in the section "Property, Plant and Equipment" to such property until the day of change in its use. Any difference between the fair value of the property as at that day and its previous carrying amount is recognised under other comprehensive income.

Property is transferred from investment property only if there is a change in its use, confirmed by the start of its occupancy for the purposes of the Company's operations or start of its adaptation for intended sale.

If property is transferred from investment property to property used in the Company's operations or to inventories, the cost of the property adopted in order to recognise it in the new asset category is equal to the fair value of the property determined as at the day of the change in use.

e) Financial Instruments

Financial instruments are classified into the following categories: (a) financial instruments held to maturity, (b) loans and receivables, (c) financial assets available for sale, (d) financial instruments measured at fair value through profit or loss.

Financial instruments are classified into the above categories depending on the purpose for which they were purchased. As at the reporting date, financial instruments are reviewed and, if needed, reclassified.

Financial instruments are initially recognised at fair value, which in the case of investments not classified as measured at fair value through profit or loss also includes transaction costs directly attributable to the acquisition or issue of the investment asset.

Financial instruments are derecognised if the rights to receive economic benefits and the risks associated with such instruments expire or are transferred to a third party.

The fair value of financial instruments which are traded on an active market is determined by reference to the closing price on the last day of trading before the reporting date.

The fair value of financial instruments which are not traded on an active market is determined using various valuation methods, including by reference to the market value of another instrument with substantially the same features that is traded on an active market, based on the expected cash flows, or option valuation models, taking into account company-specific circumstances.

As at the reporting date, the Group determines whether there is objective evidence of impairment of an asset or a group of assets.

(a) Financial Instruments Held to Maturity

Financial instruments held to maturity are financial assets other than derivatives, with fixed or determinable payments and fixed maturities, which the Group intends and is able to hold to maturity, excluding financial assets classified as financial instruments measured at fair value through profit or loss, investments available for sale, and loans and receivables.

Assets which will be sold within 12 months following the reporting date are disclosed under current assets.

Investments held to maturity are measured at amortised cost using the effective interest rate.

(b) Loans and Receivables

Loans and receivables are financial assets other than derivatives, with fixed or determinable payments, which are not traded on an active market and which result from payments, delivery of goods or performance of services for the benefit of a debtor without an intention to classify such receivables as financial assets measured at fair value through profit or loss. Loans and receivables are disclosed under current assets, except for those maturing in over 12 months following the reporting date.

Trade and other receivables are measured at amortised cost using the effective interest rate, less impairment losses on doubtful receivables.

Notes

*(PLN '000)**(c) Financial Assets Available for Sale*

Financial assets available for sale are financial assets other than derivatives, which have been designated as available for sale or have not been classified to the (a), (b) or (d) category. Financial assets available for sale are disclosed under current assets if they are intended to be sold within 12 months following the reporting date. Financial assets available for sale are measured at fair value, except for investments in equity instruments which are not quoted on an active market and whose fair value may not be measured reliably.

Gains or losses from revaluation of financial assets available for sale are disclosed as a separate item of equity until such financial assets are sold or their value is impaired, at which point the accumulated gains or losses previously disclosed under other comprehensive income are recognised as current period profit or loss.

(d) Financial Instruments Measured at Fair Value through Profit or Loss

An instrument is classified as one to be measured at fair value through profit or loss if it is held for trading or is designated as such at the time of its initial recognition. Financial instruments are classified as instruments measured at fair value through profit or loss if the Group actively manages such positions and makes decisions concerning their purchase or sale based on their fair value. Following initial recognition, the transaction costs related to the investments are recognised as profit or loss at the time they are incurred.

The fair value of financial instruments classified as measured at fair value through profit or loss or available for sale is their current bid price as at the reporting date.

f) Impairment of Assets*Financial Assets*

An impairment loss on a financial asset is recognised if there is objective evidence of impairment as a result of one or more events which may have an adverse impact on future cash flows related to a given financial asset.

The amount of an impairment loss on a financial asset measured at amortised cost is estimated as the difference between the asset's carrying amount and the present value of the future cash flows, discounted using the original effective interest rate. Impairment losses on financial assets available for sale are computed by reference to the assets' present fair value.

As at the each reporting date, it is assessed whether objective evidence of impairment exists for financial assets that are deemed material individually. Other financial assets are divided into groups with similar credit risk and assessed for impairment collectively.

Impairment losses are recognised in current period profit or loss.

Impairment losses are reversed if a subsequent increase in the recoverable value can be objectively attributed to an event occurring after the impairment recognition date. Impairment losses related to investments in equity instruments classified as available for sale are not reversed through profit or loss. If the fair value of debt instruments classified as available for sale increases and the increase can be objectively attributed to an event occurring after the impairment recognition date, the previously recognised impairment loss is reversed with the reversal amount disclosed under other comprehensive income.

Non-Financial Assets

The carrying amount of non-financial assets other than investment property, inventories and deferred tax asset is tested for impairment as at each reporting date. If the Group has a reason to suspect that a given asset's value has been impaired, it estimates its recoverable amount. The recoverable amount of goodwill, intangible assets with indefinite useful lives and intangible assets which are not yet ready for use is established as at each reporting date.

An impairment loss is recognised when the carrying amount of an asset or a cash-generating unit is higher than its recoverable amount. A cash-generating unit is the smallest identifiable group of assets which generates cash inflows that are largely independent of the cash flows from other assets or groups of assets. Impairment losses are recognised in current period profit or loss. Impairment of a cash-generating unit is initially recognised as a decrease in goodwill allocated to that cash-generating unit (a group of cash-generating units), and subsequently as a decrease in the carrying amount of the other assets belonging to that cash-generating unit (a group of cash-generating units) on a pro-rata basis.

The recoverable amount of assets or cash-generating units is the higher of their net realisable value and their value in use. Value in use is calculated by discounting estimated future cash flows

Notes

(PLN '000)

with a pre-tax interest rate that reflects current market assessments of the time value of money and the risks specific to the asset. In the case of assets which do not generate independent cash flows, value in use is estimated for the smallest identifiable cash-generating unit to which the asset belongs.

Impairment losses on goodwill are not reversible. As far as other assets are concerned, as at each reporting date impairment losses recognised in prior periods are reviewed to determine if there is any evidence that they no longer exist or have decreased. An impairment loss recognised in prior periods is reversed if the estimates used to determine the asset's recoverable amount have changed. An impairment loss is reversed only up to the carrying amount of the asset (net of amortisation and depreciation) that would have been disclosed had no impairment loss been recognised.

g) Leases

a) The Group as a Lessee

Property, plant and equipment used under finance lease agreements which transfer to the Group substantially all the risks and benefits resulting from ownership of the assets, are carried at the lower of the fair value of the assets or the present value of the minimum future lease payments. Lease payments are apportioned between finance expenses and reduction of the outstanding lease obligation so as to achieve a constant rate of interest in particular periods on the remaining balance of the liability. Finance expenses are recognised directly in current period profit or loss. If there is no reasonable probability that ownership of the asset will be acquired as at the end of the lease term, assets used under finance lease agreements are depreciated over the shorter of the lease term or their useful life. In other cases, property, plant and equipment are depreciated over their useful lives.

Lease agreements under which substantially all the risks and benefits resulting from ownership of the assets remain with the lessor are disclosed as operating lease agreements. The cost of lease payments is recognised on a straight-line basis in profit or loss over the lease term.

(b) The Group as a Lessor

Income from operating leases is recognised in profit or loss on a straight-line basis over the period provided for in the relevant lease agreement. Leased assets are carried in the statement of financial position and depreciated in line with the depreciation procedures followed in the case of similar asset categories.

h) Inventories

Inventories are recognised at the lower of their acquisition (production) cost or net realisable value. The cost of inventories includes all costs of acquisition and processing as well as all other costs incurred in order to bring inventories to their present location and condition.

The acquisition or production cost is determined using the FIFO method, which assumes that sales are made from the oldest available goods.

The amounts of discounts and rebates as well as other payments depending on the purchase volume reduce the purchase price regardless of the date on which they are actually granted, provided that their receipt is probable.

Net realisable value is recognised in the amount of the estimated selling price that could be obtained in the ordinary course of business, less any estimated cost of finishing the inventories and costs to sell.

The value of inventories is reduced by impairment losses recognised when the net realisable price (price less discounts, rebates and selling costs) is lower than the relevant acquisition (production) cost, determined separately for each line of inventories.

i) Cash and Cash Equivalents

Cash and cash equivalents comprise cash in hand and cash at banks, as well as term deposits and short-term securities maturing within three months.

j) Share Capital

Share capital is disclosed in the amount specified in the Company's Articles of Association and entered in the court register.

Share premium account is disclosed as a separate item under equity.

Notes

(PLN '000)

Costs of share issue are charged against the capital.

k) Loans and Borrowings

Loans and borrowings are initially recognised at acquisition cost, equal to their respective fair values.

In subsequent periods, loans and borrowings are measured at amortised cost using the effective interest rate, the determination of which includes cost of contracting a loan as well as discounts and bonuses received at the time of the liabilities settlement.

l) Provisions

A provision is recognised when an entity has a present obligation (whether legal or constructive) resulting from past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

m) Revenue

Revenue is recognised at the fair value of economic benefits received or receivable, whose amount can be estimated reliably.

(a) Revenue from Sales of Goods for Resale and Products

Revenue is recognised if:

- the entity has transferred to the buyer the significant risks and benefits of ownership,
- the entity retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods, products and services sold,
- the amount of revenue can be measured reliably,
- it is probable that the economic benefits associated with the transaction will flow to the entity,
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Revenue is recognised net of VAT and taking into account any discounts granted.

Revenue from domestic sales is recognised at the time of supply of the goods for resale or products. Revenue from exports is recognised at the time of delivery of goods for resale or products to the buyer.

In the case of sales made through the network of affiliate branches with which the Company has signed cooperation agreements, sales revenue is recognised at the time the goods or products are released to the end customer.

(b) Revenue from Sales of Services

Revenue from sales of services is recognised on a percentage of completion basis as at the reporting date. The outcome of a transaction can be estimated reliably if all of the following conditions are met:

- the amount of revenue can be measured reliably,
- it is probable that the economic benefits associated with the transaction will flow to the entity,
- the stage of completion of the transaction as at the reporting date can be measured reliably, and
- the costs incurred in connection with the transaction and the costs to complete the transaction can be measured reliably.

(c) Interest Income

Interest income is recognised using the effective interest rate, if the receipt of interest is probable and the amount of interest can be measured reliably.

(d) Dividend

Dividend income is recognised as at the dividend record date if it is probable that the dividend will be received and the amount of dividend can be measured reliably.

n) Operating Expenses

Operating expenses are disclosed in the period to which they relate, in the amount of a probable reduction of the entity's economic benefits which can be measured reliably.

Notes

(PLN '000)

The costs charged to the Group by its affiliate branches as compensation for the sale of goods for resale performed on behalf of the Group is recognised in the period to which it relates.

Expense on the lease of office and warehouse space is recognised in profit or loss in the period to which it relates.

Re-invoiced amounts reduce the respective cost items of the Group.

o) Finance Expenses

Finance expenses include primarily interest payable on borrowings, unwinding of the discount on provisions, dividend on preference shares classified as liabilities, foreign exchange losses, losses resulting from changes in the fair value of financial instruments at fair value through profit or loss, and financial assets impairment as well as gains or losses related to hedging instruments which are recognised in profit or loss. All interest payable is measured using the effective interest rate.

p) Corporate Income Tax

The current portion of corporate income tax is computed based on the profit for the period, determined in accordance with the applicable tax regulations. The total income tax charge is the aggregate of its current portion and deferred portion, determined with the balance-sheet method; the deferred income tax is recognised in connection with temporary differences between the values of assets and liabilities as disclosed in the accounting books and their respective values determined for tax purposes.

Deferred income tax is determined with use of the tax rates effective for the year in which a given tax obligation originated, based on the tax regulations applicable in the year in which the deferred tax asset and liability are settled.

Deferred tax asset is disclosed in the amount expected to be deducted from income tax due in the future in connection with deductible temporary differences which will reduce the taxable income in the future and the deductible tax loss determined in accordance with the prudence principle.

Deferred tax liability is recognised in the amount of income tax to be paid in the future in connection with taxable temporary differences which will increase future taxable income.

Deferred tax asset and deferred tax liability are offset in the separate statement of financial position if the Group holds an exercisable right to offset corporate income tax receivable and payable and if the deferred tax asset and deferred tax liability refer to the corporate income tax levied on the same taxpayer by the same tax authority.

q) Valuation of Equity Interests in Associated Undertakings

Equity interests in associated undertakings are valued using the equity method.

r) Foreign Exchange Gains/Losses

Foreign exchange gains and losses relating to translation of business transactions into PLN are recognised in the statement of comprehensive income under a separate item, with the exception of foreign exchange gains and losses connected with trade liabilities paid or trade receivables received which are charged to costs of products, goods for resale and materials sold.

s) Share-Based Payments

As part of a programme providing for share-based payments the Group's employees have the right to acquire shares in the parent undertaking. The fair value of a stock option granted is disclosed under salaries and wages expense, with a corresponding increase in equity. The fair value is measured as at the date of option granting and settled over the vesting period. The fair value of options is estimated with use of the binomial tree valuation, with due regard to the conditions on which the options have been granted. The amount charged to costs is adjusted to reflect the number of options outstanding at a given time, with the exception of a situation where the right to an option expires because the price of the underlying shares has not reached a vesting level.

Rights to participate in the appreciation of the value of the shares are granted to members of the Management Team. The fair value of the amounts payable to such persons is disclosed as cost, with a corresponding increase in liabilities. The fair value is initially measured as at the option grant date and settled over the vesting period. The fair value of the right to participate in the appreciation of the value of the shares is computed using the Black-Scholes model, based on the assumed vesting dates and conditions on which the respective instruments have been granted. The valuation of the liability is reviewed as at each reporting date and as at the settlement date. Any changes in the fair value of the liability are disclosed as personnel cost.

Notes*(PLN '000)***t) Financial Derivatives and Hedge Accounting**

The Group uses financial derivatives to hedge its interest rate risk exposure. Embedded derivatives are separated from the host contract and accounted for separately if the economic characteristics and risks of the host contract and the embedded derivative are not closely related, a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative, and the hybrid (combined) instrument is not measured at fair value through profit or loss. At the time of initial designation of the hedging item, the Group formally documents the relationship between the hedging instrument and the hedged item. The documentation includes the risk management objective and a strategy for undertaking the hedge, as well as methods to be used by the Group to assess the hedge effectiveness. The Group assesses, both at the time the hedge is undertaken and in subsequent periods, whether it is justified to expect that the hedging instruments will remain “highly effective” in offsetting changes in the fair value or cash flows attributable to the hedged risk during the entire period for which the hedge was undertaken, as well as whether actual results are within the range of 80-125%. Cash flows hedges are applied for highly probable future transactions bearing risk of changes in cash flows whose effects would be recognised as current year profit or loss.

3. Business Segments

The Inter Cars Group’s core business consists in the sale of spare parts. Additionally, Feber, Lauber and IC Development are active in other segments, including production of semi-trailers, recovery of spare parts and property development activities.

The Inter Cars Group applies uniform accounting policies to all its business segments. Transactions between the segments are executed at arm’s length, and were eliminated in these consolidated annual financial statements.

Supplementary Information

For information on key products and services and the geographical breakdown of sales, see Note 20.

The vast majority of the Company’s non-current assets are situated in Poland. The following table shows geographical location of the non-current assets:

	Dec 31 2010	Dec 31 2009
Non-current assets located in Poland	391 906	390 428
Non-current assets located abroad	14 196	19 669
Total non-current assets	406 102	410 097

The Company does not have key customers due to the nature of its operations. For more information see Note 32.

Notes

(PLN '000)

	Sales of spare parts		Other		Eliminations		Total	
	Jan 1– Dec 31 2010	Jan 1– Dec 31 2009	Jan 1– Dec 31 2010	Jan 1– Dec 31 2009	Jan 1– Dec 31 2010	Jan 1– Dec 31 2009	Jan 1– Dec 31 2010	Jan 1– Dec 31 2009
Segment's revenue from external customers	2 351 896	2 016 049	61 112	49 585	-	-	2 413 008	2 065 634
Inter-segment revenue	272 239	231 880	17 400	65 106	(289 639)	(296 986)	-	-
Interest income	7 650	5 894	13	-	(6 390)	(4 400)	1 273	1 494
Interest expense	(29 620)	(28 633)	(4 188)	(3 148)	4 640	2 642	(29 168)	(29 139)
Amortisation/Depreciation	(32 321)	(28 513)	(2 942)	(1 912)	-	-	(35 263)	(30 425)
Profit before tax	77 054	85 383	(553)	(709)	(113)	(366)	77 494	84 308
Equity interests in associated undertakings valued with equity method	3 640	3 727	-	-	-	-	3 640	3 727
Total assets	1 554 661	1 381 353	123 161	175 997	(355 521)	(284 357)	1 322 301	1 272 993
Capital expenditure (purchase of property, plant and equipment, intangible assets and investment properties)	29 115	30 538	3 603	4 655	-	-	32 718	35 193
Total liabilities	980 932	922 034	101 170	105 390	(318 336)	(253 322)	763 766	774 102

Notes are an integral part of the consolidated annual financial statements.

(PLN '000)

4. Property, Plant and Equipment

	Dec 31 2010	Dec 31 2009
Land	14 623	14 985
Buildings and structures	94 046	94 733
Plant and equipment	23 182	29 681
Vehicles	26 988	18 640
Other tangible assets	34 015	34 339
Tangible assets under construction	4 989	5 061
	197 843	197 439

Property, Plant and Equipment Used under Lease Agreements

The carrying amount of property, plant and equipment used under finance lease agreements is shown below:

- As at December 31st 2010 – PLN 36 360 thousand
- As at December 31st 2009 – PLN 43 539 thousand

Assets used under finance lease agreements include computer hardware, vehicles and a complex in Kajetany, used by the Group in its operating activities.

The Group's right to dispose of any item of property, plant and equipment held by the Group, except those used under finance lease agreements, is not restricted in any way.

Borrowing Costs

The borrowing costs charged to property, plant and equipment for the reporting year are not material.

Notes

(PLN '000)

	Land	Buildings and structures	Plant and equipment	Vehicles	Other tangible assets	Tangible assets under construction	Total property, plant and equipment
GROSS VALUE OF PROPERTY, PLANT AND EQUIPMENT							
Gross value as at Jan 1 2009	13 741	97 779	48 302	24 825	53 844	19 701	258 192
Increase:	1 399	15 483	17 226	9 430	17 471	(14 538)	46 471
Acquisition	72	979	6 925	1 563	3 915	15 716	29 170
Transfer	1 327	14 504	2 671	6 178	13 215	(30 803)	7 092
Lease	-	-	7 630	1 689	341	549	10 209
Decrease:	-	(1 536)	(10 547)	(4 354)	(854)	-	(17 291)
Sale	-	(1 536)	(10 418)	(3 652)	(842)	-	(16 448)
Liquidation	-	-	(129)	(702)	(12)	-	(843)
Currency translation differences	(122)	(127)	(121)	(106)	(69)	(102)	(647)
Gross value as at Dec 31 2009	15 018	111 599	54 860	29 795	70 392	5 061	286 725
Increase:	36	3 194	4 684	15 958	8 291	169	32 332
Acquisition	36	1 114	4 312	14 076	8 072	1 718	29 328
Transfer	-	2 080	372	495	219	(1 549)	1 617
Lease	-	-	-	1 387	-	-	1 387
Decrease:	-	-	(5 062)	(4 869)	(562)	(13)	(10 506)
Sale	-	-	(4 703)	(4 869)	(237)	(9)	(9 818)
Liquidation	-	-	(359)	-	(325)	(4)	(688)
Currency translation differences	(206)	(234)	(90)	(103)	(50)	(228)	(911)
Gross value as at Dec 31 2010	14 848	114 559	54 392	40 781	78 071	4 989	307 640

Notes are an integral part of the consolidated annual financial statements.

Notes

(PLN '000)

	Land	Buildings and structures	Plant and equipment	Vehicles	Other tangible assets	Tangible assets under construction	Total property, plant and equipment
Depreciation and impairment losses as at Jan 1 2009	20	13 425	24 082	8 651	30 785	-	76 963
Depreciation for period	13	3 559	9 400	4 680	6 032	-	23 684
Sale	-	(245)	(8 124)	(1 936)	(432)	-	(10 737)
Liquidation	-	-	(75)	(55)	(12)	-	(142)
Other	-	139	(9)	(22)	(239)	-	(131)
Currency translation differences	-	(12)	(95)	(163)	(81)	-	(351)
Depreciation and impairment losses as at Dec 31 2009	33	16 866	25 179	11 155	36 053	-	89 286
Depreciation for period	192	3 849	10 646	5 095	8 767	-	28 549
Sale	-	-	(4 598)	(2 071)	(203)	-	(6 872)
Liquidation	-	-	(127)	(224)	(325)	-	(676)
Other	-	(163)	155	(144)	(186)	-	(338)
Currency translation differences	-	(39)	(45)	(18)	(50)	-	(152)
Accumulated depreciation and impairment losses as at Dec 31 2010	225	20 513	31 210	13 793	44 056	-	109 797
NET VALUE							
As at Jan 1 2009	13 721	84 354	24 220	16 174	23 059	19 701	181 229
As at Dec 31 2009	14 985	94 733	29 681	18 640	34 339	5 061	197 439
As at Jan 1 2010	14 985	94 733	29 681	18 640	34 339	5 061	197 439
As at Dec 31 2010	14 623	94 046	23 182	26 988	34 015	4 989	197 843

Notes are an integral part of the consolidated annual financial statements.

Notes

(PLN '000)

5. Intangible Assets

	Dec 31 2010	Dec 31 2009
Software	3 589	5 962
Research and development expense	90	90
Goodwill, including:	124 130	124 130
- <i>goodwill from merger with JC Auto S.A.</i>	124 130	124 130
Other intangible assets, including:	15 268	18 142
- <i>relations with suppliers</i>	12 757	14 149
- <i>other</i>	2 511	3 993
	143 077	148 324

Impairment Test

The Group's assets in cash generating units were tested for impairment. The recoverable amount was based on an estimation of value in use. No impairment was identified based on the test.

The value in use is the estimated present value of future cash flows generated by an entity. Material assumptions adopted at the estimation of the recoverable amount are presented below and they were not changed significantly in comparison to values adopted are outlined below:

- Projections of cash flows used to estimate the value in use estimated separately for the segments Spare parts (includes goodwill) and Other
- The data used to prepare the projections for 2011, 2012 were based on the approved budget.
- Cash flows for 2013–2014 were estimated based on a growth rate of 4–5%, while for the remaining years the assumed growth rate was 1.5%.
- The discount rate used to calculate the value in use was 10.5% and was estimated based on the weighted average cost of capital.

Intangible Assets Used under Lease Agreements

The net value of intangible assets used under finance lease agreements was as follows:

- as at December 31st 2010 – PLN 527 thousand
- as at December 31st 2009 – PLN 2 366 thousand

The finance lease agreements refer to the software used in the Group's activities.

Borrowing Costs

The borrowing costs charged to property, plant and equipment for the reporting year are not material.

Notes

(PLN '000)

	Goodwill	Development expense	Computer software	Other intangible assets	Prepayments for intangible assets	Total
GROSS INTANGIBLE ASSETS						
Gross value as at Jan 1 2009	124 130	129	25 035	23 844	30	173 168
Acquired	-	-	2 585	-	109	2 694
Leased	-	-	1 000	-	-	1 000
Other decrease	-	-	(889)	(10)	(139)	(1 038)
Currency translation differences	-	-	(61)	-	-	(61)
Gross value as at Dec 31 2009	124 130	129	27 670	23 834	-	175 763
Acquired	-	-	2 209	7	-	2 216
Leased	-	-	-	-	-	-
Other decrease	-	-	(761)	-	-	(761)
Transfers	-	-	(11)	11	-	-
Currency translation differences	-	-	28	-	-	28
Gross value as at Dec 31 2010	124 130	129	29 135	23 852	-	177 246

Notes

(PLN '000)

AMORTISATION AND IMPAIRMENT LOSSES ON INTANGIBLE ASSETS

Amortisation and impairment losses as at Jan 1 2009	-	-	18 130	2 717	-	20 847
Amortisation for period	-	39	3 726	2 976	-	6 741
Decrease	-	-	(107)	-	-	(107)
Currency translation differences	-	-	(41)	(1)	-	(42)
Amortisation and impairment losses as at Dec 31 2009	-	39	21 708	5 692	-	27 439
Amortisation for period	-	-	3 829	2 885	-	6 714
Decrease	-	-	(1)	-	-	(1)
Currency translation differences	-	-	10	7	-	17
Amortisation and impairment losses as at Dec 31 2010	-	39	25 546	8 584	-	34 169
NET VALUE						
As at Jan 1 2009	124 130	129	6 905	21 127	30	152 321
As at Dec 31 2009	124 130	90	5 962	18 142	-	148 324
As at Jan 1 2010	124 130	90	5 962	18 142	-	148 324
As at Dec 31 2010	124 130	90	3 589	15 268	-	143 077

(PLN '000)

6. Investment Property

	<u>Dec 31 2010</u>	<u>Dec 31 2009</u>
As at Jan 1	53 437	57 328
Acquisition	1 174	3 329
Change in fair value recognised in current period profit/(loss)	(377)	1 922
Sale	<u>(4 400)</u>	<u>(9 142)</u>
As at Dec 31	<u>49 834</u>	<u>53 437</u>

Increase related to subsequent expenses included chiefly the expenditure incurred on the construction of buildings and structures for a new affiliate branch.

During the financial year, the Group ordered valuation of the following properties located in Warszawa, Lublin, Bielsko-Biała, Szczecin, Gdańsk, Gorzów and the Masuria region. A fair-value appraisal was performed by an independent appraiser holding recognised and relevant professional qualifications who had experience in the appraisal of investment property.

During 2010, there were no transfers of investment property to other assets or reclassifications of other assets to investment property.

In 2010, the property located in Gdańsk generated PLN 150 thousand in rent income, the properties in Warsaw and in Bielsko-Biała generated PLN 180 thousand each, whereas the property in Szczecin generated PLN 156 thousand. The other real properties did not generate any rent income for the Group.

The Group's title to the above properties is not restricted.. They included land acquired for investment purposes (construction of premises for an affiliate branch or leasing). The value of the land as at December 31st 2010 was PLN 47 231 thousand.

7. Investments in Subordinated Undertakings

	<u>2010</u>	<u>2009</u>
As at Jan 1	3 822	3 770
Increase, including::	(88)	52
- acquisition of Frenoplast,	<u>(88)</u>	<u>52</u>
As at Dec 31	<u>3 734</u>	<u>3 822</u>

Interests in associated undertakings – as at December 31st 2010

Undertaking's name and form of incorporation	SMiOC FRENOPLAST Bułhak i Cieślowski S.A.
Location of registered office	Szczytno
Value of shares (PLN '000)	3 782
Percentage of share capital/total vote held	49%
Undertaking's assets	14 743 *
Liabilities	5 422 *
Revenue	10 271 *
Net profit	(180) *
* Unaudited.	

(PLN '000)

8. Investments Available for Sale

	Dec 31 2010	Dec 31 2009
Interests in other undertakings	43	43
End of period	43	43

The Group's interest in ATR's share capital amounts to 3.7%.

9. Deferred Income Tax

Deferred Tax Assets and Liabilities

Deferred tax assets and liabilities were recognised for the following assets and liabilities:

As at Dec 31 2010	Assets	Liabilities
Intangible assets	-	2 424
Property, plant and equipment	-	7 898
Inventories	5 383	1 111
Trade and other receivables	660	-
Loan	-	2 397
Tax losses	404	-
Finance lease liabilities	11 520	-
Trade and other payables	6 979	6 774
Deferred tax assets/liabilities	24 946	20 604
Deferred tax assets offset against liabilities	(20 534)	(20 534)
Deferred tax assets/liabilities as disclosed in the statement of financial position	4 412	70
As at Dec 31 2009	Assets	Liabilities
Intangible assets	-	2 758
Property, plant and equipment	-	8 460
Inventories	5 295	702
Trade and other receivables	406	1 303
Liabilities under loans and borrowings	335	-
Liabilities under employee benefits	-	74
Tax losses	687	-
Finance lease liabilities	7 484	-
Trade and other payables	3 440	7 616
Deferred tax assets/liabilities	17 647	20 913
Deferred tax assets offset against liabilities	(17 297)	(17 297)
Deferred tax assets/liabilities as disclosed in the statement of financial position	350	3 616

In the presented periods, deferred tax was recognised for all the balance-sheet items which represented temporary differences.

(PLN '000)

Change in deferred tax assets	Dec 31 2010	Dec 31 2009
As at beginning of period	17 647	16 550
Increase (decrease)	7 299	1 097
As at end of period	24 946	17 647

Change in deferred tax liabilities	Dec 31 2010	Dec 31 2009
As at beginning of period	20 913	21 450
(Reversed) recognised in the period	(309)	(537)
As at end of period	20 604	20 913

	Dec 31 2009	Effect on net profit	Dec 31 2010
Deferred tax asset	17 647	(7 299)	24 946
Deferred tax liability	(20 913)	(309)	(20 604)
	(3 266)	(7 608)	4 342

10. Inventories

	Dec 31 2010	Dec 31 2009
Materials	36 718	37 825
Semi-finished products and work in progress	8 217	22 595
Finished products	4 388	4 576
Goods for resale	561 869	500 620
	611 192	565 616
Goods for resale	582 088	516 747
Discounts charged to inventories	(19 565)	(15 193)
Impairment losses	(654)	(934)
	561 869	500 620

The Inter Cars Group receives discounts from suppliers. To the extent such discounts relate to goods for resale purchased and sold in a given period, they reduce the value of goods for resale sold. The balance of such discounts is charged to inventories.

Inventories in the form of goods for resale kept at the Central Warehouse, regional distribution centres and affiliate branches are covered by fire and all-risk insurance, as well as by insurance against burglary with theft and robbery.

The inventories have been pledged as collateral to secure the repayment of a bank loan.

Change in Impairment Losses on Inventories

	Dec 31 2010	Dec 31 2009
As at beginning of period	(934)	(1 134)
(Increase)/decrease	280	200
As at end of period	(654)	(934)

11. Trade and Other Receivables

	Dec 31 2010	Dec 31 2009
Trade receivables	235 837	189 624
Taxes, subsidies, customs duty, social security, health insurance and other benefits receivable	30 320	67 835
Other receivables	12 614	12 037
Loans advanced	3 791	7 677
Current trade and other receivables, gross	282 562	277 173

(PLN '000)

As at December 31st 2010, taxes, subsidies, customs duty, social security, health insurance and other benefits receivable included mainly the parent undertaking's VAT receivables in the amount of PLN 23 783 thousand (PLN 62 405 thousand in 2009).

Change in impairment losses on trade receivables	Dec 31 2010	Dec 31 2009
As at beginning of period	(7 736)	(4 388)
Increase	(6 397)	(3 586)
Decrease	1 790	238
As at end of period	(12 343)	(7 736)
Current trade and other receivables, net	270 219	269 437

In accordance with the terms of cooperation between Inter Cars and the entities operating its affiliate branches, as set out in the relevant distribution agreements, the branch operators assume substantially all the risk related to impairment of receivables.

	Dec 31 2010	Dec 31 2009
Maturity structure of current trade receivables, gross		
Up to 12 months	282 562	277 173
Over 12 months	-	-
	282 562	277 173

Currency structure of current trade and other receivables, gross		
Polish currency	147 014	185 588
Foreign currencies	135 548	91 585
	282 562	277 173

Receivables in EUR	83 076	51 343
Receivables in USD	945	11 484
Receivables in other currencies	51 527	28 758
	135 548	91 585

Maturity structure of receivables	Dec 31 2010	
	Gross	Valuation allowance
up to 180 days	256 075	-
from 181 to 270 days	3 856	478
from 271 to 360 days	2 484	455
over 1 year	20 147	11 410
Total	282 562	12 343

Maturity structure of receivables	Dec 31 2009	
	Gross	Valuation allowance
up to 180 days	257 301	-
from 181 to 270 days	3 873	542
from 271 to 360 days	2 655	565
over 1 year	13 344	6 629
Total	277 173	7 736

	Dec 31 2010	Dec 31 2009
Loans advanced		
Current loans	3 791	7 677
Non-current loans	974	411
	4 765	8 088

Notes

(PLN '000)

Non-current receivables	Dec 31 2010	Dec 31 2009
Receivables from employees	524	524
Non-current loans	974	411
Security deposits	4 481	4 390
Other	1 180	1 357
	7 159	6 682

The concentration of credit risk related to trade receivables is limited given that the Group's customer base is large and widely dispersed, mainly in Poland.

For a discussion of credit and currency risks, see Note 32.

Non-current receivables include security deposits under lease agreements paid by the Group, as well as non-current loans.

The loans bear interest at a rate equal to 1M WIBOR or 3M LIBOR (in the case of EUR-denominated loans), plus a margin of 1%-4%. The loans are not secured.

12. Cash and Cash Equivalents

	Dec 31 2010	Dec 31 2009
Cash in hand	5 291	6 218
Cash at bank	23 403	16 212
Cash in transit	5 310	4 195
Cash in accounts of the Company's Social Benefits Fund	784	739
Cash	34 788	27 364
PLN	13 535	11 484
Other currencies	21 253	15 880
	34 788	27 364

With the exception of cash in accounts of the Company's Social Benefits Fund, the Group does not hold any restricted cash. In accordance with Polish law, companies registered in Poland are required to administer Company's Social Benefits Funds on behalf of their employees. Contributions to the Company's Social Benefits Funds are deposited in a separate account. The credit risk concentration with respect cash is limited as the Group deposits cash in a number of reputable financial institutions.

13. Share Capital and Share Premium Account

As at December 31st 2010, the share capital of Inter Cars S.A, the parent undertaking, was composed of 14 168 100 Series A to F ordinary bearer shares with a par value of PLN 2 per share; there are no restrictions on any rights conferred by the shares. All shares have been admitted to public trading by virtue of the decision of the Polish Securities and Exchange Commission, and introduced to trading on the Warsaw Stock Exchange. The first listing of Inter Cars S.A. shares took place on the trading session on May 26th 2004.

	Number of shares	Date of admission to trading	Right to dividend (since)	Par value (PLN)	Issue price (PLN)	Share premium (PLN)
Series A shares	200 000	14.05.2004	1999	400 000	2,00	-
Series B shares	7 695 600	14.05.2004	1999	15 391 200	2,00	-
Series C shares	104 400	14.05.2004	1999	208 800	2,00	-
Series D shares	2 153 850	14.05.2004	2001	4 307 700	6,85	10 448 676
Series E shares	1 667 250	14.05.2004	2002	3 334 500	8,58	10 966 504
Series G shares	1 875 000	14.03.2008	2007	3 750 000	122,00	225 000 000
Series F1 shares	10 001	06.08.2007	2008	20 002	33,59	315 900
Series F2 shares	30 000	25.06.2008	2008	60 000	37,13	1 053 900
Series F1 shares	147 332	06.08.2007	2009	294 664	33,59	4 654 249
Series F2 shares	127 333	25.06.2008	2009	254 666	37,13	4 473 208

(PLN '000)

Series F3 shares	157 334	21.12.2009	2009	314 668	18,64	2 618 038
	14 168 100			28 336 200		259 530 475

Non-Controlling Interests

As at Jan 1 2010

-

Share of non-controlling interests in profit/(loss) for period Jan 1 – Dec 31 2010

As at Dec 31 2010

-

Non-controlling interests comprise shares held by Mr Siergiej Ovsijenko in the share capital of Inter Cars Ukraine (30% of the company's share capital). Due to the accumulated losses Inter Cars Ukraine LLC, non-controlling interest would be negative as at 31 December 2010. According to MSSF 27 the Group did not apply changes retrospectively. Due to that no-controlling interest are not disclosed in the balance sheet until they become positive.

14. Net Earnings Per share

Basic Earnings Per Share

The table below presents net earnings per share calculated using the net profit for the period in the amount of PLN 63 683 thousand (2009: PLN 68 222 thousand) and the weighted average number of shares of the parent undertaking – 14 168 thousand (2009: 13 785 thousand):

<i>Weighted average number of shares</i>	2010	2009
Shares outstanding as at Jan 1	14 168 100	13 736 100
Effect of stock option exercise	-	51 585
Weighted average number of shares during the year	14 168 100	13 787 685
<i>Basic earnings per share</i>	2010	2009
Net profit for period	63 683	68 222
Weighted average number of shares	14 168 100	13 787 685
Net earnings per share	4,49	4,95

Diluted Earnings Per Share

For the purpose of calculation of diluted earnings per share the Group took into account the dilutive effect of the incentive scheme. The table below presents net earnings per share calculated using the net profit for the period in the amount of PLN 63 683 thousand (2009: PLN 68 222 thousand) and weighted average number of shares (diluted) – 14 168 thousand (2009: 14 059 thousand):

<i>Weighted average number of shares (diluted)</i>	2010	2009
Weighted average number of shares during the year (basic)	14 168 100	13 787 685
Shares issued in connection with option exercise	-	271 326
Weighted average number of shares during the year (diluted)	14 168 100	14 059 011

The average market price of shares used to calculate the dilutive effect on the earnings per share ratio was computed based on the trading prices of the Company shares on the stock exchange.

<i>Diluted earnings per share</i>	2010	2009
Net profit for period	63 683	68 222
Diluted weighted average number of shares	14 168 100	14 059 011
Net earnings per share	4,49	4,85

Notes

(PLN '000)

15. Liabilities under Loans, Borrowings and Other Debt Instruments

This Note contains information on the Group's liabilities under loans, borrowings and other debt instruments valued at amortised cost. For information on the Group's exposure to currency, interest rate and liquidity risks, see Note 32.

Syndicated Credit Facility Agreement

On July 29th 2009, a syndicated credit facility agreement for up to PLN 480m was signed by Inter Cars S.A. (the Borrower), Feber Sp. z o.o., IC Development & Finance Sp. z o.o., Inter Cars Ceska Republika s.r.o., Inter Cars Slovenska Republika s.r.o. (Co-Borrowers) and the following banks: Bank Polska Kasa Opieki S.A., ABN AMRO Bank (Polska) S.A., ING Bank Śląski S.A., Bank Handlowy w Warszawie S.A. and BRE Bank S.A. In 4Q EFG Eurobank Ergasias S.A. joined the credit facility.

On 29 November 2010 new annexes to the syndicated credit facility were signed reducing the number of bank participants of the consortium to the original number as described in above paragraph. Furthermore, the maturity date for the facility was altered in this way that the long-term portion should be repaid no later than 29 November 2013 and the short-term portion should be repaid no later than 24 November 2011, which is illustrated in the below table. The interest rate was agreed as a variable rate depending on WIBOR, EURIBOR rates, increased by bank margins (determined at arm's length) for each individual interest period.

Transition from short-term bilateral loans to medium-term syndicated financing provides Inter Cars S.A. and other members of the Inter Cars Group with stability and constant access to financing for a period of three years, enabling continued rapid development of the Group.

Non-current	Dec 31 2010	Dec 31 2009
Secured bank loans	216 841	352 996
Finance lease liabilities	27 800	33 062
	244 641	386 058
Current	Dec 31 2010	Dec 31 2009
Secured bank loans	203 768	55 603
Unsecured liabilities under debt securities (bonds)	-	25 000
Finance lease liabilities	6 333	7 732
	210 101	88 335

Current loans and borrowings	Contractual amount (limit)	Amount drawn	Maturity date
Bank consortium	215 000	202 621	Nov 24 2011
Fortis Bank S.A./NV Hungary (Inter Cars Hungaria)	362	47	Dec31 2011
Valuation of IRS	-	1 100	Jan 31 2011
	215 362	203 768	
Non-current loans and borrowings	Contractual amount (limit)	Amount drawn	Maturity date
Bank consortium	215 000	215 000	Nov 29 2013
Fortis Bank S.A./NV Hungary (Inter Cars Hungaria)	3 428	1 841	Jan 20 2016
	218 428	216 841	

As at December 31st 2010, total liabilities under loans and borrowings amounted to PLN 420 609 thousand, of which PLN 418 721 thousand was attributable to liabilities under loans and borrowings contracted in PLN, PLN 1 888 thousand was attributable to liabilities under loans and borrowings contracted in HUF.

Notes

(PLN '000)

Material Terms of the Syndicated Credit Facility

The table below presents banks which advanced the syndicated credit facility (including the amount drawn down as at December 31st 2010):

	Amount drawn	Share in the amount drawn
Polska Kasa Opieki S.A.	149 611	36%
ABN Amro (Polska) S.A.	43 123	10%
ING Bank Śląski S.A.	97 107	23%
Bank Handlowy w Warszawie S.A.	54 214	13%
BRE Bank S.A.	73 566	18%
	<u>417 621</u>	<u>100%</u>

The credit facility is secured with:

- mortgage over Inter Cars S.A.'s real property located in Cząstków Mazowiecki;
- registered pledge over inventories;
- surety issued by Inter Cars Ukraine;
- registered pledge over bank accounts.

The credit facility agreement includes requirements with respect to a number of key ratios (calculated based on the Inter Cars Group's consolidated financial statements), and in the event the Group fails to meet these requirements, the consortium will have the right to terminate the agreement. The ratios are as follows:

- the Group's operating profit to paid interest on financial indebtedness of all Group companies;
- net debt to EBITDA;
- the Group's equity to its aggregate balance-sheet total;
- inventories pledged as security to the amount drawn down under the credit facility;
- the Group's net sales margin;
- inventories turnover.

Inter Cars may approve and pay dividend only if the following conditions are met:

- the total amount of dividend paid for a given financial year does not exceed 20% of the net profit;
- the financial ratios are maintained at a satisfactory level and dividend payment would not result in failure to meet the requirements with respect to any of the key ratios.

The credit facility bears interest at a variable interest rate based on 3M WIBOR for the long-term portion, WIBOR 1M for the short-term portion plus bank's margin determined based on the debt/EBITDA ratio. Under the credit facility agreement, the Company is obliged to hedge against interest rate fluctuations by executing IRS contracts with the banks. For more information, see Note 32.

As at the reporting date, the effective interest rate was the reference rate plus 6.39 pp.

The loan advanced by Fortis Bank S.A./NV Hungary is secured with a mortgage over real property and a guarantee issued by Inter Cars S.A. The loan bears interest based on LIBOR plus 1.5%.

Finance lease	Dec 31 2010	Dec 31 2009
Payments under lease agreements	41 243	50 084
Finance expense	(7 110)	(9 290)
Present value of liabilities under leases	<u>34 133</u>	<u>40 794</u>
<i>Payments under lease agreements</i>	Dec 31 2010	Dec 31 2009
Up to 1 year	8 282	8 161
1–5 years	32 961	27 055

Notes are an integral part of the consolidated annual financial statements.

Notes*(PLN '000)*

Over 5 years	-	14 868
	41 243	50 084

Present value of liabilities under leases

	Dec 31 2010	Dec 31 2009
Up to 1 year	6 333	7 732
1–5 years	27 800	22 381
Over 5 years	-	10 681
	34 133	40 794

Liabilities under leases are related to the lease of property, plant and equipment and intangible assets. For more information, see Notes 4 and 5.

Bonds

During the year the Company financed its operations with short-term bonds. The par value of issued and redeemed bonds amounted to PLN 25 000 thousand.

The table presents information on the bonds issued and outstanding as at the reporting date.

Tranche No.	Issue date	Maturity date	Redemption amount
93	March 03 2011	Jun 03 2011	15 000
			15 000

The bonds were issued in the Polish zloty as unsecured, discount (zero-coupon) bearer securities in book-entry form. The bonds will be redeemed at par value at the registered office of the issue agent.

16. Trade and Other Payables

	Dec 31 2010	Dec 31 2009
Trade payables to other undertakings	237 534	235 872
Taxes, customs duty, social security and other benefits payable	25 699	26 551
Other payables and accrued expenses	31 409	29 144
	294 642	291 567

	Dec 31 2010	Dec 31 2009
Trade payables before bonuses accrued for the period	296 986	275 717
Decrease in payables by the amount of bonuses due for the period to be settled in the subsequent period	(32 452)	(39 845)
Balance-sheet value of trade payables	237 534	235 872

Maturity structure of trade payables

	Dec 31 2010	Dec 31 2009
Up to 12 months	237 534	235 872
Over 12 months	-	-
	237 534	235 872

Taxes, subsidies, customs duty, social security and other benefits payable as at December 31st 2010 included primarily VAT liabilities of the parent undertaking in the amount of PLN 13 208 thousand (2009: PLN 19 636 thousand).

The most important items of other payables and accrued expenses as at December 31st 2010 were liabilities under bonuses for clients of the parent undertaking in the amount of PLN 4 732 thousand (2009: PLN 6 108 thousand), and liabilities under leases in the amount of PLN 4 784 thousand (2009: PLN 4 829).

Currency structure of trade and other payables	Dec 31 2010	Dec 31 2009
Local currency	159 190	148 790
Foreign currencies	135 452	142 777
	294 642	291 567

Notes*(PLN '000)**equivalent in national currency*

Liabilities in EUR	101 604	123 589
Liabilities in USD	2 495	4 859
Liabilities in other currencies	31 353	14 329
	135 452	142 777

Other Non-Current Liabilities

	Dec 31 2010	Dec 31 2009
Other	257	219
Other non-current liabilities	257	219

17. Liabilities under Employee Benefits

	Dec 31 2010	Dec 31 2009
Salaries and wages payables	4 030	1 558
Company's Social Benefits Fund	352	1 449
	4 382	3 007

18. Income Tax Payable

Maturity structure of income tax payable	Dec 31 2010	Dec 31 2009
Up to 12 months	9 673	1 300
Over 12 months	-	-
	9 673	1 300

Currency structure of income tax payable

Tax liability in Polish currency	9 312	808
Tax liabilities in foreign currency, denominated in PLN	361	492
	9 673	1 300

19. Share based payments

Motivation program in the form of option for shares for the management has come to an end in 2009.

20. Sales Revenue

	Jan 1- Dec 31 2010	Jan 1- Dec 31 2009
Revenue from sales of products	82 386	55 645
Revenue from sales of goods for resale and materials	2 258 756	1 944 309
Revenue from sales of services	71 294	65 008
Lease of investment property	572	672
	2 413 008	2 065 634

Sales by Product Groups

	2010		2009	
	(PLN '000)	(%)	(PLN '000)	(%)
Spare parts for cars	1 704 028	71%	1 493 048	72%
Spare parts for commercial vehicles and buses	276 156	11%	210 058	10%
Spare parts for motorcycles and two-wheeled vehicles	46 556	2%	31 598	2%
Other spare parts	232 016	10%	178 233	9%
Other sales	154 252	6%	152 697	7%
Total sales revenue	2 413 008	100%	2 065 634	100%

Notes

(PLN '000)

Other sales include primarily revenue from lease of warehouse space and revenue from marketing services connected with the core business.

Geographical Structure of Sales

	2010		2009	
	(PLN '000)	(%)	(PLN '000)	(%)
Domestic sales	2 002 402	83%	1 747 596	85%
Export sales	410 606	17%	318 038	15%
Total	2 413 008	100%	2 065 634	100%

Export sales represent chiefly sales to Poland's neighbouring countries, that is the Czech Republic, Slovakia and Ukraine.

For a detailed description of the sales structure and the key factors affecting sales value, see the Directors' Report on the Operations of the Inter Cars Group.

21. Cost of Sales

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
Cost of products, goods for resale and materials sold	1 709 296	1 428 575
Decrease in cost of services, products, goods for resale and materials sold by the amount of discounts receivable for the period	(74 758)	(64 745)
Foreign exchange (gains)/losses	(6 825)	(4 718)
Cost of sales	1 627 713	1 359 112
Discounts receivable for the period	78 821	57 854
- recognised under inventories (to be recognised at the time of sale)	(19 565)	(15 193)
- recognised as a decrease in cost of sales	59 256	42 661
Prior-period discounts recognised under cost of products, services, goods for resale and materials sold (increase in inventories)	15 193	21 281
Change in estimates relating to prior-period discounts	-	803
Decrease in cost of sales by the amount of discounts receivable for the period	74 758	64 745
Discounts accrued in the period, recognised under inventories	19 565	15 193
Discounts accrued in the period, to be recognised in profit or loss of future periods	19 565	15 193

22. Selling Costs and General and Administrative Expenses

	Jan 1–Dec 31 2010	Jan 1– Dec31 2009
Depreciation/amortisation	35 263	30 425
Raw materials and energy used	69 997	63 144
Contracted services	450 155	385 598
Taxes and charges	4 441	3 580
Salaries and wages	98 428	93 268
Social security and other benefits	23 812	22 214
Other costs by type	27 268	23 073
Total costs by type	709 364	621 302
(-) Cost of products sold	(50 770)	(42 740)
(-) Cost of distribution service	(261 323)	(243 773)
Selling costs and general and administrative expenses	397 271	334 789

23. Other Operating Income

	Jan 1–Dec 31 2010	Jan 1– Dec31 2009
Complaints accepted by suppliers	-	-
Gain on disposal of non-financial non-current assets	644	-
Compensation, penalties and fines received	1 854	652

Notes*(PLN '000)*

Amounts charged to affiliate branches	695	1 329
Marketing rebates	613	1 590
Discount	1 107	1 029
Gains on past due liabilities	31	217
Deposits	14	77
Receipt of past due receivables for which impairment losses were recognised	13	51
Reversal of provisions	1 504	664
Surplus inventories in warehouse	-	73
Revaluation of investment property	-	1 922
Other	504	762
	6 979	8 366

24. Other Operating Expenses

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
Valuation allowance for receivables	7 060	6 350
Loss on disposal of non-financial non-current assets	-	424
Stock count differences	3 026	-
Damaged stock	2 423	2 224
Expenses related to customer complaints	1 583	410
Rebates granted	2 413	-
Warehouse losses	457	3 444
Impairment losses on inventories	-	2 390
Compensation	57	79
Donations	-	4
Scrapping	-	110
Reinvoiced amounts	-	87
Other	1 406	932
	18 425	16 454

25. Finance Income and Expenses

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
Finance income		
Interest on loans	1 273	695
Other interest	697	799
Other finance income	88	54
	2 058	1 548
Finance expenses		
Interest expense under bank loans	26 876	26 494
Other interest	2 292	2 645
IRS costs	2 807	-
Fees and commissions	4 245	3 651
Other	3 724	-
	39 944	32 790

(PLN '000)

	Recognised under cost of sales	Disclosed under foreign exchange gains/(losses)	Total foreign exchange gains/(loss es)
Foreign exchange gains/(losses) in the period Jan 1–Dec 31 2010			
Arising in connection with payment of trade payables and receivables	11 180	-	11 180
Realised foreign exchange gains/(losses)	11 180	-	11 180
Arising in connection with valuation of trade payables and receivables as at the reporting date	(4 355)	213	(4 142)
Unrealised foreign exchange gains/(losses)	(4 355)	213	(4 142)
Total foreign exchange gains/(losses)	6 825	213	7 038

	Recognised under cost of sales	Disclosed under foreign exchange gains/(losses)	Total foreign exchange gains/(losses)
Foreign exchange gains and losses in the period Jan 1–Dec 31 2009			
Arising in connection with payment of trade payables and receivables	3 501	-	3 501
Arising in connection with repayment of foreign-currency bank loans	-	(4 730)	(4 730)
	-	11	10
Realised foreign exchange gains/(losses)	3 501	(4 719)	(1 219)
Arising in connection with valuation of liabilities under foreign-currency bank loans as at the reporting date	1 217	-	1 217
Arising in connection with valuation of cash as at the reporting date	-	346	346
Unrealised foreign exchange gains/(losses)	1 217	346	1 563
Total foreign exchange gains/(losses)	4 718	(4 373)	344

26. Structure of Cash for the Statement of Cash Flows

Corporate Income Tax Paid

	Dec 31 2010	Dec 31 2009
Current corporate income tax disclosed in the statement of comprehensive income	(21 419)	(17 720)
Change in income tax receivable	479	(122)
Change in income tax payable	8 373	320
Corporate income tax paid	(12 567)	(17 522)

Change in Receivables (Except Loans Advanced and Income Tax Receivable)

	Dec 31 2010	Dec 31 2009
Change in trade and other receivables	(782)	(55 960)
Change in non-current receivables	(477)	(655)
Change in loans advanced	(3 323)	(357)
Other, including settlements taken over from JC Auto	-	(11)
Change in receivables	(4 582)	(56 983)

Notes

(PLN '000)

Change in Loans Advanced

	Dec 31 2010	Dec 31 2009
Loans advanced	(2 639)	(431)
Repayment of loans advanced	6 043	723
Interest received	278	760
Interest accrued	(359)	(695)
Change in loans advanced	3 323	357

Change in Loans, Borrowings, Debt Securities and Finance Lease Liabilities

	Dec 31 2010	Dec 31 2009
Amounts received (repaid) under loans, borrowings and debt securities	10 670	(84 960)
Payment of liabilities under finance lease agreements	(8 022)	(11 130)
Proceeds from issue of debt securities (bonds)	-	86 700
Redemption of debt securities (bonds) issued	(25 000)	(61 700)
Leases granted	1 388	11 271
IRS contracts valuation	1 100	-
Change in balance-sheet valuation	213	(4 373)
Change in loans, borrowings, debt securities and finance lease liabilities	(19 651)	(64 192)

Net Interest

	Dec 31 2010	Dec 31 2009
Interest paid	(29 168)	(29 142)
Interest accrued	359	695
Net interest	(28 809)	(28 447)

Other items

	Dec 31 2010	Dec 31 2009
Currency translation differences	(2 939)	(65)
Other	-	(263)
Net interest	(2 939)	(328)

27. Income Tax

Income tax recognised under current period profit or loss

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
Current income tax	21 419	17 720
Change in deferred income tax	(7 608)	(1 634)
Income tax disclosed in statement of comprehensive income	13 811	16 086

The reconciliation of the tax deductible cost to the value representing the product of the accounting profit and the applicable tax rates is as follows:

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
Effective tax rate		
Profit before tax (without a share in profit/loss of associated undertaking)	77 494	84 308

Notes are an integral part of the consolidated annual financial statements.

Notes*(PLN '000)*

Tax based on applicable tax rates (15%/19%/24%/25%)*	(13 948)	(14 500)
<u>Permanent differences</u>		
Non-tax deductible costs	137	(1 586)
Current income tax disclosed in statement of comprehensive income	(13 811)	(16 086)

- Poland 19%, Slovakia 19%, the Czech Republic 20%, Ukraine 25%, Lithuania 20%, Cyprus 10%

Tax authorities are entitled to inspect books and accounting records. Within five years from the end of a year when a tax return is submitted, they may impose additional tax charges along with interest and other penalties. In the Management Board's opinion no circumstances occurred which could result in material liabilities on account of such charges, interest or penalties.

28.Dividend per Share

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
Dividend resolved and paid out to the reporting date	-	-
Number of shares with right to dividend as per resolution of the General Shareholders Meeting	14 168 100	14 168 100
Dividend per share (PLN)	-	-

In 2010, similarly to 2009, the Annual General Shareholders Meeting of Inter Cars S.A. adopted a resolution on the allocation of the whole profit to statutory reserve funds.

The parent undertaking's Management Board proposed to allocate the current period net profit to statutory reserve funds. The possibility of paying out dividend by the parent undertaking is limited under a syndicated credit facility agreement of July 2009. For more information see Note 15.

29.Contingent Liabilities and Unrecognised Liabilities under Executed Agreements**Tax Liabilities**

Regulations on VAT, corporate and personal income tax and social security contributions change frequently, and as a consequence often there is no possibility of relying on established regulations or legal precedents. The regulations in effect tend to be unclear, thus leading to differences in opinions as to their legal interpretation, both between state authorities and between state authorities and entrepreneurs. Tax and other settlements (customs duty or currency settlements) may be inspected by authorities entitled to impose material penalties, and any additional amounts assessed following an inspection must be paid together with interest. Consequently, the tax risk in Poland is higher than in other countries with more developed tax systems.

Tax settlements may be inspected for the period of five years. For this reason the amounts disclosed in the financial statements may change at a later date following final determination of their amount by tax authorities. The Company was inspected by the tax authorities.

Guarantees and Sureties

As at December 31st 2010, the Group held guaranties issued by Generali TU S.A. with respect to payment of bid bonds and performance bonds securing proper performance of contractual obligations and removal of defects in the case of supplies for the Police.

30.Operating Leases

Inter Cars leases warehouse space to entities operating affiliate branches; however, the warehouses are not owned by the Company but leased (apart from the Central Warehouse in Czosnów and the facilities in Kajetany and Gdańsk). Any lease costs paid by the Group are fully re-invoiced to end users (branch operators) throughout the whole term when the area is used (including the termination notice period). As at December 31st 2010, the total amount of lease rents under agreements for an indefinite term due for the termination notice periods under those agreements was PLN 5 229 thousand. The amount of lease rents under agreements for a definite term totalled PLN 10 078 thousand. As at the end of 2009, the amounts of the lease rents were PLN 6 429 thousand and PLN 9 297 thousand respectively.

Notes*(PLN '000)*

The amount of future minimum payments under operating leases falling due in up to one year totals PLN 9 493 thousand (2009: PLN 10 493 thousand), and the ones falling due in the period from one to five years is PLN 5 884 thousand (2009: PLN 5 233 thousand). No future minimum payments under operating leases falling due in over five years are reported.

The Company re-invoices the abovementioned lease rent costs to the cooperating branch operators.

31. Transactions with Related Undertakings

The total amount of transactions and unsettled balances with related undertakings was eliminated in the consolidation.

All transactions with the related undertakings are entered into at arm's length.

The Company executed transactions with entities related to members of the Supervisory Board and the Management Board and their relatives. The table below sets forth the value of the transactions.

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
Sales revenue		
Inter Cars s.j.	15	36
ANPO Andrzej Oliszewski	3	-
FASTFORWARD Maciej Oleksowicz	569	444
P.H. AUTO CZĘŚCI Krzysztof Pietrzak	58	52
AK-CAR Agnieszka Soszyńska	708	651
BEST-CAR Justyna Pietrzak	428	488
	<u>1 781</u>	<u>1 671</u>
 Purchase of goods for resale and services		
Inter Cars s.j.	-	27
ANPO Andrzej Oliszewski	156	155
FASTFORWARD Maciej Oleksowicz	1 803	504
P.H. AUTO CZĘŚCI Krzysztof Pietrzak	1 840	1 810
AK-CAR Agnieszka Soszyńska	4 331	4 222
BEST-CAR Justyna Pietrzak	2 414	2 089
	<u>10 544</u>	<u>8 807</u>
 Receivables	Dec 31 2010	Dec 31 2009
Inter Cars s.j.	55	38
FASTFORWARD Maciej Oleksowicz	260	110
P.H. AUTO CZĘŚCI Krzysztof Pietrzak	29	1
AK-CAR Agnieszka Soszyńska	236	70
BEST-CAR Justyna Pietrzak	-	111
	<u>580</u>	<u>330</u>
 Liabilities	Dec 31 2010	Dec 31 2009
P.H. AUTO CZĘŚCI Krzysztof Pietrzak	91	55
AK-CAR Agnieszka Soszyńska	236	151
BEST-CAR Justyna Pietrzak	-	48
	<u>327</u>	<u>254</u>
 Loans advanced	Dec 31 2010	Dec 31 2009
Frenoplast S.A.	1 262	1 164
	<u>1 262</u>	<u>1 164</u>

Remuneration of the parent undertaking's Supervisory Board and Management Board was as follows:

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
Supervisory Board	206	208
Management Board	3 370	2 650
	<u>3 576</u>	<u>2 858</u>

Notes

(PLN '000)

32. Financial Risk Management*Credit Risk*

Credit risk is associated mainly with other receivables, cash and cash equivalents, as well as trade receivables. Cash and cash equivalents are deposited with reputable financial institutions.

Under the credit policy adopted by the Group, credit risk exposure is monitored on an on-going basis. All customers who require crediting in excess of a specified amount are assessed in terms of their creditworthiness. The Group does not require any of its customers to provide any asset-based security for financial assets.

The risk attributable to a significant portion of trade receivables is borne by the affiliate branch operators, with whom the Group settles accounts by sales margin sharing. The Group's credit risk is therefore additionally reduced.

As at the reporting date, there was no significant concentration of credit risks. The carrying amount of each financial asset, including derivative financial instruments, represents the maximum credit risk exposure:

	Dec 31 2010	Dec 31 2009
Trade and other receivables	277 378	276 119
Cash and cash equivalents	34 788	27 364
	<u>312 166</u>	<u>303 483</u>

Interest Rate Risk

The Group's exposure to interest rate risk is associated mainly with variable-rate liabilities.

The Group has liabilities bearing interest at variable rates. As at December 31st 2010, the Group had no fixed-rate liabilities.

In connection with the obtained syndicated credit facility, the Group is required to hedge its interest rate risks by entering into Interest Rate Swap (IRS) contracts. As at the reporting date, the Group was party to the following IRS transactions:

Bank	Value of the hedged item	Term of the contract	Reference rate
BRE Bank S.A.	50 672	till 30.06.2011	WIBOR 3M
EFG Eurobank Ergasias S.A.	29 715	till 30.06.2011	WIBOR 3M
Bank Handlowy S.A.	36 195	till 30.06.2011	WIBOR 3M
RBS	57 721	till 30.06.2011	WIBOR 3M
ING Bank Śląski SA	57 911	till 30.06.2011	WIBOR 3M
Bank Pekao S.A.	90 486	till 30.06.2011	WIBOR 3M
Total	322 700		

The valuation of above transaction amounted to PLN 1.1 million. Hedge accounting was applied to these transactions (cash flow hedges).

The Group uses derivative financial instruments to hedge the risk of interest rate change. Embedded derivatives are separated from its host contract, but if the Group is unable to measure the embedded derivative separately, the entire combined contract is designated as a financial asset as at fair value through profit or loss.

As at the end of the reporting period, the structure of interest-bearing financial instruments was as follows:

	Dec 31 2010	Dec 31 2009
Variable-rate financial instruments		
Financial assets (loans advanced, excluding interest accrued)	3 791	7 677
Financial liabilities (liabilities under loans, borrowings, debt securities and finance leases, less bonds with fixed discount rate)	(454 742)	(449 393)
- less financial liabilities hedged with Interest Rate Swaps (IRS) as at the reporting date:	322 700	217 708
	<u>(128 282)</u>	<u>(224 008)</u>

Notes*(PLN '000)*

Presented below is sensitivity analysis of the net profit or loss to possible interest rate changes, assuming that other factors remain unchanged. The following data shows the impact of basis points on the Group's annual net profit or loss (no direct impact on equity).

	basis points increase/decrease	impact on net profit/loss
as at Dec 31 2010	+ 100 / -100	(1 039) / 1 039
	+ 200 / -200	(2 078) / 2 078
as at Dec 31 2009	+ 100 / -100	(1 814) / 1 814
	+ 200 / -200	(3 629) / 3 629

Currency Risk

A significant portion of the Group's trade payables is denominated in foreign currencies, especially in EUR. Sales are denominated mainly in PLN as well as in UAH, EUR, CZK, LTL, HUF, HRK and RON.

In the period January 1st – December 31st 2010, the Group concluded no currency forward transactions for the sale or purchase of foreign currencies.

	EUR	USD	other	EUR	USD	other
	Dec 31 2010			Dec 31 2009		
Trade receivables	83 076	945	51 527	51 343	11 484	28 785
Cash	2 669	21	18 563	5 543	21	10 316
Bank loans	-	-	(1 888)	(9 648)	-	(3 337)
Trade payables	(101 604)	(2 495)	(31 353)	(123 589)	(4 859)	(14 329)
Gross balance-sheet exposure	(15 859)	(1 529)	36 849	(76 351)	6 646	21 435

Presented below is sensitivity analysis of the net profit or loss to possible foreign exchange rate changes, assuming that other factors remain unchanged (no material impact on equity).

	foreign exchange rate increase/decrease	impact on net profit/loss
as at Dec 31 2010		
EUR	+ 5% / - 5%	(642) / 642
	+ 10% / - 10%	(1 285) / 1 285
USD	+ 5% / - 5%	(62) / 62
	+ 10% / - 10%	(124) / 124
Other	+ 5% / - 5%	1 492 / (1 492)
	+ 10% / - 10%	2 985 / (2 985)
as at Dec 31 2009		
EUR	+ 5% / - 5%	(3 092) / 3 092
	+ 10% / - 10%	(6 184) / 6 184
USD	+ 5% / - 5%	269 / (269)
	+ 10% / - 10%	538 / (538)
Other	+ 5% / - 5%	868 / (868)
	+ 10% / - 10%	1 736 / (1 736)

Notes

(PLN '000)

Liquidity Risk

In its operations the Group maintains surplus liquid cash assets and open credit lines.

Presented below are the Group's financial liabilities as at December 31st 2010 by maturity date, based on discounted payments:

	current	up to 3 months	from 3 to 12 months	1 to 5 years	over 5 years	total
interest-bearing loans and borrowings	-	1 100	202 668	216 841	-	420 609
finance lease liabilities	-	1 626	4 707	27 800	-	34 133
trade and other payables	204 617	65 702	24 323	-	-	294 642
	204 617	68 428	231 698	244 641	-	749 384

As the amounts of liabilities on Interest Rate Swaps (IRS) valuation were immaterial, they are not presented in the above table.

Capital Management

The main objective of the Group's capital management is to maintain a good credit rating and sound capital ratios to support the Group's operations and increase the shareholder value.

Depending on changes in the economic environment, the Group may adjust its capital structure by dividend payouts, capital repayments to shareholders, or issues of new shares.

In the reporting period, certain capital management restrictions were introduced in connection with the obtained credit facility agreement (see Note 15).

The Group analyses its equity and capital using the gearing ratio calculated as net debt to total equity plus net debt. The Group's net debt includes interest-bearing bank loans, bonds, and finance leases, as well as trade and other payables, less cash and cash equivalents. Equity includes equity attributable to owners of the parent.

	Dec 31 2010	Dec 31 2009
Liabilities under loans, borrowings, and finance leases	454 742	474 393
Trade and other payables	294 642	291 567
(less) cash and cash equivalents	<u>(34 788)</u>	<u>(27 364)</u>
Net debt	714 596	738 596
Equity	558 535	498 891
Net debt to equity	<u>1.28</u>	<u>1.48</u>

Fair Value

Presented below are the fair values and carrying amounts of financial assets and liabilities.

	Dec 31 2010		Dec 31 2009	
	carrying amount	fair value	carrying amount	fair value
Loans advanced	4 765	4 765	8 088	8 088
Financial assets available for sale	43	*	43	*
Trade and other receivables (excluding loans advanced)	270 219	270 219	268 031	268 031
Cash and cash equivalents	34 788	34 788	27 364	27 364
Liabilities under bank loans and borrowings (including valuation of Interest Rate Swaps)	(420 609)	(417 816)	(408 599)	(411 928)
Trade and other payables	(294 642)	(294 642)	(291 567)	(291 567)
Liabilities under bonds	-	-	(25 000)	(25 000)
Finance lease liabilities	(34 133)	(34 243)	(40 794)	(40 794)
Net exposure	<u>(439 612)</u>	<u>(439 612)</u>	<u>(462 434)</u>	<u>(462 434)</u>

* Assets available for sale comprise shares in a company that cannot be reliably measured at fair value owing to the specific nature of the company's business.

Notes

(PLN '000)

According to the Management Board, the carrying amounts of financial assets and liabilities are close to their fair values.

33.Events Subsequent to the Balance-Sheet Date

After balance sheet date Inter Cars issued commercial bonds amounting to PLN 15 million, details are presented in the note 15.

After balance sheet date due to fire accident in April 2011 the warehouse of spare parts was destroyed in Ukraine. As of today the Group expects to recover the value of inventory lost amounting to PLN 7.4 million. No valuation allowance was created in the consolidated financial statements.

34.Significant Judgments and Estimates

The preparation of the financial statements in conformity with the EU IFRS requires the parent undertaking's Management Board to make judgments and estimates which affect the application of the accounting policies and reported amounts of assets and liabilities, income and expenses. The judgments and estimates are reviewed on an ongoing basis. Revisions to the estimates are recognised as profit or loss of the period in which the estimate is revised.

Information on particularly significant areas subject to judgments and estimates which affect the financial statements is disclosed in the following notes:

- Note 6 Investment property,
- Note 10 Valuation allowances on inventories and discounts charged to inventories,
- Note 11 Valuation allowances on receivables,
- Note 4/5 Impairment losses on property, plant and equipment and on intangible assets, estimates regarding useful lives of property, plant and equipment and of intangible assets.

35.Change in the Presentation of Financial Data

No changes occurred.

36.Going Concern

The Group's objective in the capital risk management is to safeguard its ability to continue as a going concern so that it can generate return for the shareholders, and to maintain an optimum capital structure to reduce the cost of capital.

The financial statements were drawn up on the assumption that the Group would continue as a going concern in the foreseeable future. In the Management Board's opinion, there are no circumstances which indicate that there is a threat to the Group continuing as a going concern.

As at the end of the financial year, the Company and Inter Cars Group financed its operations (and operations of the Group companies) primarily with bank loans.

In 2009, Inter Cars executed a two-year syndicated credit facility agreement. Transition from short-term bilateral loans to mid-term syndicated financing provides Inter Cars S.A. and other members of the Inter Cars Group with stability and constant access to financing for a period of two years, up to a maximum amount of PLN 480m, thus enabling the continued rapid development of the Group.

On 29 November 2010 new annexes to the syndicated credit facility were signed reducing the number of bank participants of the consortium to the original number as described in above paragraph. Furthermore, the maturity date for the facility was altered in this way that the long-term portion should be repaid no later than 29 November 2013 amounting to PLN 215.000 thousand, and the short-term portion should be repaid no later than 24 November 2011 amounting to PLN 215.000 thousand.

For more information see Note 15.

37.Consolidated Financial Statements

The financial statements of Inter Cars and its subsidiary undertakings were consolidated using the full method, excluding Frenoplast (associated undertaking), which was valued with the equity method.

Notes

(PLN '000)

(a) Consolidation for period from January 1st to December 31st 2010

The consolidated financial statements comprised the accounts of:

- parent undertaking: Inter Cars S.A. of Warsaw
- subsidiary undertakings:
 1. Inter Cars Ukraine, incorporated under Ukrainian law, with registered office in Khmelnytsky, Ukraine (with Inter Cars S.A.'s 70% interest in the undertaking's share capital),
 2. Lauber Sp. z o.o. of Słupsk (100%),
 3. Q-Service Sp. z o.o. of Warsaw (100%),
 4. Inter Cars Česká Republika of Prague (100%),
 5. Feber Sp. z o.o. of Warsaw (100%),
 6. Inter Cars Slovenska Republika of Bratislava (100%),
 7. Inter Cars Lietuva UAB of Vilnius (100%),
 8. IC Development & Finance Sp. z o.o. of Warsaw (100%),
 9. Armatus Sp. z o.o. of Warsaw (100%),
 10. JC Auto s.r.o. of Karvina-Darkow (100%),
 11. Inter Cars Hungária Kft of Budapest (100%),
 12. JC Auto S.A. of Brain-le-Chateau (100%),
 13. Inter Cars d.o.o. of Zagreb (100%),
 14. JC Auto s.r.l. of Milan (99%, with the 1% stake held by JC Auto s.r.o.),
 15. Inter Cars Romania of Cluj-Napoca (100%),
 16. Inter Cars Latvija SIA, z siedzibą w Rydze (100%)
 17. Inter Cars Cyprus Ltd., z siedzibą w Nicosia (100%)

Inter Cars Cyprus Limited was included in 2010 consolidation starting from October 2nd, 2009 to December 31st, 2010, however, it has not performed any operation until the beginning of 2010.

(b) Consolidation for the period from January 1st to December 31st 2009

The consolidated financial statements comprised the accounts of:

- parent undertaking: Inter Cars S.A. of Warsaw
- subsidiary undertakings:
 1. Inter Cars Ukraine, incorporated under the Ukrainian law, with registered office in Khmelnytsky, Ukraine (with Inter Cars S.A.'s 70% interest in the undertaking's share capital),
 2. Lauber Sp. z o.o. of Słupsk (100%),
 3. Q-Service Sp. z o.o. of Warsaw (100%),
 4. Inter Cars Česká Republika of Prague (100%),
 5. Feber Sp. z o.o. of Warsaw (100%),
 6. Inter Cars Slovenska Republika of Bratislava (100%),
 7. Inter Cars Lietuva UAB of Vilnius (100%),
 8. IC Development & Finance Sp. z o.o. of Warsaw (100%),
 9. Armatus Sp. z o.o. of Warsaw (100%),
 10. JC Auto s.r.o. of Karvina-Darkow (100%),
 11. Inter Cars Hungária Kft of Budapest (100%),
 12. JC Auto S.A. of Brain-le-Chateau (100%),
 13. Inter Cars d.o.o. of Zagreb (100%),
 14. JC Auto s.r.l. of Milan (99%, with the 1% stake held by JC Auto s.r.o.),
 15. Inter Cars Romania of Cluj-Napoca (100%).

Notes

(PLN '000)

Robert Kierzek
President of the
Management Board

Krzysztof Soszyński
Vice-President of the
Management Board

Krzysztof Oleksowicz
Member of the
Management Board

Wojciech Milewski
Member of the
Management Board

Piotr Kraska
Member of the
Management Board

Julita Pałyska
Person responsible for
keeping the accounting books

Warsaw, April 21th 2011

PART III

REPORT ON THE ISSUER'S OPERATIONS

1.	Core Business of the Inter Cars Group	59
2.	Supply Sources	78
3.	Agreements Significant and Material to Inter Cars' Business and Insurance Agreements	79
4.	Organisational or Capital Links between the Issuer and Other Entities; Information on the Issuer's Key Domestic and Foreign Investments (Securities, Financial Instruments, Intangible Assets and Real Property), Including Equity Investments outside the Group, as well as a Description of Methods of Investments Financing	80
5.	Changes in Organisational or Capital Links	80
6.	Material Transactions Entered into by the Issuer with Related Parties Other than Arm's Length Transactions; Amounts and Nature of such Transactions	80
7.	Loans and Borrowings	80
8.	Loans Advanced	81
9.	Sureties and Guarantees Issued	82
10.	Security Issues	82
11.	Seasonality or Cyclical Nature of Operations	82
12.	Evaluation of Financial Resources Management	83
13.	Assessment of Investment Projects Feasibility	86
14.	Extraordinary Factors and Events Which Have a Bearing on the Performance	86
15.	Risk Factors and Threats; Degree of the Company's Exposure	88
16.	Strategy and Future Development Prospects	92
17.	Changes in Key Principles of Managing the Group	93
18.	Changes of the Company's Management or Supervisory Staff in the Previous Financial Year; Rules Governing Appointment and Removal of the Management Staff; Powers of the Management Staff, Including in Particular the Power to Adopt a Decision Concerning the Issue or Repurchase of Shares	93
19.	Agreements Concluded between the Company and the Management Staff	93
20.	Shares	94
21.	Agreements Known to the Company (including Agreements Executed after the Reporting Date) Which May Give Rise to Future Changes in the Proportion of Shares Held by the Existing Shareholders and Bondholders	95
22.	System for Control of Employee Stock Option Plans	95
23.	Qualified Auditor of Financial Statements	95
24.	Transactions in Financial Derivatives and Their Risk Profile	96
25.	Employment	96
26.	Environmental Policy	96
27.	Events Which May Have a Material Bearing on the Issuer's Future Results and Events After the Balance-Sheet Date	96
28.	The Management Board's Standpoint Regarding the Possibility of Meeting the Previously Published Forecasts for 2009	96
29.	Changes in the Group's Structure, Non-Current Investments and Restructuring	96
30.	Management and Supervisory Bodies	97
31.	Information on Court Proceedings to Which the Group is a Party	97
32.	Information on Average Foreign Exchange Rates	97
33.	Corporate Governance	97
	APPENDIX TO THE REPORT ON THE OPERATIONS OF THE INTER CARS	99

Report on the Operations of the Inter Cars Group*(PLN '000)***1. Core Business of the Inter Cars Group****1.1 Summary**

The core business of the Inter Cars Group comprises import and distribution of spare parts for cars and commercial vehicles. The Group's offering also includes equipment for repair garages and spare parts for motorcycles and tuning. The Inter Cars Group is Poland's largest independent distributor of spare parts. It operates in Poland, Ukraine, the Czech Republic, Slovakia and Latvia, and as a result of the merger with JC Auto also in Hungary, Italy, Croatia, Belgium and Romania. The Group's composition extended to Latvia and Cyprus in 2010.

The Group reported growth in sales revenue of more than 17% as compared with 2009. The improvement resulted from increased scale of operations and geographical expansion of the sales network.

In 2010, the Group opened 33 new affiliate branches; in consequence, as at December 31st 2010 its sales network included the total of 222 affiliate branches (193 in 2008), of which 140 were located in Poland and 82 abroad (as at the end of 2009 there were 123 Polish branches and 70 foreign branches).

The gross profit on sales in 2010 was up 12% on the previous year. The higher growth in profit, as compared to the growth in sales revenue, resulted from the increase in the **sales margin** from 34.2% in 2009 to 32.5% in 2010.

The table below sets forth **the consolidated financial highlights of the Inter Cars Group**.

<i>('000)</i>	2010		2009	2010
	PLN	PLN	PLN	Euro
Statement of comprehensive income (for period)				
Sales revenue	2 413 008	2 065 634	602 589	
Gross profit (loss) on sales	785 295	706 522	196 108	
Net finance income/(expenses)	(37 761)	(35 615)	(9 408)	
Operating profit (loss)	115 255	119 875	28 782	
Net profit (loss)	63 683	68 222	15 903	
Statement of financial position (as at period-end)				
Cash and cash equivalents	34 788	27 364	8 784	
Balance-sheet total	1 322 301	1 272 993	333 889	
Loans, borrowings and finance lease liabilities	454 742	474 393	114 816	
Equity attributable to owners of the parent	558 535	498 891	141 034	
Minority interests	-	-	-	
Other financial data				
Net cash provided by (used in) operating activities	80 157	109 793	20 017	
Net cash provided by (used in) investing activities	(21 213)	(19 728)	(5 297)	
Net cash provided by (used in) financing activities	(51 520)	(87 623)	(12 866)	
Earnings per share	4,49	4,95	1,12	
Sales margin (1)	32,5%	34,2%		
EBITDA margin (2)	6,2%	7,3%		

(1) Sales margin is defined as the quotient of gross profit on sales and sales revenue.

(2) EBITDA is defined as net profit (loss) before depreciation and amortisation, net finance income (expenses), foreign exchange gains/losses and income tax.

The following exchange rates were applied to translate the figures presented under the financial highlights into the euro:

- for the items of the statement of financial position – the exchange rate quoted by the National Bank of Poland for December 31st 2010: EUR 1 = PLN 3.9603, and the exchange rate quoted for December 31st 2009: EUR 1 = PLN 4.1082.
- for the items of growth, profit and cash flows – the average of the exchange rates quoted by the National Bank of Poland for the last day of each month of the four quarters of 2010 and 2009, that is EUR 1 = PLN 4.0044 and EUR 1 = PLN 4.3406, respectively.

Report on the Operations of the Inter Cars Group

(PLN '000)

The revenue generated by Inter Cars S.A. accounted for ca. 78% of the Group's revenue (before eliminations for the purpose of consolidation). The Polish market is the Group's **primary sale market**.

Inter Cars did not issue short-term bonds in 2010, except for redemption of 92 issue of commercial bond issued in 2009 amounting to 25 million. Proceeds from the issues were used to finance the Company's day-to-day operations. The favourable terms of the issues generated cost savings, as compared with financing from bank loans. Additionally, the bond issue programme enabled the Company to reinforce its image of a reliable and stable issuer of debt securities, as perceived by potential investors.

After balance sheet date the Inter Cars issued 93 issue amounting to 15 million.

The spare parts distribution market has significant growth potential. The main market drivers include the **continuous increase in the number of registered vehicles** on the roads, **liberalisation of applicable regulations** providing for access of independent spare parts distributors to licensed garages, **elimination of barriers to the import** of second-hand vehicles, **increasing complexity of repairs** due to the more widespread use of advanced technologies in the manufacturing of vehicles, and the **continuously growing intensity of vehicle use**, including in particular an increase in the average age of registered vehicles and the average mileage. The most important **trends on the independent spare parts distribution market** include the strong development of sales networks, extension of the range of products, development of sales support programmes, development of proprietary product lines and improvement of computer systems.

The Inter Cars Group's structure results from its strategy of geographical expansion in spare parts distribution (Inter Cars Ukraine, Inter Cars Ceska Republika, Inter Cars Slovenska Republika, Inter Cars Lietuva, Inter Cars d.o.o., Inter Cars Hungaria Kft, JC Auto SA, JC Auto s.r.l., Inter Cars Romania s.r.l.) and the development of projects supporting its core business (Lauber Sp. z .o.o., Feber Sp. z o.o., Q-Service Sp. z .o.o., IC Development & Finance Sp. z .o.o., Armatus Sp. z o.o. and Inter Cars Cyprus Limited).

The Group's primary objectives include ongoing improvement of the quality of its goods flow management and achievement of the leading position in the CEE market. Those objectives will be pursued by supplementing the existing distribution model with additional elements (affiliate branches, regional warehouses, distribution subsidiaries outside Poland). As a result, the Group will consolidate its position as the most effective and efficient spare parts distribution channel between manufacturers and end users – garages.

The development strategy is based on three pillars: (1) *development of the distribution network* in Poland and abroad, (2) *development of the range of products on offer*, and (3) *development of partnership programmes*.

The Group's strategic objective is to create a leading automotive spare parts distribution network in Poland, with a strong representation on the new European markets. The target share in the Polish market is ca. 25%-30%.

1.2. Key Goods and Sale Markets

The table below sets forth the Group's sales revenue broken down by **type of goods**.

	2010		2009	
	(PLN '000)	%	(PLN '000)	%
Sale of spare parts and garage equipment	2 258 756	93,61	1 912 937	92,61
<i>Cars</i>	1 704 028	70,62	1 493 048	72,28
<i>Trucks</i>	276 156	11,44	210 058	10,17
<i>Motorcycles</i>	46 556	1,93	31 598	1,53
<i>Other</i>	232 016	9,62	178 233	8,63
Other revenue	154 252	6,39	152 697	7,39
Net sales revenue	2 413 008	100,00	2 065 634	100,00

The subsidiaries, as well as the parent undertaking, trade in spare parts for both cars and trucks; however, spare parts for cars constitute the majority of the Group's total sales structure.

(PLN '000)

In 2010, ca. 76% of the Group's sales revenue (before eliminations) was generated by **sales in Poland**.

1.3. Inter Cars – Parent Undertaking

Core Business

Inter Cars is an importer and distributor of spare parts for cars and commercial vehicles. The Company's offering also includes equipment for repair garages and spare parts for motorcycles and tuning. **Inter Cars offers the widest range of automotive spare parts in Eastern Europe**, including both original parts in the manufacturer's packaging ("parts for the initial assembly") and spare parts of a comparable quality (independent manufacturers declare that the parts are of "the same" quality as the original parts).

The sales revenue in 2010 was **up 15%** on the previous year. The share of exports in the sales of goods for resale was comparable to that in 2009 and stood at ca. 20%.

The sales revenue in 2010 was primarily driven by:

- (a) continued development of the regional sales support system (sales representatives), resulting in an increased number of active customers,
- (b) focusing on the domestic market,
- (c) a significant growth in the sales of seasonal goods thanks to high availability of selected product groups,
- (d) inventories management system optimisation, covering both stock level optimisation for individual product groups, and supply chain optimisation, which primarily involved increased role of regional distribution centres and sourcing larger supplies directly from manufacturers.

The Company is working on the **expansion of its sales network** (140 affiliate branches as at the end of December), **extension of its product offering**, and implementation of new sales support schemes. Thanks to its present structure of sales of automotive spare parts, which corresponds to the stock of vehicles registered in Poland, high availability of its offering, and use of modern sales tools, the Company is able to offer attractive terms of cooperation to its customers. Inter Cars is a leader in the implementation of new sales support solutions.

In 2010, the dynamic **growth of the Company's subsidiaries continued**. The Management Board expects that the growth of the whole Group in the forthcoming years will be significantly driven by its subsidiary undertakings.

The gross profit on sales was up 6,3% on the previous year, however, gross profit on sales for the fourth quarter 2010 increased by 18,4% compared the fourth quarter 2009. A lower growth in profit, as compared to the growth in sales revenue, resulted from the decrease in the **sales margin** from 31.2% in 2009 to 28.9% in 2010. It should be remembered that the gross profit on sales in 2009 (in particular in the first half of 2009) was unprecedentedly high due to a sharp increase in sales price following the devaluation of zloty.

The spare parts distribution market has significant growth potential. The main market drivers include the **continuous increase in the number of registered vehicles** on the roads, **liberalisation of applicable regulations** providing for access of independent spare parts distributors to licensed garages, **elimination of barriers to the import** of second-hand vehicles, **increasing complexity of repairs** due to the more widespread use of advanced technologies in the manufacturing of vehicles, and the **continuously growing intensity of vehicle use**, including in particular an increase in the average age of registered vehicles and the average mileage. The most important **trends on the independent spare parts distribution market** include the strong development of sales networks, extension of the range of products, development of sales support programmes, development of proprietary product lines and improvement of computer systems.

According to the estimates of the Management Board, the **Company's share in the market** of independent distribution of spare parts for western European makes will increase to ca. 25%-30%.

Report on the Operations of the Inter Cars Group

(PLN '000)

The table below sets forth the **Company's financial highlights**.

	2010	2009	2010	2009
	PLN	PLN	EUR	EUR
Statement of comprehensive income (for period)				
Sales revenue	2 133 050	1 857 569	532 677	427 952
Gross profit (loss) on sales	616 340	580 017	153 916	133 626
Net finance income/(expenses)	(27 556)	(30 183)	(6 881)	(6 954)
Operating profit (loss)	82 991	103 656	20 725	23 881
Net profit (loss)	46 004	60 707	11 488	13 986
Other financial data				
Net cash provided by (used in) operating activities	62 368	103 826	15 575	24 062
Net cash provided by (used in) investing activities	(11 419)	(35 279)	(2 852)	(8 270)
Net cash provided by (used in) financing activities	(48 617)	(69 714)	(12 141)	(16 061)
Statement of financial position (as at period-end)				
Cash and cash equivalents	13 945	11 613	3 521	2 827
Balance-sheet total	1 277 225	1 224 197	322 507	297 989
Loans, borrowings and finance lease liabilities	452 132	470 625	114 166	114 557
Equity	525 132	480 228	132 599	116 895
Earnings per share	3,25	4,40	0,81	1,01
Sales margin (1)	28,9%	31,2%		
EBITDA margin (2)	5,3%	7,0%		

(1) Sales margin is defined as the quotient of gross profit on sales and sales revenue.

(2) EBITDA is defined as net profit (loss) before depreciation and amortisation, net finance income (expenses), foreign exchange gains/losses and income tax.

Key Goods for ResaleThe table below sets forth the basic **structure of distribution channels**.

	2010		2009		2008	
	(PLN '000)	(%)	(PLN '000)	(%)	(PLN '000)	(%)
Domestic sales	1 717 132	80,50%	1 488 994	80,16%	1 206 003	80,00%
Exports, including:	415 918	19,50%	368 575	19,84%	301 413	20,00%
<i>Inter Cars Ukraine</i>	20 892	0,98%	17 209	0,93%	15 425	1,02%
<i>Inter Cars Ceska Republika</i>	33 641	1,58%	32 174	1,73%	21 673	1,44%
<i>Inter Cars Slovenska Republika</i>	44 517	2,09%	40 294	2,17%	26 812	1,79%
<i>Inter Cars Lietuva</i>	38 129	1,79%	18 767	1,01%	9 376	0,62%
<i>Inter Cars Croatia</i>	15 924	0,75%	13 635	0,73%	9 208	0,61%
<i>Inter Cars Hungaria</i>	10 104	0,47%	9 938	0,53%	4 349	0,29%
<i>Inter Cars Romania</i>	30 503	1,43%	11 567	0,62%	667	0,04%
<i>JC Auto Italia</i>	7 952	0,37%	6 348	0,34%	1 757	0,12%
<i>JC Auto Belgium</i>	10	0,00%	1 829	0,10%	958	0,06%
<i>Inter Cars Cyprus Limited</i>	675	0,03%	-	-	-	-
<i>Inter Cars Latvija SIA</i>	601	0,02%	-	-	-	-
Total	2 133 050	100%	1 857 569	100%	1 507 416	100%

Sales Markets

Inter Cars' **primary sale market** is the domestic market. The share of exports in the Company's total sales remained unchanged relative to 2008, at 19,5%. A number of reasons lay behind the higher growth recorded in the domestic sales than in export sales. Firstly, the sales network on the Polish market developed more rapidly than the sales network outside Poland, thanks to, among other things, the merger with JC Auto SA in 2008. Secondly, independent imports in Ukraine dropped due to the introduction of stricter customs regulations and closer monitoring of the cross-border trade between Poland and Ukraine. The share of sales to subsidiary undertakings in the total export sales amounted to 47.41% in 2010 (as compared to 41.17% in 2009).

Report on the Operations of the Inter Cars Group

(PLN '000)

The tables below set forth Inter Cars' sales revenue broken down by basic **types of goods**.

	2010		2009		2008	
	(PLN '000)	(%)	(PLN '000)	(%)	(PLN '000)	(%)
Sales of automotive spare parts and garage equipment	2 033 009	95,31%	1 776 567	95,64%	1 442 124	95,67%
<i>Domestic</i>	1 627 635	76,31%	1 417 829	76,33%	1 147 768	76,14%
<i>Export</i>	405 374	19,00%	358 738	19,31%	294 356	19,53%
Other	100 041	4,69%	81 002	4,36%	65 292	4,33%
<i>Domestic</i>	89 497	4,20%	71 165	3,83%	58 235	3,86%
<i>Export</i>	10 544	0,49%	9 837	0,53%	7 057	0,47%
Net sales revenue	2 133 050	100%	1 857 569	100%	1 507 416	100%

Other sales comprise income from cost re-invoicing and sales of marketing services related to the core business.

In 2010, the sales of automotive spare parts and garage equipment were higher by over 14% on 2009.

The table below sets forth the **sales of spare parts** for cars and motorcycles and garage equipment, broken down by type of vehicle.

	2010		2009		2008	
	(PLN '000)	(%)	(PLN '000)	(%)	(PLN '000)	(%)
Spare parts for cars	1 538 573	75,7%	1 379 611	77,7%	1 097 549	76,1%
Spare parts for commercial vehicles and buses	236 021	11,6%	188 420	10,6%	186 756	12,9%
Spare parts for motorcycles and two-wheeled vehicles	44 927	2,2%	30 845	1,7%	19 866	1,4%
Other	213 488	10,5%	177 691	10,0%	137 953	9,6%
Total	2 033 009	100%	1 776 567	100%	1 442 124	100%

The highest growth (ca. 46%) and the lowest volume were recorded in the **sales of spare parts for motorcycles**. In 2005, the Company launched the sale of *Triumph* motorbikes and commenced the organisation of a sales network operating under *InterMotors* brand. A website dedicated to the sale of motorcycles, spare parts and accessories, at www.intermotors.pl, was launched. At present, the sale of motorcycle parts is conducted through 20 points of sale.

In 2009, Inter Cars launched the sale of INCA scooters, motorcycles, quads and UTV vehicles. In the first season of operation, a network of dealers was created, which included ca. 100 points of sale and service shops in Poland. The network has been developing dynamically and at present comprises ca. 150 outlets.

The sales of **spare parts for cars** increased by ca. 12%, driven mainly by the extension of the offering with the range of spare parts sold by JC Auto SA.

The sales of **spare parts for commercial vehicles** increased by 25% in 2010 as compared with 2009, and represented ca.12% of the Company's total sales of spare parts.

The structure of sales of spare parts, including export sales, is presented below:

	2010		2009		2008	
	PLN '000	(%)	PLN '000	(%)	PLN '000	(%)
Domestic sales	1 627 635	80,1%	1 417 829	79,8%	1 147 768	79,6%
spare parts for cars	1 203 999	59,2%	1 070 616	60,3%	854 143	59,2%
spare parts for commercial vehicles and buses	179 780	8,9%	147 679	8,3%	142 226	9,9%
other, spare parts for motorcycles	243 856	12,0%	199 534	11,2%	151 399	10,5%
Export sales	405 374	19,9%	358 738	20,2%	294 356	20,4%
spare parts for cars	334 574	16,4%	308 995	17,4%	243 406	16,9%
spare parts for commercial vehicles and buses	56 241	2,8%	40 741	2,3%	44 530	3,1%
other, spare parts for motorcycles	14 559	0,7%	9 002	0,5%	6 420	0,4%
Total	2 033 009	100%	1 776 567	100%	1 442 124	100%

The Company is not dependent on any of its customers – no customer has a more than 10% share in total sales revenue.

Market Environment

Inter Cars operates in the segment of distribution of new spare parts, supplied mainly to garages independent of vehicle manufacturers. According to data provided by Stowarzyszenie Dystrybutorów Części Motoryzacyjnych (Polish Automotive Aftermarket Suppliers Association), the independent distribution segment accounts for approximately 51% of the total value of the spare parts market in Poland. **The Company is the largest player in this sector.**

Key Drivers of the Market Development

The aftermarket for spare parts is a natural spin-off of the automotive market, as vehicle repairs and replacements of consumable parts create continuous demand for spare parts. Due to the financial crisis, markets recorded a downturn in sales of new vehicles, or at best a very small increase. At the same time, the period of use of motor vehicles has extended.

The key **market drivers** include:

- **constant increase in the number of vehicles** registered and used in Poland,
- **liberalisation of regulations** – providing for access of independent spare parts distributors to licensed garages (*Regulation on the exclusion of certain vertical agreements in the automotive sector from the overall ban on agreements restricting competition*, – effective since November 1st 2003),
- **elimination of import barriers** – increasing the demand for spare parts owing to the higher breakdown rate of used vehicles compared to new vehicles, driving up the demand for services offered by independent garages, which represent the main group of the Company's customers, and increasing the value of the market on which the Company operates by accelerated elimination of the segment of spare parts for vehicles manufactured in the former Eastern Bloc,
- **more complex repairs** – owing to the widespread application of advanced technologies in the manufacturing of vehicles,
- **continuously growing intensity of vehicle use** – in particular an increase in the average age of registered vehicles and the average mileage.

Distributors of Spare Parts in Poland

The Polish spare parts distribution market remains relatively fragmented, but consolidation trends can be observed. According to data provided by Moto Focus, the largest spare parts distributors in Poland in the car segment include:

1. Inter Cars
2. Fota
3. AD Polska
4. Group Auto Union Polska

In the truck segment, the four leaders are:

1. Opoltrans
2. Suder&Suder
3. Autos
4. Inter Cars

The key trends in the independent spare parts distribution market in 2009 were as follows:

- **intensive development of sales networks** – the largest Polish distributors manage the total of 410 points of sale in Poland and abroad,
- **development of the product ranges** – mainly by adding new product lines, such as garage equipment and salvage spare parts,

Report on the Operations of the Inter Cars Group

(PLN '000)

- **development of sales support programmes** – mainly vehicle fleet programmes and loyalty schemes ('Premium Clubs'),
- **propriety product lines** – extending the portfolios of products sold under proprietary brands,
- **development of computer systems** – a precondition for efficient management of logistics and quick provision of data important for the customer.

These trends clearly indicate that **the number of factors which determine the competitive position of distributors is increasing**. These factors include in particular the traditional aspects of customer communication (location of points of sale) and availability (and, by extension, order lead times), but also the development of quality aspects. In practice, the improvement in customer service quality consists in the development of the product range by adding new product lines and providing "one-stop shops" for the customer, as well as the provision of on-line access to product information, starting from product availability to the technical specifications regarding product assembly. From the perspective of distributors this means that on the one hand they will benefit from higher customer loyalty and volume of purchases; on the other they face a great challenge, as they must develop the logistics base and enter new market segments, often characterised by a different "sales philosophy" and different, highly specialised competition.

Number and Structure of Vehicles Used

The number of vehicles is constantly rising – up by 59 million vehicles, i.e. about 38% in the European Union in the period from 1990 to 2004. in the same period in Poland – up by about 6.7 million, i.e. by about 128%.

Sales of Vehicles in Poland

In 2009, sales of new vehicles were maintained at the 2008 level. Presented below are the volumes of sales of new vehicles in Poland by category:

Sales of new vehicles ('000)	2002	2003	2004	2005	2006	2007	2008	2009	2010
Cars	308	354	318	236	239	293	320	320	333
commercial vehicles	32	39	49	47	56	79	81	52	88

Source: Instytut Badań Rynku Motoryzacyjnego Samar (Samar Automotive Market Research Institute)

In 2010, the number of cars imported to Poland was up by 2% in comparison with 2009, whereas in 2009 it was down 35% in comparison with 2008.

Details are presented in the following table.

cars in Poland ('000)	2003	2004	2005	2006	2007	2008	2009	2010
sales of new cars	354	318	236	239	293	320	320	333
imports of second-hand cars	33	828	871	817	995	1100	709	721
Total	387	1 146	1 107	1 056	1 288	1 420	1 029	1 055
imports of second-hand/sales of new cars	0,09	2,60	3,7	3,4	3,4	3,4	2,2	2,2

Source: Instytut Badań Rynku Motoryzacyjnego Samar (Samar Automotive Market Research Institute)

In total, the supply of cars in 2010 was down by 2,4% in comparison with 2009. At the same time, used cars accounted for nearly 68% of total supply – this group includes cars with higher breakdown rate, representing the traditional target group for the Company.

In the **structure of second-hand imported cars**, vehicles manufactured in the Western Europe are the main group. According to Samar Automotive Market Research Institute, the key makes imported in 2010 included Volkswagen, Opel, Ford, Renault, and Audi.

Vehicle Stock Structure

The Company's product range is adjusted to the market demand. Specific data is presented below.

(a) Car Stock Structure

Report on the Operations of the Inter Cars Group*(PLN '000)*

The structure of the Company's sales of spare parts corresponds to the structure of the stock of registered cars. Presented below is the comparison of the spare parts sales structure and the structure of the stock of cars registered in Poland.

Cars	The Company's spare parts sales		
	2008	2009	2010
(a) Western Europe	58%	54%	57%
(b) Eastern Europe	3%	2%	0%
(c) Japanese and Korean	10%	11%	13%
(d) Other	29%	33%	30%

Source: the Company.

The group "other" includes a product group of a significant value and volume, namely the group of universal spare parts, i.e. those used for different car makes and types, including for cars made in Western Europe, Japan and Korea. This category includes such products as tyres, oils and lubricants, whose share in the Company's sales is growing.

1.4. Inter Cars Ukraine*www.intercars.com.ua*

The company was established in April 2000 and started its operations in September 2000. Its rules of operation are the same as those followed by Inter Cars S.A. The business scope of Inter Cars Ukraine comprises the distribution of spare parts and accessories on the Ukrainian market. The product range does not differ from the one offered by Inter Cars S.A. The company's offering includes both branded goods that are identical in terms of quality with those used in the factory assembly of vehicles, as well as significantly cheaper but good-quality goods sourced from manufacturers selling their products exclusively to the aftermarket. The company is supplied by Inter Cars and directly by the manufacturers.

As at the reporting date, Inter Cars Ukraine had 16 affiliate branches.

The table below sets forth the company's financial highlights.

<i>(PLN '000)</i>	2010	2009	2008
Sales revenue	90 927	71 816	68 827
Operating profit	3 209	5 671	1 691
Net profit	4 028	744	(11 351)

The company's offering includes spare parts for cars and commercial vehicles.

The table below sets forth the company's sales structure.

	2010		2009	
	(UAH '000)	(%)	(UAH '000)	(%)
spare parts for cars	209 491	74	106 184	66
spare parts for commercial vehicles and buses	73 420	26	55 225	34
Total	282 911	100	161 409	100

The parent undertaking – Inter Cars – is the company's chief supplier. In 2009, goods supplied by Inter Cars represented approximately 30% of Inter Cars Ukraine's total purchases.

Inter Cars Ukraine is the second largest importer of the spare parts in the Ukraine. Its estimated share in the market is approximately 5%.

The company's key customers include shipment companies, garages, shops selling automotive parts and large automotive wholesalers.

In 2010, there were no changes in the organisational or capital links. Inter Cars of Warsaw holds 70% of the company's share capital. The remaining 30% is held by Mr Siergiej Ovsijenko, the Chief Executive Officer.

In 2010, the company granted no sureties or guarantees.

In 2010, the company did not issue any securities.

Report on the Operations of the Inter Cars Group

(PLN '000)

Seasonality has an only moderate effect on the company's sales. The sales volume is relatively lower in the first quarter.

No significant changes were made to the principal rules of the company's management.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

As at December 31st 2010, 108 persons were employed in the company. As at December 31st 2009, the headcount was 176 persons.

The company fulfils local requirements regarding the environmental protection. Pursuant to Ukrainian regulations it pays quarterly charges for environmental pollution caused by its vehicle fleet.

In 2010, the company did not distribute dividend.

The Management Board is composed of:

Vasyl Holovach – General Director

The Supervisory Board is composed of:

Siergiej Ovsijenko – President

Krzysztof Soszyński – Member

1.5. Inter Cars Ceska Republika

www.intercars.cz

The company was purchased in July 2004 and in November 2004 started operations involving the distribution of spare parts. It sells the spare parts on the Czech market. Its product range is similar to that of Inter Cars with the spare parts for cars representing majority of sales.

As at the reporting date, the company had 13 affiliate branches. It is working on launching new ones.

The company implemented a state-of-the-art integrated IT system that operates on-line at all the branches. Inter Cars Ceska Republika provides its customers with the IC-Katalog software in the Czech language, which allows the customers to check availability of particular products making up the company's offering on an ongoing basis.

In addition, the company successfully launched a few projects supplementing the standard sales. Implementation of the AutoCrew service system was the major achievement. Their contribution to the entire business activity is consistently growing.

The table below sets forth the company's financial highlights.

(PLN '000)	2010	2009	2008
Sales revenue	80 674	73 717	71 066
Operating profit	1 571	2 071	2 850
Net profit	2 316	1 964	1 535

The company's offering includes spare parts for cars and commercial vehicles.

Report on the Operations of the Inter Cars Group

(PLN '000)

The table below sets forth the company's sales structure.

	2010		2009	
	(CZK '000)	(%)	(CZK '000)	(%)
spare parts for cars	339 608	67	327 309	73
spare parts for commercial vehicles and buses	113 908	22	60 119	13
spare parts for motorcycles and other spare parts	4 670	1	13 850	3
other sales	50 798	10	48 488	11
Total	508 984	100	449 766	100

In 2010, the company's chief supplier was Inter Cars. Goods provided by Inter Cars represented approximately 90% of Inter Cars Ceska Republika's total purchases. The remaining products were sourced directly from spare part manufacturers, mostly from the European Union. Deliveries from Inter Cars are carried out through the regional warehouses in Tychy and Wrocław, used also as the company's principal warehouse facilities.

Garages have a predominant share in the company's customer structure, followed by wholesalers of spare parts.

There were no changes in the organisational or capital links. Inter Cars of Warsaw holds 100% of the company's share capital.

The company granted no sureties or guarantees in the reporting period.

In 2010, the company did not issue any securities.

There are two periods during a year characterised by higher seasonal sales: spring and winter. In spring, particular growth is seen in sales of mechanical parts, including shock absorbers and brake components. In winter, increased sales volumes of ignition system components (batteries, spark plugs, wires etc) are observed.

No significant changes were made to the principal rules of the company's management.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 129 persons were employed in the company. As at December 31st 2009, the headcount was 103 persons.

The company's operations do not pose a threat to the natural environment. Any produced waste is collected by an outsourcing company specialising in waste management.

In 2010, the company did not distribute dividend.

In the Management Board's opinion, currently there are no events which may have a material bearing on the company's future financial results.

No events having a significant impact on the assessment of the presented financial statements and the company's financial standing occurred subsequent to the balance-sheet date.

The Management Board is composed of:

Martin Havlik – Managing Director

Martin Havlicek – Sales Director

Emil Elner – Financial Director.

On June 14th 2010, the General Shareholders Meeting of Inter Cars Ceska Republika was held. Matters on the agenda included the approval of the financial statements for 2009 and the allocation of profit for 2009 to retained profit.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

Report on the Operations of the Inter Cars Group*(PLN '000)***1.6. Lauber***www.lauber.pl*

The company was purchased in July 2003. Its business involves the recovery of vehicle spare parts, including: alternators, starters, steering systems and booster pumps. In 2006, the recovered starters and power steering systems represented two major product groups, followed by booster pumps. In July 2007, the company's business name was changed from Eltek to Lauber.

The recovery consists in the application of technologically advanced instruments to reconstruct mechanical systems so that the reconstructed product is as functional as a new one. Due to the spare part regeneration, a purchase of a costly new spare part and scrapping the old one can be avoided – the quality of the recovered spare parts does not differ from that of a brand new part.

The company's principal place of business is a production plant located in Słupsk Special Economic Zone. Its operations are based on know-how, experience and consulting support gained from the cooperation with other recovery companies from Western Europe.

To maintain a strong market position and offer products with two-year guarantee period, the company applies stricter quality control systems compliant with the ISO 9001:200 Quality Management System certificate.

The table below sets forth the company's financial highlights.

(PLN '000)

	<u>2010</u>	<u>2009</u>
Sales revenue	18 298	12 506
Operating profit	2 254	(38)
Net profit	<u>1 838</u>	<u>(287)</u>

The company established business relations with a number of suppliers from France and China. Its chief supplier is Inter Cars, whose share in the total purchases of materials represents 40%.

In 2010, the company sold its products both on the domestic and foreign markets. The Polish market is essential for the amount of revenue generated by Lauber. In line with the adopted strategy of the Company's development, its goods are distributed on the domestic market solely through the Inter Cars network. Inter Cars' share in the company's total sales revenue accounts for 83%.

In 2010, there were no changes in the organisational or capital links. Inter Cars of Warsaw holds 100% of the company's share capital.

In 2010, the company granted no sureties or guarantees.

To the reporting date, the company did not issue any securities.

Impact of seasonality on the company's sales throughout a year cannot be explicitly determined.

The company operates on a growing market offering development prospects. Three major factors contribute to the upward trend – the substantial increase in the number of used cars, the optimisation of costs connected with the use of cars and growing requirements related to the environmental protection.

No significant changes were made to the principal rules of the company's management.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 66 persons were employed in the company, while as at December 31st, 2009 Lauber employed 68 persons.

As a production plant, Lauber is obliged to register generated process waste, including hazardous waste. The company complies with this obligation. Moreover, as a manufacturer introducing packaged goods to the market, Lauber pays charges related to the weight of the packagings introduced to the market.

In 2010, the company did not distribute dividend.

Report on the Operations of the Inter Cars Group

(PLN '000)

In 2010, the company's structure was not materially modified. The objective behind the current changes in the company's sales strategy is to optimise leveraging the whole Group's potential, in particular the parent undertaking's sales network.

The Management Board is composed of:

Wojciech Kilianek – President of the Management Board

Przemysław Wołosewicz – Member of the Management Board.

The General Shareholders Meeting was held on June 30th 2010. The agenda included the review and approval of the Directors' Report on the company's operations and the financial statements, as well as granting discharge to the Management Board members in respect of their duties and adopting a resolution on the distribution of profit for 2009.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

1.7. Feber

The company was established in September 2004. It manufactures semi-trailers, trailers and casings for trucks.

The table below sets forth the company's financial highlights (before consolidation eliminations):

<i>(PLN '000)</i>	<u>2010</u>	<u>2009</u>
Sales revenue	52 592	112 247
Operating profit/loss	(9 648)	(8 452)
Net profit/loss	<u>(10 292)</u>	<u>(8 814)</u>

The company's leading product is a tipping semi-trailer, offered in particular with an aluminium casing (tipper) or a steel tipper. They are available in substantially all sizes stipulated by Polish road traffic regulations.

The sales are concentrated primarily on the domestic market. The vehicles manufactured by the company are also purchased by customers on the Russian, German, Scandinavian, French and Czech markets.

The company established relationships for supplies of production materials with numerous providers. Given the high competition on the market, the company is not dependent on any single supplier. No supplier is formally linked – whether directly or indirectly – with the Company.

In 2010, there were no changes in the organisational or capital links. Inter Cars of Warsaw holds 100% of the company's share capital.

To the reporting date for 2010, the company granted no sureties or guarantees.

Seasonality has no material effect on the company's operations.

No significant changes were made to the principal rules of the company's management.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 187 persons were employed in the company.

The company complied with environmental protection requirements.

In 2010, the company did not distribute dividend. The previous president Mr Piotr Kraska was recalled from the function and was replaced with Witold Kmiecik.

The Management Board is composed of:

Witold Kmiecik – President of the Management Board

Paweł Pietrzak – Vice-President of the Management Board

The General Shareholders Meeting was held on June 30th 2010. The agenda included the review and approval of the Directors' Report on the company's operations and the financial

Report on the Operations of the Inter Cars Group

(PLN '000)

statements, as well as granting discharge to the Management Board members in respect of their duties and adopting a resolution on the distribution of profit/coverage of loss for 2009.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

1.8. Q-Service

www.q-service.com.pl

In 2010, the company's core business was consultancy and organisation of training and seminars on the automotive services and market. The company's good results were achieved thanks to its offering of a new form of consultancy, which involved use of experts to find attractive purchase offers for automotive goods and parts. In 2009, the goods were bought both in Poland and abroad. The company's sole customers are companies from the Inter Cars Group.

The table below sets forth the company's financial highlights

<i>(PLN '000)</i>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Sales revenue	61 313	50 601	34 570
Operating profit	11 557	6 850	4 614
Net profit	<u>9 404</u>	<u>5 384</u>	<u>3 458</u>

In 2010, there were no changes in the organisational or capital links. Inter Cars of Warsaw holds 100% of the company's share capital.

In 2010, the company granted no sureties or guarantees.

Seasonality has no material effect on the company's operations.

No significant changes were made to the principal rules of the company's management.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

The company complied with environmental protection requirements.

In 2010, 1 persons were employed in the company.

In 2010, the company did not distribute dividend.

The Management Board

The Management Board is composed of:

Kazimierz Neyman – President of the Management Board

Krzysztof Oleksowicz – Member of the Management Board

Robert Kierzek – Member of the Management Board.

On June 30th 2010, the General Shareholders Meeting of Q-Service was held with the following agenda: the review and approval of the Directors' Report on the company's operations in 2009 and of the financial statements for 2009, as well as granting discharge to the Management Board members in respect of their duties in 2009 and adopting a resolution on the distribution of profit for 2009.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

1.9. Inter Cars Slovenska Republika

www.intercars.sk

The company started its operations involving the distribution of spare parts in July 2005. It sells the spare parts on the Slovakian market. The company was established in June 2005.

Report on the Operations of the Inter Cars Group

(PLN '000)

As at the reporting date, the company had 13 affiliate branches, 1 of them launched in 2010.

On the back of its expansion and increasing sales, Inter Cars Slovenska Republika became one of the largest companies selling automotive spare parts on the Slovakian market. The rise in sales volumes is attributable to a significant growth in imports of used cars, which translated into increased demand for spare parts.

To the reporting date, nine independent garages operating under *Auto-Crew* brand were launched.

The table below sets forth the company's financial highlights (before consolidation eliminations):

(PLN '000)	2010	2009	2008
Sales revenue	93 021	84 747	52 357
Operating profit	6 938	6 562	3 597
Net profit	5 468	4 979	3 427

The company's offering includes spare parts for cars and commercial vehicles.

The table below sets forth the company's sales structure.

	2010		2009	
	(EUR '000)	(%)	(EUR '000)	(%)
spare parts for cars	19 578	84	17 023	87
spare parts for commercial vehicles and buses	1 379	6	767	4
other	2 272	10	1 734	9
Total	23 229	100	19 524	100

The company's chief supplier was Inter Cars. Goods provided by Inter Cars represented approximately 75% of Inter Cars Slovenska Republika's total purchases. The remaining products were sourced directly from spare part manufacturers, mostly from the European Union. The deliveries from Inter Cars are carried out through the regional warehouse in Tychy, used also as the company's principal warehouse facility.

Garages have a predominant share in the company's customer structure, followed by wholesalers of spare parts.

The company's goods are covered with insurance agreements. The company has also taken out insurance with respect to its assets.

In the reporting year, the company granted no sureties or guarantees.

Seasonality has no material effect on the company's sales, apart from a slight drop in volumes in the first quarter.

No significant changes were made to the principal rules of the company's management. As at December 31st 2010, 30 persons were employed at the company's registered office.

The company's operations do not pose a threat to the natural environment. Any produced waste is collected by an outsourcing company specialising in waste management.

In the reporting year, the company's structure was not materially modified. Similarly, no restructuring work or significant long-term investment took place.

The Management Board is composed of:

Tomas Kastil – Managing Director

Martin Havlik – Sales Director.

Mr Branislav Bucko is the Inter Cars Slovenska Republika's proxy.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

The General Shareholders Meeting of Inter Cars Slovenska Republika was held on May 28th 2010. The agenda included the review and approval of the Directors' Report on the company's operations and the financial statements, as well as granting discharge to the Management

Report on the Operations of the Inter Cars Group*(PLN '000)*

Board members in respect of their duties and adopting a resolution on the allocation of profit for 2009 to retained profit.

1.10. Inter Cars Lietuva*www.intercars.lt*

Inter Cars Lietuva was established in September 2006 and started its operations in December. Currently the company has three affiliate branches. Its offering comprises spare parts for cars.

The table below sets forth the company's financial highlights.

<i>(PLN '000)</i>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Sales revenue	49 661	26 148	14 699
Operating profit	1 898	142	(560)
Net profit	<u>1 761</u>	<u>133</u>	<u>(559)</u>

As at December 31st 2010, the parent undertaking had not advanced any loans to the company.

In 2010, the company granted no sureties or guarantees.

Seasonality has no material effect on the company's sales volumes.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 36 persons were employed in the company.

The company complied with environmental protection requirements.

In 2010, the company did not distribute dividend.

The Management Board is composed of: Tomasz Piluch – Managing Director.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

1.11. IC Development & Finance Sp. z o.o.

The company shares were purchased on October 2nd 2006. IC Development & Finance z .o.o.'s current activity consists in the lease of real property.

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The table below sets forth the company's financial highlights.

<i>(PLN '000)</i>	<u>2010</u>	<u>2009</u>	<u>2008</u>
Sales revenue	3 840	9 092	450
Operating profit/loss	209	175	66
Net profit/loss	<u>(735)</u>	<u>(681)</u>	<u>(120)</u>

The premises in Warsaw are leased to two entities, including the parent undertaking (warehouse space).

As at December 31st 2010, the parent undertaking had advanced two loans to the company, totalling PLN 43 654 thousand. The loans were granted to purchase new real properties.

As at December 31st 2010, no sureties or guarantees had been issued to the company.

Seasonality has no material effect on the company's operations.

No significant changes were made to the principal rules of the company's management, apart from the parent undertaking assuming actual control over the company's activity.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are

Report on the Operations of the Inter Cars Group*(PLN '000)*

removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 1 person was employed in the company.

The company complied with environmental protection requirements.

In 2010, the company did not distribute dividend.

The Management Board is composed of:

Piotr Kraska – President of the Management Board

Mr Kraska is a Member of the Management Board of Inter Cars.

The General Shareholders Meeting of IC Development & Finance Sp. z o.o. was held on June 30th 2010. The agenda included the review and approval of the Directors' Report on the company's operations and the financial statements, as well as granting discharge to the Management Board members in respect of their duties and adopting a resolution on the coverage of loss for 2009.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

1.12. Inter Cars Hungaria kft

Inter Cars Hungaria kft was acquired as a result of the merger of Inter Cars S.A. with JC Auto S.A. on February 29th 2008. The company has two affiliate branches and is planning to open five new ones by the year-end.

The table below sets forth the company's financial highlights.

<i>(PLN '000)</i>	2010	2009	1.03.2008- 31.12.2008
Sales revenue	18 160	12 542	8 290
Operating profit	(2 473)	(1 298)	222
Net profit	(3 801)	(1 117)	(275)

The company's chief supplier was Inter Cars.

As a leader in sales of spare parts for Japanese cars on the Hungarian market, the company launched also a new broad product range offered by the Group. It also successfully introduced the IC-Katalog software in the Hungarian language, which allows the customers to check availability of particular products making up the company's offering on an ongoing basis.

In 2010, the company opened three new affiliate branches, and as at the reporting date it had eight affiliate branches and five agency branches.

As at December 31st 2010, the company was granted a surety for a long-term loan for warehouse construction.

Seasonality has no material effect on the company's operations.

No significant changes were made to the principal rules of the company's management, apart from the parent undertaking assuming the actual control over the company's activity.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 68 were employed in the company, while as at December 31st 2009 it employed 72 persons.

The company complied with environmental protection requirements.

In 2010, the company did not distribute dividend.

The company's Management Board is composed of: Zsolt Bereczki – Managing Director.

Report on the Operations of the Inter Cars Group*(PLN '000)*

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

The General Shareholders Meeting of Inter Cars Hungaria kft was held on April 30th 2010. The agenda included the review and approval of the Directors' Report on the company's operations and the financial statements, as well as granting discharge to the Management Board members in respect of their duties and adopting a resolution on the coverage of loss for 2009.

1.13. Inter Cars d o.o.

Inter Cars d o.o. was acquired as a result of the merger of Inter Cars S.A. with JC Auto S.A. on February 29th 2008.

As at December 31st 2010, the company had ten own affiliate branches.

The table below sets forth the company's financial highlights.

<i>(PLN '000)</i>	2010	2009	1.03.2008- 31.12.2008
Sales revenue	38 301	26 731	15 891
Operating profit	(1 651)	(754)	(679)
Net profit	(2 150)	(748)	(821)

As at December 31st 2010, the company granted no sureties or guarantees.

Seasonality has no material effect on the company's operations.

The company ranks fifth among the companies selling spare parts on the Croatian market and is a leader in sales of spare parts for Asian cars. Additionally, the agency branch in Rijeka was the first distributor in this area to offer a broad range of spare parts for cars and trucks, oils and garage equipment in one spot.

The company was the most dynamically growing one on the Croatian market in the last two years. In 2010, it is planning to move to its new registered office in Zagreb, situated in the heart of an industrial district, which is expected to have a positive effect on the future sales.

No significant changes were made to the principal rules of the company's management

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 123 were employed in the company, while as at December 31st 2009 it employed 90 persons.

The company complied with environmental protection requirements.

In 2010, the company did not distribute dividend.

The Management Board is composed of: Robert Antoncic – Managing Director.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

The General Shareholders Meeting of Inter Cars d o.o. was held on March 12th 2010. The agenda included the review and approval of the Directors' Report on the company's operations and the financial statements, as well as granting discharge to the Management Board members in respect of their duties and adopting a resolution on the coverage of loss for 20089.

1.14. JC Auto s.r.l.

JC Auto s.r.l. was acquired as a result of the merger of Inter Cars S.A. with JC Auto S.A. on February 29th 2008.

Report on the Operations of the Inter Cars Group*(PLN '000)*

The table below sets forth the company's financial highlights.

<i>(PLN '000)</i>	2010	2009	1.03.2008- 31.12.2008
Sales revenue	13 281	9 261	4 552
Operating profit	183	33	(297)
Net profit	132	3	(305)

Seasonality has no material effect on the company's operations.

No significant changes were made to the principal rules of the company's management, apart from the parent undertaking assuming the actual control over the company's activity.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 6 persons were employed in the company.

The company complied with environmental protection requirements.

In 2010, the company did not distribute dividend.

The Management Board is composed of: Carlo Scovenna – Managing Director.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

1.15. JC Auto S.A. (Belgium)

www.jcauto.be

JC Auto S.A. was acquired as a result of the merger of Inter Cars S.A. with JC Auto S.A. on February 29th 2008.

The table below sets forth the company's financial highlights.

<i>(PLN '000)</i>	2010	2009	1.03.2008- 31.12.2008
Sales revenue	4 779	7 807	7 734
Operating profit	(700)	(617)	846
Net profit	(773)	(634)	809

Seasonality has no material effect on the company's operations.

No significant changes were made to the principal rules of the company's management, apart from the parent undertaking assuming the actual control over the company's activity.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 3 persons were employed in the company, while as at December 31st 2009 it employed 7 persons.

The company complied with environmental protection requirements.

In 2010, the company did not distribute dividend.

The Management Board is composed of: Karim Cheriha – Managing Director.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

(PLN '000)

1.16. Armatus Sp. z o.o.

Armatus Sp. z o.o. was acquired as a result of the merger of Inter Cars S.A. with JC Auto S.A. on February 29th 2008.

The table below sets forth the company's financial highlights.

(PLN '000)	2010	2009
Sales revenue	261	103
Operating profit	(101)	(48)
Net profit	(57)	(4)

In 2009, the company launched internet sales.

The company is a party to an agreement on a loan to Inter Cars. The agreement is presented in detail in the annual report of Inter Cars.

As at December 31st 2010, no sureties or guarantees were granted to the company.

Seasonality has no material effect on the company's operations.

No significant changes were made to the principal rules of the company's management.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

The company did not enter into transactions involving derivative financial instruments.

In 2010, the company did not distribute dividend.

The Management Board is composed of: Piotr Kraska – President of the Management Board.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

The General Shareholders Meeting of Armatus Sp. z o.o. was held on June 30th 2010. The agenda included the review and approval of the Directors' Report on the company's operations and the financial statements, as well as granting discharge to the Management Board members in respect of their duties and adopting a resolution on the coverage of loss for 2009.

1.17. Inter Cars Romania s.r.l.

Inter Cars Romania was established in July 2008 and started its sales activity in August 2008. The company sells spare parts for cars. In 2009, it opened five affiliate branches.

The table below sets forth the company's financial highlights.

(PLN '000)	2010	2009	2008
Sales revenue	40 090	13 855	366
Operating profit	(514)	198	(322)
Net profit	(784)	84	(472)

As at December 31st 2010, the company had been advanced a loan of PLN 685 thousand by the parent undertaking.

In 2010, the company granted no sureties or guarantees.

In 2010 the company was on the 10th place in Romania amongst distributors of spare parts.

On June 14th 2010 the share capital of the company was increased by 500.000 Euro. Inter Cars SA own 100% of shares in Inter Cars Romania.

Seasonality has no material effect on the company's operations.

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition.

Report on the Operations of the Inter Cars Group

(PLN '000)

The company did not enter into transactions involving derivative financial instruments.

As at December 31st 2010, 41 persons were employed in the company, while as at December 31st 2009 it employed 15 persons.

The company complied with environmental protection requirements.

In 2010, the company did not distribute dividend.

The Management Board is composed of:

Marius Mujdei – Managing Director

Alexandru Abahnenței – Managing Director.

In 2010, no litigation, arbitration or administrative proceedings were pending, to which the company would be a party.

The General Shareholders Meeting of Inter Cars Romania s.r.l. was held on June 14th 2010. The agenda included the review and approval of the Directors' Report on the company's operations and the financial statements, as well as granting discharge to the Management Board members in respect of their duties for 2009 and adopting a resolution on the coverage of loss for 2008 from 2009 profit.

1.18. JC Auto sro.

The company started its operations involving the distribution of spare parts in 2003. As a result of the merger of the Inter Cars and JC Auto Groups, it was decided to suspend the company's operations and move the sales network, non-current and current assets and employees to Inter Cars Ceska Republika.

1.19. Inter Cars Latvija SIA.

The Company was created in August 2010. The company started its operations involving the distribution of spare parts.

The table below sets forth the company's financial highlights.

(PLN '000)	2010
Sales revenue	38
Operating profit	(64)
Net profit	<u>(70)</u>

In 2010, the company did not distribute dividend.

1.20. Inter Cars Cyprus Limited.

Inter Cars Cyprus Limited was created in October 2009.

The table below sets forth the company's financial highlights.

(PLN '000)	2010
Sales revenue	17 972
Operating profit	12 735
Net profit	<u>11 090</u>

As at December 31st 2010, 11 persons were employed in the company

2. Supply Sources

The Group's offering includes goods provided by several hundred suppliers from all over the world, with the majority coming from the EU and Asian countries. The major category of suppliers is international concerns for which the Company is one of the largest and most important customers

Report on the Operations of the Inter Cars Group

(PLN '000)

in Central and Eastern Europe. Given the significant diversification of the supply sources, the Company is not dependent on any single supplier or a small number of suppliers – no supplier's share in the total sales revenue exceeds 10%.

3. Agreements Significant and Material to Inter Cars' Business and Insurance Agreements**Significant Agreements**

Inter Cars has formal written agreements governing business relations with only some of the Group's suppliers. Those are in particular agreements which stipulate terms and conditions for granting additional discounts by the Company's suppliers. The agreements do not oblige the Group to generate turnover of a specified value.

Material Agreements

Inter Cars is a party to agreements material to the implementation of the Group's development strategy. They include in particular agreements with the suppliers of spare parts which specify terms and conditions for granting discounts.

Generally, the agreements are entered into for one year. In the period to the reporting date, the following agreements were effective:

No.	Agreement date	Party to the agreement
1	25-01-2010	Contitech Antriebssysteme GmgH
2	30-06-2010	Delphi Poland S.A.
3	16-03-2010	Egon von Ruville
4	11-05-2010	Federal Mogul
6	14-04-2010	Robert Bosch
7	07-07-2010	SKF
8	08-04-2010	Valeo
9	04-01-2010	Wix-Filtron
10	18-01-2010	ZF Trading

The material agreements for spare parts supplies concluded for an indefinite term include:

No.	Agreement date	Party to the agreement
1	26-01-2005	Triumph Motorcycles LTD
2	19-12-2008	Giantco Limited
3	05-11-2008	JIANGMEN DIHAO MOTORCYCLE COMPANY LTD
4	19-12-2008	CHONGQING HUANSONG INDUSTRIES (GROUP) CO.,LTD
5	09-12-2009	CHONGQING YINXIANG MOTORCYCLE (GROUP) CO., LTD
6	09-12-2009	CHONGQING YUAN GROUP IMP.&EXP. CO., LTD.

Insurance Agreements

No.	Agreement date	Party to the agreement	Subject matter	Material terms and conditions	Term	Materiality criterion
1	Aug 9 2009	TU Compensa	Insurance of the Company's assets and working capital	Insurance against fire and other natural disasters, and against burglary with theft and robbery	Aug 9 2009– Aug 8 2010	Total insurance amount is PLN 695,572,311 thousand

(PLN '000)

Shareholder Agreements

The Company is not aware of any shareholder agreements.

4. Organisational or Capital Links between the Issuer and Other Entities; Information on the Issuer's Key Domestic and Foreign Investments (Securities, Financial Instruments, Intangible Assets and Real Property), Including Equity Investments outside the Group, as well as a Description of Methods of Investments Financing

The Company Inter Cars is the parent company of the Group which consist of:

1. Inter Cars Ukraine LLC, ukrainian entity, based in Chmielnicki in Ukraine (70% share is owned by Inter Cars S.A.),
2. Lauber Sp. z o.o. based in Słupsk (100%),
3. Q-Service Sp. z o.o. based in Warsaw (100%),
4. Inter Cars Česká Republika s.r.o. based in Prague (100%),
5. Feber Sp. z o.o. based in Warsaw (100%),
6. Inter Cars Slovenska Republika s.r.o. based in Bratislava (100%),
7. Inter Cars Lietuva UAB based in Vilno in Lethuania (100%),
8. IC Development & Finance Sp. z o.o. based in Warsaw (100%),
9. Armatus Sp. z o.o. based in Warsaw (100%),
10. JC Auto s.r.o. based in Karvina – Darkow in Czech Republic (100%),
11. Inter Cars Hungária Kft based in Budapest in Hungary (100%),
12. JC Auto S.A. based in Brain-le-Chateau in Belgium (100%),
13. Inter Cars d.o.o. based in Zagreb in Croatia (100%),
14. JC Auto s.r.l. based in Milan (99% is owned by Inter Cars SA) (1% is owned by JC Auto s.r.o.),
15. Inter Cars Romania s.r.l., based in Cluj Napoca in Romania (100%)
16. Inter Cars Latvija SIA , based in Ryga in Latvia (100%)
17. Inter Cars Cyprus Ltd., based in Nicosia in Cyprus (100%)

During the reporting period a new subsidiary was created in Latvia. All subsidiaries are financed by the parent company loan and receivables. Details of loans issued is present in note 8 of the Report on the Operations.

5. Changes in Organisational or Capital Links

None.

6. Material Transactions Entered into by the Issuer with Related Parties Other than Arm's Length Transactions; Amounts and Nature of such Transactions

All transactions with the related undertakings are entered into at arm's length.

7. Loans and Borrowings

Short-term loans and borrowings	Contractual amount (limit)	Amount drawn	Maturity date
Syndicated loan	215 000	202 621	24-11-2011
Fortis Bank SA/NV Hungary (Inter Cars Hungaria)	362	47	31-12-2011
IRS valuation	-	1 100	31-01-2011
	215 362	203 768	
Long-term loans and borrowings	Contractual amount (limit)	Amount drawn	Maturity date
Syndicated loan	215 000	215 000	29-11-2013
Fortis Bank SA/NV Hungary (Inter Cars Hungaria)	3 428	1 841	20-01-2016
	218 428	216 841	

Report on the Operations of the Inter Cars Group

(PLN '000)

Loan Agreements

Agreement No. Bank	Agreement date	Maturity date	Limit/loan amount (PLN)	Collateral
Syndicated credit facility Bank Polska Kasa Opieki S.A., ABN AMRO Bank (Polska) S.A., ING Bank Śląski S.A., Bank Handlowy of Warsaw, BRE Bank S.A., EFG Eurobank Ergasias S.A., Branch in Poland	Jul 29 2009	Jul 29 2011	430 000 000.00	mortgage over Inter Cars S.A.'s real property situated in Cząstków Mazowiecki, registered pledge over inventories, surety issued by Inter Cars Ukraine, registered pledge over bank accounts
Fortis Bank SA/NV Hungary H-1052 Budapest, Deák Ferenc Street 15	Jan 18 2006	Jan 20 2016	3 790 000.00	surety for loan repayment by the parent undertaking

The credit facility bears interest at a variable rate, depending on WIBOR rate, increased by bank margins (determined at arm's length) for each individual interest period.

Source of financing	Drawn down (PLN)	Interest
Polska Kasa Opieki S.A.	149 611	
ABN Amro (Polska) S.A.	43 123	
ING Bank Śląski S.A.	97 107	WIBOR 3M + margin (long term)
Bank Handlowy w Warszawie S.A.	54 214	WIBOR 1M + margin (short-term)
BRE Bank S.A.	73 566	
Armatus Sp. z o.o.	999	WIBOR 1M + margin
Fortis Bank SA/NV Hungary	1 888	LIBOR + margin
Total	420 508	

The syndicated credit facility was used to repay debt and to finance day-to-day operations. Inter Cars Hungaria Kft contracted a loan for the construction of a new logistics centre.

8. Loans Advanced**Loans to related undertakings**

	Jan 1–Dec 31 2010	Jan 1–Dec 31 2009
As at beginning of period	87 019	66 653
Loans advanced and accrued interest	17 795	31 942
Repayments received	(12 540)	(11 451)
Balance-sheet valuation	(30)	(125)
	92 244	87 019

Loan Agreements

Agreement date	Loan amount	Material terms and conditions of the agreement
Dec 29 2005	PLN 5 050 000	Agreement on a loan from Inter Cars to finance Feber Sp. z o.o.'s operations and business development
Jul 9 2007	PLN 6 150 000	Agreement on a loan from Inter Cars to finance Lauber Sp. z o.o.'s operations and business development
Oct 22 2007	PLN 3 800 000	Agreement on a loan from Inter Cars to finance IC Development&Finance Sp. z o.o.'s operations and business development
Nov 19 2007	PLN 3 100 000	Agreement on a loan from Inter Cars to finance IC Development&Finance Sp. z o.o.'s operations and business development
Dec 3 2007	PLN 17 800 000	Agreement on a loan from Inter Cars to finance IC Development&Finance Sp. z o.o.'s operations and business development
Feb 27 2008	PLN 1 200 000	Agreement on a loan from Inter Cars to finance IC Development&Finance Sp. z o.o.'s operations and business development

Report on the Operations of the Inter Cars Group

(PLN '000)

Jul 28 2008	PLN 9 440 000	Agreement on a loan from Inter Cars to finance IC Development&Finance Sp. Z o.o.'s business activity
May 21 2010	PLN 470 000	Agreement on a loan from Inter Cars to finance IC Development&Finance Sp. Z o.o.'s business activity
Mar 26 2008	PLN 30 700 000	Agreement on a loan from Inter Cars to finance Feber Sp. z o.o.'s operations and business development
Jul 23 2008	EUR 170 000	Agreement on a loan from Inter Cars to finance IC Romania's operations and business development
Oct 29 2008	PLN 1 150 000	Agreement on a loan from Inter Cars to finance Frenoplast S.A.'s operations and business development
Sep 17 2010	EUR 20 000	Agreement on a loan from Inter Cars to finance Inter Cars Latvia's operations and business development

As at December 31st 2010, the balance of loans advanced to the related undertakings amounted to PLN 92 244 thousand.

The amount of loans advanced to nine non-related undertakings totalled PLN 1 520 thousand.

9. Sureties and Guarantees Issued

As at December 31st 2010, the total amount of sureties and guarantees was PLN 8 241 thousand and comprised the sureties in respect of lease agreements of Lauber Sp. z o.o., sureties for the benefit of suppliers of Feber Sp. z o.o., Lauber Sp. z o.o., Inter Cars Ukraine LLC, Q-Service Sp. z o.o., and a surety for a loan repayment by Inter Cars Hungaria Kft.

For	Term	Amount (PLN '000)
Inter Cars Hungaria Kft.	20-02-2016	3 807
Lauber Sp. z o.o.	26-09-2011	197
Feber Sp. zo.o.	Until recalled	871
Feber Sp. z o.o.	30-12-2011	2 376
Q-Service	31-12-2011	990
		8 241

The Company holds a customs guaranties issued by Generali TU S.A. with respect to payment of a bid bond and a performance bond securing proper performance of contractual obligations and removal of defects in the case of supplies for the Police.

10. Security Issues

Detailed information were presented in Note 15 to the Supplementary Information to the Financial Statement. During the reporting period the Company redeemed commercial bonds. The nominal value of bonds amounted to 25 000 thousand PLN. After balance sheet date the Inter Cars issued commercial bonds..

Below table present the issue of bonds issued after balance sheet date.

No issue	Date of isse	Date redemption	Nominal value
93	03.03.2011	03.06.2011	15 000
			15 000

Commercial bonds were denominated in PLN, as bearer securities, unpledged, dematerialized and discounted (zero coupon bonds). Redemption of bonds will be made at nominal value.

11. Seasonality or Cyclical Nature of Operations

The Company's comprehensive income is not highly sensitive to seasonal fluctuations. The Company's broad offering of spare parts includes some items whose sales depend on the season of the year, notably winter. These are items such as winter tyres, batteries, glow plugs, aluminium wheels, fuel filters as well as radiator and windscreen washer fluids. Goods that are most susceptible to seasonality and short-term sales, such as winter tyres, are ordered from suppliers several months before the expected sales peak (suppliers offer longer payment periods and higher discounts for off-season purchase of those items)

A recurring regularity is that the relatively lowest sales are achieved in Q1.

Report on the Operations of the Inter Cars Group

(PLN '000)

12. Evaluation of Financial Resources Management

The following ratios are used for the evaluation of financial resources management:

- *Gross sales margin* – gross profit on sales to net sales revenue
- *sales margin* – gross profit on sales to net sales revenue
- *Operating margin* – operating profit to net sales revenue (measures the Group's operating efficiency)
- *EBITDA* – net profit (loss) before amortisation, depreciation, net finance income (expenses), currency exchange differences and income tax
- *Gross profit margin* – profit before tax to net sales revenue (measures the efficiency of the Group's operations considering the profit (loss) on financial operations, and the extraordinary gains (losses))
- *Net profit margin* – the profit available to the Group after mandatory decrease of profit (increase of loss) to net sales revenue
- *Return on assets (ROA)* – net profit to assets (measures general assets efficiency)
- *Return on equity (ROE)* – net profit to equity (measures the efficiency of capital employed in the company)
- *Total debt ratio* – total liabilities to total assets
- *Debt-to-equity ratio* – total liabilities to equity
- *Inventory cycle* – inventories at end of period to goods for resale and materials sold, expressed in days
- *Average collection period* – trade receivables at end of period to net sales revenue, expressed in days
- *Operating cycle* – the sum of inventory cycle and average collection period
- *Average payment period* – trade payables at end of period to cost of goods for resale and materials sold and contracted services, expressed in days
- *Cash conversion cycle* – difference between the operating cycle and average payment period
- *Current ratio* – current assets to current liabilities at end of period (demonstrates the company's ability to pay current liabilities using current assets)
- *Quick ratio* – current assets less inventories to current liabilities at end of period (demonstrates the ability to quickly accumulate cash required to cover liabilities payable in a short time)
- *Cash ratio* – cash to current liabilities at end of period (measures the ability to cover immediately payable liabilities)

Key figures for the assessment of the Group's profitability are set forth in the table below.

	2010	2009
Net revenue from sales of goods for resale and products	2 413 008	2 065 634
Gross profit on sales	785 295	706 522
<i>Gross sales margin</i>	32,54%	34,20%
Operating profit	115 255	119 872
<i>Operating margin</i>	4,78%	5,80%
<i>EBITDA</i>	150 518	150 297
Profit before tax	77 494	84 308
Net profit	63 683	68 222
<i>Net profit margin</i>	2,64%	3,30%
Balance-sheet total	1 322 301	1 272 993
<i>ROA</i>	4,82%	5,36%
Non-current assets	406 102	410 097
Equity attributable to owners of the parent	558 535	498 891
<i>ROE</i>	11,40%	13,67%

Report on the Operations of the Inter Cars Group

(PLN '000)

Sales revenue in 2010 was **17% higher** than in 2009. Factors of particular **importance to the level of sales** in 2010 were:

- (a) continued development of the regional sales support system (sales representatives), resulting in an increased number of active customers,
- (b) establishment of new affiliate branches and intensified operations of the existing ones,
- (c) significant increase in seasonal goods sales due to high availability of the selected product groups ("*Akcja Zima*" (Codename: *Winter*")),
- (d) inventories management system optimisation, covering both stock level optimisation for individual product groups, and supply chain optimisation, which primarily involved increased role of regional distribution centres and sourcing larger supplies directly from manufacturers.

Gross profit on sales grew by 11% in comparison with 2009. The higher rate of growth than the sales revenue's growth was driven by the 2010 **sales margin**.

In total, **selling costs and general and administrative expenses** grew by 13,8% in comparison with 2009. The greatest-value item under the Company's costs is **distribution services**, that is the affiliate branch's share in the generated margin. Distribution costs in 2010 totalled PLN 261 323 thousand, accounting for 37% of all costs by type.

The structure of costs **by type** is set forth in the table below.

	2010	2009
Depreciation/amortisation	35 263	30 425
Raw materials and energy used	69 997	63 144
Contracted services	450 155	385 598
<i>including: distribution services</i>	261 323	243 773
Taxes and charges	4 441	3 580
Salaries and wages	98 428	93 268
<i>including: management stock options</i>	0	0
social security and other benefits	23 812	22 214
Other costs	27 268	23 073
Total costs by type	709 364	621 302

Cost of distribution services – share of an affiliate branch operator in the generated margin. The affiliate branch's sales margin is shared between the branch operator and Inter Cars on a 50/50 basis. The system of affiliate branches is based on the principle of entrusting the management of a distribution outlet (affiliate branch) to an external operator. Sales are made on behalf of Inter Cars. The affiliate branch operators employ personnel and cover operating costs from their revenue, which is their share in the margin on sales of goods. The share of particular branches in the margin is settled on a monthly basis. The company provides organisational and logistics expertise, capital, spare parts suppliers, full range of goods with ensured availability and trademark. The branch operator contributes the knowledge of the local market and experienced personnel. The risk associated with the operations of a branch operator is borne by the operator, who – operating as a separate business – optimises its available resources.

In 2010, **costs by type** grew in aggregate by 15% in comparison with 2009. The primary driver of the upward cost trend was an increase in other costs (by 38%), followed by contracted services (up by 24%).

Finance income and expenses include mainly interest income and expense. In 2009, the Company incurred finance expenses in the amount of PLN 29 168 thousand. As at December 31st 2009, **liabilities under loans, borrowings, debt securities and finance lease** were PLN 454 742 thousand.

Income tax expense includes accrued income tax in the amount of PLN 21 419 thousand as well as change in deferred tax assets and deferred tax liabilities, decreasing the income tax payable for the period by PLN 7 608 thousand. The increase in income tax payable results from the Company's use of the flat rate income tax option.

The Company's profitability is influenced by the amount of **discounts** received from suppliers. In 2010, the Company recognised the total of PLN 74 758 thousand under discounts. Discounts

Report on the Operations of the Inter Cars Group

(PLN '000)

due to the Group are determined at the end of the financial year relative to purchases made in the period, and recognised in correspondence with the turnover. The amount of PLN 19 565 thousand was posted to inventories, and it will reduce the cost of goods for resale sold in 2011 (in particular in Q1).

Operating profit in 2010 was 3,9% higher than in 2009. **EBITDA** in 2010 was 6.2%.

Finance income primarily includes interest income (from funds deposited in bank accounts, loans advanced, and past due receivables).

Finance expenses are primarily costs of loans, borrowings, and bond issue. **Foreign exchange gains (losses)** are presented under two items of the statement of comprehensive income: the part corresponding to the realised foreign exchange gains (losses) on settlements of trade payables in foreign currencies is presented as an adjustment to the cost of goods for resale sold, and the balance is presented as a separate item of the statement.

Working capital needs and investments in property, plant and equipment are financed solely with the generated profit, proceeds from bank loans, and finance leases.

The value and structure of the **working capital** and working capital requirement are set forth in the table below.

	2010	2009
Current assets	916 199	862 896
Cash and securities	34 788	27 364
Current liabilities	518 798	384 209
Current loans, borrowings, debt securities and finance lease liabilities	210 101	88 335
Adjusted current assets	881 411	835 532
Adjusted current liabilities	308 697	295 874
Net working capital	572 714	539 658

Net working capital employed increased by approximately 6%.

	2010	2009
Inventory cycle (in days)	137	152
Average collection period (in days)	41	49
Operating cycle (in days)	178	201
Average payment period (in days)	52	63
Cash conversion cycle (in days)	126	138
Current ratio	1,77	2,92
Quick ratio	0,59	1,00
Cash ratio	0,07	0,09

Debt ratios are set forth in the table below.

	2010	2009
Total debt ratio	0,58	0,61
Debt-to-equity ratio	1,37	1,55

The Company's operations are funded with the Company's internally generated funds and bank loans. As at December 31st 2010, loans, borrowings, debt securities and finance lease liabilities totalled PLN 454 742 thousand, and **the total debt ratio** was down to 0.58, from 0.61.

Inter Cars meets its liabilities as they fall due and the Management Board believes that are no facts or circumstances that may represent a threat to such timely meeting of Inter Cars' liabilities.

	2010	2009
Net cash provided by (used in) operating activities	80 157	109 793
Net cash provided by/(used in) investing activities	(21 213)	(19 728)
Net cash provided by/(used in) financing activities	(51 520)	(87 623)
Cash and cash equivalents at end of period	34 788	27 364

In 2010, Inter Cars did not issue short term bonds. PLN 25 000 thousand tranche 92 was redeemed on May 31st 2010. The due date of redemption was correlated with the flow of funds from the sale of goods.

After balance sheet on March 3rd 2011 Inter Cars issued 93rd issue of commercial bonds amounting to 15 million PLN with the redemption date June 3rd 2011.

Following the signature of a syndicated credit facility agreement by the Company, liabilities under loans and borrowings decreased. Hence the substantial drop in cash flows from financing activities.

13. Assessment of Investment Projects Feasibility

2010 expenditure on purchases and upgrades of property, plant and equipment totalled PLN 32 718 thousand. The majority of the amount was replacement capital expenditure.

The Group's investments in 2010 were entirely financed with loans and borrowings.

The investment plan for 2010 stipulates capital expenditure on property plant and equipment, such as replacement and upgrade of means of transport, as well the upgrade of the IT system which supports management.

14. Extraordinary Factors and Events Which Have a Bearing on the Performance

The consolidated EBITDA for the period of 12 months ended 31 December 2010 was PLN 150 518 thousand (cumulative as operating profit plus depreciation/amortisation).

In the period of twelve months of 2010 there was a significant improvement in the stock turnover on comparable period of 2009 from 152 days to 137 days (improvement of 9,9%).

Feber's 4th quarter sales profitability is positive, this indicates positives results from the restructuring plan implemented in Feber. The main goal of this plan is to reduce production costs and intensify sales based on the IC Group's resources. Although sales of products produced in 4th quarter generates positive margin, however, cumulated result of the quarter was still affected by loss from previous periods. The Board expects that Feber becomes profitable in April 2011 and in the entire 2011.

Sales revenues of the dominant entity for September 2010 were PLN 212m, and sales revenues for 1st month of Q4 2010 hit a record PLN 212m (highest ever monthly sales in the history of Inter Cars SA).

External and Internal Factors Important to the Group's Development

Internal Factors

The Management Board believes that the following are major internal factors that affect the current and future financial performance:

- (i) *sales network development* – it results in an increase in the number of affiliate branches and development of business contacts with end customers (garages);
- (ii) *ability to select the correct development strategy in the competitive and evolving market* – it determines the Company's long-term growth potential in the market characterised by intense competition and changes in the spare parts distribution model, which result from the introduction of new regulations by the European Union and revisions of the operational strategies by vehicle and spare parts manufacturers;
- (iii) *development of loyalty schemes* – launch of new and development of the existing schemes, which determine the Company's potential to enhance customer loyalty and, in effect, increase the Group's sales volume and value on the markets;
- (iv) *focus on a targeted product group and area of operations* – a focused development strategy, enabling the Company to fully harness its potential and engage in the areas where it has the greatest competence;

Report on the Operations of the Inter Cars Group

(PLN '000)

- (v) *market knowledge* – the ability to reach end customers effectively, which, thanks to the relevant experience and state-of-the-art sales support methods, gives Inter Cars a significant competitive edge;
- (vi) *development of sales support tools* – continual introduction of tools and solutions that enhance customer service quality, in particular the launch of the IC-Katalog software, already used in Poland, in local language versions in the Czech Republic, Slovakia and Hungary;
- (vii) *qualified staff* – one of the key factors behind the ability to maintain and further improve the competitive position of the Group entities;
- (viii) *efficiency of the goods logistics system* – which translates into the ability to continuously optimise the existing processes and launch new solutions that, on the one hand, facilitate effective control and reduction of goods turnover costs in the expanding network, and on the other improve supply efficiency in the growing sales network with a very broad offering of goods;
- (ix) *efficiency of the IT system* – a precondition to maintain the system's full capacity both to support goods turnover and to provide the information that is essential to manage the Group and meet its disclosure obligations.

External Factors

The Management Board believes that the following are major external factors that affect the current and future financial performance:

- (i) *macroeconomic situation* – it determines the scale of business activity and thus the employment rate in the national economy and the population's incomes, which translate into the current and future capacity of potential customers to purchase vehicles and cover the cost of their operation and repair;
- (ii) *macroeconomic situation in Ukraine, the Czech Republic, Slovakia and Lithuania* – the level of spending on vehicles depends on incomes of the population and of businesses, and influences the size of the spare parts markets in those countries, and the Group's sales on those markets;
- (iii) *EUR and USD exchange rate fluctuations* – which affect prices of goods offered by the Company and, indirectly, its financial performance;
- (iv) *greater customer loyalty* – it results from smaller diversification of supply sources for garages, and translates into growing number and value of orders from customers, and reduced risk of a sharp decline in sales;
- (v) *development of independent garages* – which are the Group's key customer group, and which face important challenges in view of the need to adapt to growing market requirements resulting from the increasing complexity of vehicle repairs;
- (vi) *changes to the distribution structure following changes in the European Union's legislation* – for the Group they pose major challenges and offer opportunities to gain access to a group of customers who purchase spare parts exclusively from vehicle manufacturers; they also give independent garages access to technical information of vehicle manufacturers on equal rights with licensed garages, and thus remove material barriers to independent garages' development, which enhances growth opportunities for the independent repair services sector – the primary customer segment of the Group;
- (vii) *changes in the spare parts demand structure resulting from changes in car manufacturing technologies* – they are expected to drive growth in demand for relatively more expensive car components and increased requirement for garage equipment;
- (viii) *car sales volume* – it determines the demand for spare parts in the medium and long term, by affecting the number of vehicles used in the countries where the Group is present;
- (ix) *used car imports volume* – which, in combination with sales of new cars, is the decisive factor behind the growth in the number of registered vehicles, and, consequently the demand for repair services and spare parts; the volume of used car imports, owing to their age and mileage, will more quickly drive the growth in demand for parts, but will also affect

Report on the Operations of the Inter Cars Group

(PLN '000)

the structure of global demand, by increasing the demand for relatively cheaper parts, and, in the event of new cars being replaced by used cars to a significant degree, by causing a drop in demand from garages for workstation equipment;

- (x) *competition in the industry* – which requires a continuous improvement in the Company's competence in terms of sales organisation, sales support mechanism, offered range of products and affiliate branch locations;

Of major importance for the Company's development will also be the factors that have a bearing on the development of the subsidiaries, which are major customers of the Company. Factors relevant to those entities' development are discussed in the consolidated report on the Group's operations.

15. Risk Factors and Threats; Degree of the Company's Exposure

Risk of Changes in the Discount Policies of Spare Parts Manufacturers

An important item that has a bearing on the Group's financial results is discounts offered by spare parts manufacturers. The discount policies favour those customers who generate substantial purchase volumes. Any changes to the policies that involve a reduction or complete abandonment of the discounts would result in a marked deterioration in the Company's performance.

The Management Board believes such a scenario is highly unlikely and the Group as a major customer can count on at least equally favourable discount terms in the future. A potential abandonment of discounts would probably lead to lower purchase prices and higher selling prices, so the Group's margin would be maintained given the Group's purchasing power and fairly easy substitution of the supply sources.

Risk Related to Adoption of an Incorrect Strategy

The market in which the Group operates is constantly evolving, and the direction and pace of the changes depend on a number of factors, which are often mutually exclusive. Therefore, the future position of the Group, and hence its revenue and profit, depend on its ability to develop a strategy that proves effective in the long term. Any incorrect decisions resulting from misguided judgments or the Group's inability to adapt to the rapidly changing market environment may adversely impact financial performance.

In order to mitigate the risk, the Company analyses on an ongoing basis all factors relevant to selection of the strategy. The analysis is based on two approaches: short-term, pertaining to the supply terms, and long-term, encompassing the strategy for the sales network creation and development, to allow maximum accuracy in determining the direction and nature of changes in the market environment.

Risk Related to Changes in the Demand Structure

The Group maintains certain stock levels for a broad range of products. Purchases made by the Group are a function of the perceived market demand for specific product groups, and, as such, are susceptible to the risk of faulty market analysis or changes in the demand structure. Potential changes in demand, in particular a rapid decline in demand for specific product groups that were purchased by the Company in large quantities, may entail substantial losses to the Group, resulting from working capital being tied up or from the need to apply high discounts.

The Management Board believes that this scenario is unlikely owing to the prevalence of linear demand change trends with respect to the Group's goods. Further, the Group pursues an active working capital management policy, the effect of which is low stock levels (in terms of value) for individual products (products are sourced from manufacturers that ensure execution of orders in a relatively short time). To note, the Group's offering does not include parts for vehicles manufactured in the former Eastern Bloc, whose production has been discontinued, which eliminates the risk of funds being tied up in stocks of spare parts for vehicles representing a diminishing market segment.

Risk Related to Seasonal Sales

The Company's comprehensive income is not highly sensitive to seasonal fluctuations. The Company's broad offering of spare parts includes some items whose sales depend on the season of the year, notably winter. Goods that are most susceptible to seasonality and short-

Report on the Operations of the Inter Cars Group

(PLN '000)

term sales, such as winter tyres, are ordered from suppliers several months before the expected sales peak, as a result of which, in the case of extremely adverse weather, the sales of seasonal goods may actually be lower than expected, which may have a negative bearing on the financial performance of the Group.

Risk Related to Bank Loans

Bank loans are an important source of funding for the Group's operations. As at December 31st 2010, the Group's debt under a syndicated credit facility, bonds and finance leases totalled PLN 417 621 thousand, and the total finance expenses relating to debt service (interest) stood at PLN 29.2m. Loans raised by the Group are variable-rate loans, so a potential marked increase in interest rates, translating into higher reference rates for the loans, would – through higher finance expenses – reduce the Group's profitability and limit its capacity to generate funds to finance further development and, in extreme cases, could even threaten its liquidity.

Risk of an Affiliate Branch Operator Engaging in Competitive Activity

If an operator whose branch operation agreement has been terminated (by the operator or the Company) engages in a competitive activity involving the take-over of relations with customers, this may have a material adverse effect on sales in the region concerned.

In order to mitigate the risk, the agreements concluded with branch operators provide for high cash penalties in the event they engage in competitive activity after the agreement is terminated.

Risk Related to the IT System

The Company's operating activities rely on smooth operation of the on-line IT system. Any problems with its correct functioning could result in lower sales volumes, or even disrupt sales altogether. This would have a negative impact on the Group's financial performance.

In order to prevent the scenario from happening, the Group has launched appropriate emergency procedures to be followed in case of system failure, including rules for creating backup copies and data retrieval, an emergency server (with the necessary network elements) and emergency communication links.

Risk Related to Independent Garages' Inability to Adapt to Market Requirements

Given the growing complexity of assemblies in new cars, there are higher requirements on their operation and repair, both in terms of mechanics' knowledge and training, and workstation equipment needed. Independent garages will therefore be under pressure to improve their qualifications and invest in equipment to have the capabilities to service new car models. Insufficient capabilities development by independent garages will shrink the Group's sales market and will have a negative impact on its financial performance.

The Management Board believes that those adverse factors will be counterbalanced by the continuously growing involvement of spare parts distributors and manufacturers in the furnishing and financing of the furnishing of independent garages, the possibility of close collaboration between licensed and independent garages, and the right of all parties to access technical information available from vehicle manufacturers on equal rights (under the new regulations), which facilitates the transfer of know-how to independent garages. In the longer perspective, it can be expected that those independent garages that cannot cope with the challenges will be eliminated, while those that have the best resources will grow, which will in fact strengthen the independent garages segment, despite the likely short-term negative changes to its size. Further, greater imports of used cars to Poland following its accession to the European Union stimulated the demand for cheap and small garages, thus enabling their further growth and accumulation of the necessary knowledge and capital.

Risk that Major Foreign Wholesalers of Spare Parts May Enter the Polish Market

The market of independent spare parts distribution in Poland is dominated by Polish-owned entities. The size of the market and its good prospects indicate a growing probability that it may be entered by foreign distributors, which, by offering more attractive terms of spare parts purchase, may take up a significant share of the market. The resultant competitive pressure will adversely impact the Group's performance, and in extreme cases may significantly limit its development potential, or even result in a drop in revenue and profit. Another risk resulting from

Report on the Operations of the Inter Cars Group

(PLN '000)

the possible entry into the Polish market of major foreign distributors is the loss of strategic suppliers, for whom certain foreign distributors may be bigger customers.

The Management Board believes the risk is not material. Potential expansion into Poland may take place primarily through acquisitions of the existing entities, therefore a rise in the competitive pressure is not likely to be significant, although it may reduce the average margin.

In view of the above, the Management Board will strive to increase sales value in a steady and dynamic manner, so that the current profit level can be maintained notwithstanding a potential decline in the margins. Further, the likelihood of Inter Cars losing the possibility of making purchases from certain strategic suppliers as a result of the presence of foreign entities in the Polish market which are distributors of those manufacturers' products in other countries is limited, as spare parts manufacturers seek to diversify their customer base.

Risk Related to Customer Base Diversification by Spare Parts Manufacturers

An important element in spare parts manufacturers' sales strategies is diversification of their wholesale customer bases, which limits the possibility of increasing market shares by individual distributors (including the Group). The Management Board believes that the maximum share in the Polish market that the Group is able to secure (in the segment of independent garages) is 25 to 30%. After this level is achieved, further revenue growth in Poland will be possible only through the entire market's increase in value, and if this is the case the Group's revenue will be more sensitive to changes in the market environment, and the possibility of growth through market consolidation will be very limited.

The Management Board is taking steps to develop an operational model that allows the Group to continuously expand its product range, including through the development of new segments, such as provision of garage equipment, fleet management, or semi-trailer assembly. Further, a counterbalancing factor to the expected limitations in the Polish market is the expansion into neighbouring countries, in particular Ukraine, the Czech Republic, Slovakia, Croatia, Hungary, Lithuania, Italy, Belgium and Romania.

Risk Related to Car Manufacturers Taking over Spare Parts Production

Although access to spare parts manufactured by vehicle manufacturers is available to all potential buyers under the new regulations, the terms of purchase from such manufacturers would most likely be less advantageous than the terms of purchase from such specialised spare parts producers as exist under the current system, i.e. production of parts for the initial assembly and for the aftermarket by the same manufacturers. Additionally, a change to the existing spare parts production model would reduce the value of the segment of original spare parts supplied by spare parts manufacturers. This would have a material adverse effect on the Group's financial performance.

However, owing to the high degree of specialisation in developing and producing spare parts (which also implies the ability to offer competitive prices), the Management Board believes the scenario to be unlikely.

Risk Related to Spare Parts Manufacturers Taking over the Independent Spare Parts Distribution Network

Any acquisitions of independent spare parts distributors by those spare parts' manufacturers could entail significant changes to the distribution model with respect to spare parts offered by the individual entities, involving limitation of their sales to other networks, including the Group. In such a case the Group could lose certain supply sources, which would limit the size of its offering and undermine its competitive position.

However, as spare parts manufacturers seek to diversify their customer base, and are fairly easy to substitute, the Management Board believes that this risk factor should not pose a material threat to the Group's market position and its financial performance.

Risk Related to the Macroeconomic Situation

The recent period was marked by a deceleration of growth in Poland's economy. Growth is threatened by a number of internal and external macroeconomic factors. Deterioration of the economic conditions in Poland could have an indirect adverse effect on the Group's performance.

Report on the Operations of the Inter Cars Group

(PLN '000)

Similarly, the development of operations beyond Poland exposes the Group to risks that are specific to the new sales markets, in particular Ukraine, the Czech Republic, Slovakia, Hungary, Croatia, Lithuania, Italy, Belgium and Romania. An economic decline in those countries could have an indirect adverse effect on the Group's performance.

Risk Related to Poland's Economic Policy

Economic, fiscal and monetary policies in Poland largely determine the growth rate of the domestic demand, which indirectly impacts the volume of the Group's sales, and thus its financial performance. A threat to the Group's performance comes from changes that limit domestic demand, resulting in the risk of failure to achieve the assumed objectives and introducing material uncertainty with respect to long-term Group development planning in view of a possible reduced interest of potential buyers in the Group's products.

Similarly, the economic, fiscal and monetary policy risk in the countries where the Group has foreign operations, that is in Ukraine, the Czech Republic, Slovakia, Hungary, Croatia, Lithuania, Italy, Belgium and Romania, may also have an adverse impact on the Group's performance.

Risk Related to the Foreign Customers Structure

The vast majority of export sales are to small foreign customers, which arrange for the transport of the purchased goods from Poland themselves. Most of the customers come from Ukraine, and therefore a significant share of the Group's sales is exposed to risks specific to the customers' country, such as: changes in the size and structure of the spare parts market, changes in the population's purchasing power, as well as economic and political system stability. Adverse developments in those countries, resulting in reduced or abandoned purchases, would adversely affect the Group's financial performance.

Risk Related to Spare Parts Recovery Operations

The risks inherent in these operations primarily include: risk connected with deficiencies of the IT solutions that support control and management, the need to maintain high stocks of production materials and the resultant risk of impairment in their value in the event of a change in customers' preferences or an increase in the competitive pressure, risk connected with the fact that the operations are based on orders, without agreements in place with key customers, and risk relating to the constantly growing competition from cheap spare parts manufacturers (Far East).

Risk Related to Development of the Subsidiaries

Subsidiaries are established in countries where there are reasons to expect a satisfactory rate of return on the capital employed. In practice, the parent undertaking invests substantial funds in the development of operations in entirely new markets, having different characteristics in terms of important operational aspects. The consequent risk run by such investments is relatively greater than it would be if the funds were invested in further development of the operations in Poland, where the parent undertaking has the greatest competence, resources and position.

To mitigate this risk, the parent undertaking employs experts with local market knowledge, and makes the necessary feasibility studies and assessments of risks inherent in launching operations in a new market. At the same time, by increasing the geographical reach of its operations, the parent undertaking is able to diversify the risk of operating in a single country, in particular Poland.

16. Strategy and Future Development Prospects

The Company's primary objectives are to continuously improve the quality of management of the flow of goods and to gain the largest share in the Central and Eastern European market. To reach those objectives, the Company will expand its existing distribution model with additional elements – affiliate branches, regional warehouses and subsidiary distribution companies outside Poland. In effect, Inter Cars S.A. will strengthen its position as the most effective and efficient spare parts distribution channel between manufacturers and end users – garages.

The key goal is to build a leading distribution network of automotive spare parts in Poland, with a strong representation on new European markets, delivering stable profits and allowing the

Report on the Operations of the Inter Cars Group

(PLN '000)

business to be expanded through acquisitions in the distribution and logistics sector. The Company intends to increase its market share in Poland to 25–30%.

Inter Cars S.A.'s strategy of development is based on three key elements:

- *Expansion of the distribution network* – in Poland and abroad.
- *Expansion of the product range* – by introducing new and improving the existing product lines to meet market expectations with respect to spare parts quality, prices and technical support from their manufacturers. In order to increase revenue from sales of high quality goods with a relatively low price, sourced from spare parts manufacturers less known in Poland, the Company is systematically developing the “4-max” and “4-max Truck” brand, an inexpensive and reliable alternative for end customers.
- *Development of partnership programmes* – which provide added value to the offering; the programmes involve development of projects supporting the Company's core business (such as fleet management, recovery of spare parts), constant support for the building of the network of independent garages as part of the Auto Crew, Q-Service, and Q-Service Truck projects, development of projects supporting garages (investment programme, garage equipment, trainings, technical information), and development of IT systems supporting sales; those initiatives are aimed at continuous improvement of end customers' loyalty, which, in the long term, will provide the Company with a stable and growing sales market.

17. Changes in Key Principles of Managing the Group

In the reporting period, the Company did not implement any changes in the key principles of management of the Company's business.

18. Changes of the Company's Management or Supervisory Staff in the Previous Financial Year; Rules Governing Appointment and Removal of the Management Staff; Powers of the Management Staff, Including in Particular the Power to Adopt a Decision Concerning the Issue or Repurchase of Shares

In accordance with the Articles of Association, members of the Company's Management Board are appointed and removed by virtue of the Supervisory Board's resolution, with the exception of the first Management Board, whose members were appointed in the Company's Deed of Incorporation. The entity entitled to make a decision concerning the issue or repurchase of shares is the General Shareholders Meeting.

During the period from 1 January 2010 to 16 June 2010 the Board was comprised of:

- Krzysztof Oleksowicz – President
- Robert Kierzek – V-ce President
- Krzysztof Soszyński – V-ce President
- Wojciech Milewski – Member
- Piotr Kraska - Member

On June 16th 2010 the Supervisory Board made a resolution on the change of the Board. The Resolution no. 11/2010 the Supervisory Board recalled from the position of the President Mr. Krzysztof Oleksowicz and became the Member of the Board. On the same date V-ce Mr. Robert Kierzek was recalled from the position of V-ce President and was appointed to the position of the President of the Board.

During the period from 16 June 2010 to 31 December 2010 the Board was comprised of:

- Krzysztof Oleksowicz Robert Kierzek – President,
- Krzysztof Soszyński – V-ce President,
- Krzysztof Oleksowicz Member,
- Wojciech Milewski – Member,
- Piotr Kraska – Member.

Members of the Management Board are appointed for a three-year joint term of office. The Management Board manages the Company and represents it in and out of court. The

Report on the Operations of the Inter Cars Group

(PLN '000)

Management Board is responsible for all issues which, under the applicable provisions of law or the Company's Articles of Association, do not fall within the scope of powers of the General Shareholders Meeting or the Company's Supervisory Board. The Management Board manages the Company's assets and rights, and is required to perform its responsibilities with due professional care, strictly observing the provisions of law. Resolutions of the Management Board are adopted by majority of votes. In the event of a voting tie, the President of the Management Board has the casting vote. The scope of powers and duties of the Management Board and the rules governing its activities are stipulated in the Rules of Procedure for the Management Board, adopted by the Management Board and approved by the Supervisory Board. Full text of the Rules of Procedure for the Management Board is available on the Company's website. The following persons are authorised to make representations and sign documents on behalf of the Company: the President of the Management Board acting individually, two members of the Management Board acting jointly, or a Member of the Management Board acting jointly with the proxy. The remuneration policies for the members of the Management Board are established by the Supervisory Board.

A Supervisory Board Resolution on a appointment or recall of a board member is taken by the absolute majority of votes when at least one half of Supervisory Board member is present. However, a resolution to suspend a Board Member is taken by a 4/5 of votes at 4/5 supervisory board's members present at a vote.

The Board takes decisions in the form of resolutions taken at Board meetings held at least twice a month. Resolutions are taken by majority of votes, the decisive vote belongs to the President of the Board, however, in case of resolutions relating to:

- market situation (including: development of distribution network, creation of purchase and sales policy) such resolution can be taken by the President or V-ce President and Board Member responsible for purchases and sales;
- issues relating to changes in assets and liabilities of the Company over 1 million PLN should be taken by all Board members (including: purchasing and disposal of the Company assets)
- other decisions relating to current operations and organization of the Company (organization holiday days, prizes, penalties) should be taken outside the Board meetings by two Board Members who are the closest to the subject being decided.

Decision relating to issue or repurchase of shares are taken according to the provisions of Commercial code of the companies, however, exclusive right to decision to the change of share capital is reserved to the General Assembly of Shareholders.

During the period from 1 January 2010 to 10 June 2010 the Supervisory Board was comprised of:

- Andrzej Oliszewski – President of Supervisory Board,
- Maciej Oleksowicz – Member,
- Jolanta Oleksowicz – Bugajewska – Member,
- Jacek Klimczak – Member,
- Michał Marczak – Member.

On June 10th 2010 Mrs. Jolanta Oleksowicz – Bugajewska, resigned from the function of the Member of Supervisory Board of the Company. On the same date the Supervisory Board took a resolution no. 18/2010 and Mr. Piotr Płoszajski was appointed on this place.

As at December 31st 2010 roku the Supervisory Board consisted of 5 members:

- Andrzej Oliszewski – President,
- Maciej Oleksowicz – Member,
- Piotr Płoszajski – Member,
- Jacek Klimczak – Member,
- Michał Marczak – Member.

Report on the Operations of the Inter Cars Group*(PLN '000)*

The Supervisory Board is composed of five to thirteen members, appointed by the General Shareholders Meeting, which also appoints the Chairman of the Supervisory Board. From among other members, the Supervisory Board appoints the Vice-Chairman. The General Shareholders Meeting decides on the number of members of the Supervisory Board. In the event of block voting, the Supervisory Board is composed of thirteen members. Members of the Supervisory Board are appointed for a five-year joint term of office, and may be reappointed.

The Supervisory Board adopts resolutions by an absolute majority of votes, in the presence of at least half of the members. A resolution may only be considered valid if all members of the Supervisory Board have been invited to the meeting. Meetings are held at least once a quarter and are convened by the Chairman of the Supervisory Board (acting on their own initiative or at the request of a member of the Supervisory Board), who sends written notifications containing information on the place, time and the proposed agenda for the meeting, to be received by all members of the Supervisory Board at least 7 (seven) days prior to the date of the meeting. The Supervisory Board may adopt resolutions without holding a meeting, by casting votes in writing or using means of remote communication, provided that all members of the Supervisory Board have received the draft of the resolution which is to be voted upon and have agreed to such manner of voting. Resolutions of the Supervisory Board regarding the suspension from duties of a member of the Management Board for a good reason, as well as resolutions regarding the delegation of a Supervisory Board member to temporarily perform the duties of a Management Board member, are adopted by a majority of 4/5 (four fifths) of the votes cast in the presence of no less than 4/5 (four fifths) of the Supervisory Board members.

The Supervisory Board exercises supervision over the Company's activities in the manner stipulated in the Commercial Companies Code, the Company's Articles of Association and the Rules of Procedure for the Supervisory Board adopted by the General Shareholders Meeting. The scope of powers of the Supervisory Board includes in particular: reviewing the Company's financial statements, the Directors' Report and the Management Board's recommendations concerning the distribution of profit or coverage of loss, and submitting an annual report on the findings of the above review to the General Shareholders Meeting, selecting an auditor to audit the Company's financial statements (on the basis of proposals received by the Management Board), appointing members of the Management Board and removing them from office, appointing the President of the Management Board and (optionally) Vice-President of the Management Board from among its members, concluding contracts with members of the Management Board, establishing remuneration policies for members of the Management Board, and granting consent to acquire or dispose of real property, perpetual usufruct right to or interest in real property.

19. Agreements Concluded between the Company and the Management Staff

As at December 31st 2010, no agreements were in force between the Company and the management staff members, which would provide for a compensation to the management staff members in case they resign or are dismissed without a good reason or in case they are removed or dismissed due to the Company being merged with another company by way of an acquisition. Employment contracts of members of the Company's Management Board may be terminated on six months' notice.

Remuneration of the management staff*Remuneration of members of the Supervisory and Management Boards (PLN)*

	Jan 1– Dec 31 2010	Jan 1– Dec 31 2009
Andrzej Oliszewski – Chairman of the Supervisory Board	59 667	58 521
Maciej Oleksowicz – Member of the Supervisory Board	36 523	37 404
Michał Marczak – Member of the Supervisory Board	36 523	37 374
Piotr Płoszajski – Member of the Supervisory Board (since Jun 10 2010)	20 434	-
Jolanta Oleksowicz-Bugajewska – Member of the Supervisory Board (until June 10 2010)	16 088	37 374
Jacek Klimczak – Member of the Supervisory Board	36 523	37 374
Robert Kierzek – President of the Management Board	615 166	492 000

Report on the Operations of the Inter Cars Group

(PLN '000)

Krzysztof Soszyński – Vice-President of the Management Board	617 876	492 000
Krzysztof Oleksowicz – Member of the Management Board	915 006	838 000
Wojciech Milewski – Member of the Management Board	623 102	426 000
Piotr Kraska – Member of the Management Board	599 006	402 000
	3 575 914	2 858 047

20. Shares

Company Shares and Shares in Related Undertakings Held by the Management and Supervisory Staff

As at December 31st 2010

The Company's supervisory and management staff held in aggregate 6 469 309 shares, conferring the right to 45.67% of the total vote at the General Shareholders Meeting of Inter Cars S.A.

Name	As at reporting date	Aggregate par value	Share capital held (%)	Total vote held (%)
Management Board				
Krzysztof Oleksowicz	4 682 271	9 364 542	33,05%	33,05%
Robert Kierzek	74 834	149 668	0,53%	0,53%
Krzysztof Soszyński	74 834	149 668	0,53%	0,53%
Wojciech Milewski	67 500	135 000	0,48%	0,48%
Piotr Kraska	67 500	135 000	0,48%	0,48%
	4 966 939	9 933 878		
Supervisory Board				
Andrzej Oliszewski	1 502 370	3 004 740	10,60%	10,60%
	1 502 370	3 004 740		
Total	6 469 309	12 938 618	45,67%	45,67%

As at the publication date of these financial statements

The Company's supervisory and management staff hold in aggregate 6 469 309 shares, conferring the right to 45,67% of the total vote at the General Shareholders Meeting of Inter Cars S.A.

Name	As at publication date	Aggregate par value	Share capital held (%)	Total vote held (%)
Management Board				
Krzysztof Oleksowicz	4 682 271	9 364 542	33,05%	33,05%
Robert Kierzek	74 834	149 668	0,53%	0,53%
Krzysztof Soszyński	74 834	149 668	0,53%	0,53%
Wojciech Milewski	67 500	135 000	0,48%	0,48%
Piotr Kraska	67 500	135 000	0,48%	0,48%
	4 966 939	9 933 878		
Supervisory Board				
Andrzej Oliszewski	1 502 370	3 004 740	10,60%	10,60%
	1 502 370	3 004 740		
Total	6 469 309	12 938 618	45,67%	45,67%

The management and supervisory staff hold no shares or other equity interests in any subsidiary undertakings of Inter Cars S.A.

For information of the total number and value of all Company shares, see Note 13 to the financial statements.

Report on the Operations of the Inter Cars Group

(PLN '000)

Changes in the Percentages of Shares Held under Agreements Known to the Company

The Incentive Scheme implemented by virtue of a resolution of the Extraordinary General Shareholders Meeting requires execution of participation agreements with participants of the Incentive Scheme, who include members of the management bodies, managers, and employees of key importance to the implementation of the Group's strategy. As at the publication date of this report, the Incentive Scheme has been completed, therefore no changes will occur in the percentages of shares held.

The Company is not aware of any agreements concluded between its shareholders which would affect the Company's business.

Special Control Powers over the Company

The Company did not issue any securities conferring any special control powers.

Restrictions on Transferability of Securities

There are no restrictions on the transferability of any securities (shares) issued by the Company. All Company shares were admitted to public trading by virtue of the decision of the Polish Securities and Exchange Commission dated April 26th 2004.

On May 11th 2004, the Management Board of the Polish National Depository for Securities adopted Resolution No. 186/04, under which Inter Cars S.A. was granted the status of a participant of the Depository in the category ISSUER, and 11 821 100 Inter Cars S.A. shares were registered with the Depository and assigned code PL INTCS00010.

Shareholders holding 5% or more of the total vote as at the reporting date:

Name	No. of shares	Aggregate par value (PLN)	Share capital held (%)	Total vote held (%)
Krzysztof Oleksowicz	4 682 271	9 364 542	33,05%	33,05%
Andrzej Oliszewski	1 502 370	3 004 740	10,60%	10,60%
AIG	1 187 431	2 374 862	8,38%	8,38%
ING	1 007 628	2 015 256	7,11%	7,11%
AVIVA Otwarty Fundusz Emerytalny	898 963	1 797 926	6,34%	6,34%
Total	9 278 663	18 557 326	65,48%	65,48%

Shareholders holding 5% or more of the total vote as at the date of publication of these financial statements:

Name	No. of shares	Aggregate par value (PLN)	Share capital held (%)	Total vote held (%)
Krzysztof Oleksowicz	4 682 271	9 364 542	33,05%	33,05%
Andrzej Oliszewski	1 502 370	3 004 740	10,60%	10,60%
AIG	1 187 431	2 374 862	8,38%	8,38%
ING	1 007 628	2 015 256	7,11%	7,11%
AVIVA Otwarty Fundusz Emerytalny	898 963	1 797 926	6,34%	6,34%
Total	9 278 663	18 557 326	65,48%	65,48%

21. Agreements Known to the Company (including Agreements Executed after the Reporting Date) Which May Give Rise to Future Changes in the Proportion of Shares Held by the Existing Shareholders and Bondholders

The Company is not aware of any such agreements.

22. System for Control of Employee Stock Option Plans

In 2009, all stock options held by the Management Board members were exercised. At present (in 2010), no stock option plan is being implemented at the Company.

Report on the Operations of the Inter Cars Group

(PLN '000)

23. Qualified Auditor of Financial Statements

On June 30 2010, Inter Cars S.A. executed an agreement with KPMG Audyt Sp. z o.o., providing for an audit of the annual financial statements and a review of the semi-annual financial statements of the Company for 2010. The total fee envisaged in the agreement is PLN 435 thousand which includes the cost of review of financial statements amounting to PLN 150 thousand.

On June 26 2009, Inter Cars S.A. executed an agreement with KPMG Audyt Sp. z o.o., providing for an audit of the annual financial statements and a review of the semi-annual financial statements of the Company for 2009. The total fee envisaged in the agreement is PLN 435 thousand, which includes the cost of review of financial statements amounting to PLN 150 thousand.

24. Transactions in Financial Derivatives and Their Risk Profile

In the period from January 1st to December 31st 2010, no transactions in financial derivatives were executed other than described in Note 32 to the financial statements.

25. Employment

As at December 31st 2010, the Company employed 1 289 personnel. In total, the Group employed 2 105 personnel.

As at December 31st 2009, the Company had 1 274 employees. In total, the Group employed 2 029 personnel.

26. Environmental Policy

Inter Cars does not engage in operations which would have adverse effect on the natural environment. Accordingly, the Company is under no obligation to incur expenditure on environmental protection.

As at the reporting date, the Company held the following permits, in the form of administrative decisions, related to environmental protection:

No.	No. and date of decision	Issuing authority	Area covered by the decision	Scope of the decision
1	Decision No. 62 of May 27 2003 (ŚR.-7634/30/1/03)	Governor of the Nowy Dwór County	Cząstków Mazowiecki, ul. Gdańska 15, Czosnów Municipality	Permit for production and storage of hazardous waste, such as hydraulic oil, oiled cleaning cloths, oil filters, used lamps and lead-acid batteries
2	Decision No. 123/2003 of December 10th 2003 (ŚR-6210/19/2/2003)	Governor of the Nowy Dwór County	Cząstków Mazowiecki ul. Gdańska 15, Czosnów Municipality	Water permit for intake of underground water from quaternary formations at an intake located on the Company's grounds in Cząstków Mazowiecki, to be used by employees for domestic purposes other than drinking, as well as for plant watering and the water treatment facility.
3	Decision No. ŚR – 7634a/1/2007/zb	Governor of the Nowy Dwór County	Cząstków Mazowiecki ul. Gdańska 15, Czosnów Municipality	Registration and permit to collect waste of car batteries for the warehouse in Cząstków Mazowiecki
4	DKR/074-E9215/08/ar	Superior Environmental Inspector	Cząstków Mazowiecki ul. Gdańska 15, Czosnów Municipality	Registration of the Superior Environmental Inspector for the collection of electronic waste no. E0009215W
5	DKR/074-E9215/09/ar	Superior Environmental Inspector	Cząstków Mazowiecki ul. Gdańska 15,	Registration of the Superior Environmental Inspector for the sales and processing of used car batteries no

Report on the Operations of the Inter Cars Group

(PLN '000)

			Czosnów Municipality	E0009215WBW
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27. Events Which May Have a Material Bearing on the Issuer's Future Results and Events After the Balance-Sheet Date

After balance sheet date Inter Cars issued commercial bonds amounting to PLN 15 million, details are presented in the note 15.

After balance sheet date due to fire accident in April 2011 the warehouse of spare parts was destroyed in Ukraine. As of today the Group expects to recover the value of inventory lost amounting to PLN 7.4 million. No valuation allowance was created in the consolidated financial statements.

28. The Management Board's Standpoint Regarding the Possibility of Meeting the Previously Published Forecasts for 2009

The Group did not publish any forecasts for 2010.

29. Changes in the Group's Structure, Non-Current Investments and Restructuring

In 2010, no significant changes in the Group's structure occurred.

30. Management and Supervisory Bodies

As at December 31st 2010, the Company's management and supervisory bodies were composed of the following persons:

Supervisory Board

Andrzej Oliszewski, Chairman

Piotr Płoszajski

Maciej Oleksowicz

Michał Marczak

Jacek Klimczak

Management Board

Robert Kierzek, President

Krzysztof Soszyński, Vice-President

Krzysztof Oleksowicz, Member

Wojciech Milewski, Member

Piotr Kraska, Member

31. Information on Court Proceedings to Which the Group is a Party

In 2010, no proceedings were brought before any court or administrative body with respect to any liabilities or claims of Inter Cars S.A. or its subsidiary undertakings whose aggregate value would represent 10% or more of the Company's equity.

Moreover, no proceedings are pending before any court or administrative body with respect to any liabilities or claims of Inter Cars S.A. or its subsidiary undertakings whose aggregate value would represent 10% or more of the Company's equity.

32. Information on Average Foreign Exchange Rates

All figures presented in these financial statements in EUR were translated at the following exchange rates:

	2010	2009	2008
Exchange rate prevailing on December 31 st	3,9603	4,1082	4,1724
Average exchange rate for the period January 1st–December 31 st	4,0044	4,3406	3,5321
Highest exchange rate in the period	4,1770	4,8999	4,1824

Report on the Operations of the Inter Cars Group

(PLN '000)

Lowest exchange rate in the period	3,8356	3,9170	3,2026
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The following rules were followed when translating the figures presented under the financial highlights in EUR '000:

- for the items of the statement of comprehensive income – the *average exchange rate* was used, defined as the arithmetic mean of the rates prevailing on the last day of each month within a given period, as quoted by the National Bank of Poland
- for the items of the statement of financial position – the *exchange rate prevailing on December 31st 2010*, that is the mid exchange rate for the euro prevailing on that date, as quoted by the National Bank of Poland.

33. Corporate Governance

The full version of the statement of compliance is available at the Issuer's website at www.intercars.com.pl or the Warsaw Stock Exchange's website at www.gpw.pl.

Full version of the statement is attached to this report as Appendix: "INTER CARS S.A. MANAGEMENT BOARD'S STATEMENT OF COMPLIANCE IN 2010 WITH THE CORPORATE GOVERNANCE PRINCIPLES STIPULATED IN THE CODE OF BEST PRACTICE FOR WSE-LISTED COMPANIES".

Robert Kierzek

President
of the Management Board

Krzysztof Soszyński

Vice-President
of the Management Board

Krzysztof Oleksowicz

Member of the
Management Board

Piotr Kraska

Member of the
Management Board

Wojciech Milewski

Member of the
Management Board

Warsaw, April 21th 2011

APPENDIX TO THE REPORT ON THE OPERATIONS OF THE INTER CARS

INTER CARS S.A. MANAGEMENT BOARD'S STATEMENT OF COMPLIANCE IN 2010 WITH THE CORPORATE GOVERNANCE PRINCIPLES STIPULATED IN THE CODE OF BEST PRACTICE FOR WSE-LISTED COMPANIES

1. Corporate Governance Principles Adopted by Inter Cars S.A.

Inter Cars S.A. adopted the corporate governance rules set forth in the document "Best Practices for WSE-Listed Companies" published at www.corp-gov.pl.

2. Corporate Governance Principles which Inter Cars S.A. Did Not Comply with

The Management Board of Inter Cars S.A. represents that in 2010 the Company complied with all the applicable corporate governance principles except for the following:

- A. **Section I. 1)** Companies should pursue a transparent and effective information policy using both traditional methods and new and constantly improved technologies ensuring fast, secure and broad access to information. Using such communication methods to the broadest extent possible, companies should communicate with investors and analysts, enable on-line broadcasts of general shareholders meetings over the Internet, record general shareholders meetings and publish the recordings on the company's website.

NOTE:

The Company pursues a transparent and effective information policy that ensures proper communication with investors and analysts using traditional methods, and therefore it has decided not to broadcast general shareholders meetings over the Internet or record the general shareholders meetings and publish the recordings on its website.

- B. **Section III. 6)** At least two members of the supervisory board should meet the criteria of being independent from the company and entities with significant connections with the company. The independence criteria should be applied under Annex II to the Commission Recommendation of February 15th 2005 on the role of non-executive or supervisory directors of listed companies and on the committees of the (supervisory) board. Irrespective of the provisions of point (b) of the said Annex, a person who is an employee of the company, its subsidiary or an associated company cannot be deemed to meet the independence criteria mentioned in the Annex. In addition, a real and significant connection with any shareholder who has the right to exercise at least 5% of all votes at the general shareholders meeting is deemed to preclude the independence of a member of the supervisory board as understood in this rule.

NOTE:

According to the Company's Articles of Association, the Supervisory Board is composed of 5 to 13 members appointed by the General Shareholders Meeting. Currently the Supervisory Board is composed of five members. Members of the Supervisory Board are appointed based on a vote in which all the interested and eligible Shareholders participate. Information regarding candidates for members of the Supervisory Board and their professional careers and qualifications is published in advance and submitted to the General Shareholders Meeting during its proceedings. Members of the Supervisory Board are appointed based on an independent decision of the Shareholders present at the Meeting and there are no reasonable grounds to introduce any restrictions regarding selection of the candidates.

- C. **Section III. 7)** The supervisory board should establish at least an audit committee. The committee should include at least one member independent of the company and entities with significant connections with the company, who has qualifications in accounting and finance. In companies

Report on the Operations of the Inter Cars Group

(PLN '000)

where the supervisory board consists of the minimum number of members required by law, the tasks of the committee may be performed by the supervisory board.

NOTE:

The current Supervisory Board is comprised of five members and performs the tasks of the audit committee.

- D. Section III. 8)** Annex I to the Commission Recommendation of February 15th 2005 on the role of non-executive or supervisory directors (...) should apply to the tasks and the operation of the committees of the supervisory board.

NOTE:

Since the entire Supervisory Board performs the tasks of the audit committee, and the Management Board does not have powers to appoint its members, the Company has chosen not to comply with the provisions of Annex I to the Commission Recommendation.

3. Key Features of the Company's Internal Control and Risk Management Systems Used in the Preparation of Separate and Consolidated Financial Statements

The Company's financial statements and periodic reports are prepared by the Chief Accountant in accordance with the applicable laws and regulations and the accounting policies adopted by the Company; the Management Board, which is responsible for reliability and accuracy of the prepared information, reviews the financial statements and periodic reports on an ongoing basis. The financial statements are drafted only by persons who have access to inside information, which obligates them – from the time of gaining access to such information to the publication of the financial statements – to keep confidential all data forming the basis of the financial statements. The financial data serving as the basis of the financial statements and periodic reports comes from the accounting and financial system which records accounting events in accordance with the Company's accounting policy (approved by the Management Board), which is based on the International Accounting Standards and the International Financial Reporting Standards. The Company monitors on an ongoing basis changes to laws and regulations on reporting requirements for listed companies, and prepares for their adoption appropriately in advance. The financial statements approved by the Management Board are reviewed by an independent auditor appointed by the Company's Supervisory Board from among reputable audit firms. Communicating with the auditor, the Financial Division attempts to determine recommendations concerning improvements to the Company's internal control system, as identified during the audit of the financial statements, so as to implement them where necessary. The Financial Division and Division Heads prepare periodic management information reports including an analysis of the key financial data and operating ratios of the business segments, and provide them to the Management Board.

4. Shareholders Directly or Indirectly Holding Significant Blocks of Shares; Numbers of Shares and Percentages of Company's Share Capital Held by Such Shareholders, and the Numbers of Votes and Percentages of the Total Vote that Such Shares Represent at the General Shareholders Meeting as at the Publication Date

	Shareholder	No. of shares	No. of votes	Share capital held	Total vote held at the GM
1.	Krzysztof Oleksowicz	4 682 271	4 682 271	33,05%	33,05%
2.	Andrzej Oliszewski	1 502 370	1 502 370	10,60%	10,60%
3.	ING OFE (Open-Ended Pension Fund)	1 187 431	1 187 431	8,38%	8,38%
4.	AIG OFE (Open-Ended Pension Fund)	1 007 628	1 007 628	7,11%	7,11%
5.	AVIVA OFE (Open-Ended Pension Fund)	898 963	898 963	6,34%	6,34%

(PLN '000)

5. Holders of any Securities Conferring Special Control Powers, and Description of Those Powers

There are no securities conferring special control powers over the Company. There are no restrictions with respect to the transfer of the Company shares or limitations on the voting rights attached to them.

6. Restrictions on Voting Rights, such as Limitations of the Voting Rights of Holders of a Given Percentage or Number of Votes, Deadlines for Exercising Voting Rights, or Systems Whereby, with the Company's Cooperation, the Financial Rights Attaching to Securities are Separated from the Holding of Securities

The Company's Articles of Association do not provide for any limitations on the voting rights of holders of a given percentage or number of votes.

7. Rules Governing the Appointment and Removal of the Company's Management Personnel and Such Personnel's Powers, Including in Particular the Power to Make Decisions to Issue or Repurchase Shares

Members of the Management Board are appointed for a three-year joint term of office. The Management Board manages the Company and represents it in and out of court. The Management Board is responsible for all issues which, under the applicable provisions of law or the Company's Articles of Association, do not fall within the scope of powers of the General Shareholders Meeting or the Company's Supervisory Board. The Management Board manages the Company's assets and rights, and is required to perform its responsibilities with due professional care, strictly observing the provisions of law. Resolutions of the Management Board are adopted by majority of votes. In the event of a voting tie, the President of the Management Board has the casting vote. The scope of powers and duties of the Management Board and the rules governing its activities are stipulated in the Rules of Procedure for the Management Board, adopted by the Management Board and approved by the Supervisory Board. Full text of the Rules of Procedure for the Management Board is available on the Company's website. The following persons are authorised to make representations and sign documents on behalf of the Company: the President of the Management Board acting individually, two members of the Management Board acting jointly, or a Member of the Management Board acting jointly with the proxy. The remuneration policies for the members of the Management Board are established by the Supervisory Board.

A Supervisory Board Resolution on a appointment or recall of a board member is taken by the absolute majority of votes when at least one half of Supervisory Board member is present. However, a resolution to suspend a Board Member is taken by a 4/5 of votes at 4/5 supervisory board's members present at a vote.

The Board takes decisions in the form of resolutions taken at Board meetings held at least twice a month. Resolutions are taken by majority of votes, the decisive vote belongs to the President of the Board, however, in case of resolutions relating to:

- market situation (including: development of distribution network, creation of purchase and sales policy) such resolution can be taken by the President or V-ce President and Board Member responsible for purchases and sales;

- issues relating to changes in assets and liabilities of the Company over 1 million PLN should be taken by all Board members (including: purchasing and disposal of the Company assets)

- other decisions relating to current operations and organization of the Company (organization holiday days, prizes, penalties) should be taken outside the Board meetings by two Board Members who are the closest to the subject being decided.

Decision relating to issue or repurchase of shares are taken according to the provisions of Commercial code of the companies, however, exclusive right to decision to the change of share capital is reserved to the General Assembly of Shareholders.

8. Rules Governing Amendments to the Company's Articles of Association

The validity of an amendment to the Company's Articles of Association requires:

Report on the Operations of the Inter Cars Group

(PLN '000)

- the General Shareholders Meeting's resolution adopted by a three-fourths (3/4) majority of the votes cast (Art. 415 of the Commercial Companies Code), in the form of a notary deed (a material change in the Company's business requires a resolution adopted by two-thirds (2/3) majority of the votes (Art. 416 of the Commercial Companies Code)),
- an appropriate entry into the National Court Register (Art. 430 of the Commercial Companies Code).

9. Manner of Operation of the General Shareholders Meeting, its Basic Powers and Description of the Shareholders' Rights along with the Procedure for their Exercise, in Particular the Rules Stipulated in the Rules of Procedure for the General Shareholders Meeting

The Management Board of Inter Cars S.A. reports that the General Shareholders Meeting operates in accordance with the provisions of the Company's Articles of Association, Commercial Companies Code and the Rules of Procedure for the General Shareholders Meeting published on the Company's website.

The General Shareholders Meeting decides on matters stipulated in the Commercial Companies Code, except when under the Company's Articles of Association such matters fall within the scope of powers of the Company's other governing bodies. The following matters require a General Shareholders Meeting's resolution: changing the share capital of the Company and creating, increasing and using other capitals, funds and reserves, issue of convertible bonds or bonds conferring pre-emptive rights, amendments to the Articles of Association, retirement of shares, disposal of the Company's enterprise or its organised part, liquidation, division, merger, dissolution, or transformation of the Company, distribution of profit, coverage of loss, and creation of capital reserves, appointment and removal from office of members of the Supervisory Board, approval of the Rules of Procedure for the Supervisory Board, and establishing remuneration policies for members of the Supervisory Board delegated to perform on-going individual supervision. Acquisition or disposal of real property, perpetual usufruct right to or interest in real property does not require the approval of the General Shareholders Meeting.

The General Shareholders Meeting is convened by the Company's Management Board or, in the cases and manner stipulated in the Commercial Companies Code, by other entities, and may be held at the Company's registered office, or in Cząstków Mazowiecki (Czosnów municipality, Province of Warsaw) or Kajetany (Nadarzyn municipality, Province of Warsaw). The General Shareholders Meeting adopts resolutions by an absolute majority of votes, unless the Commercial Companies Code or the Company's Articles of Association require more stringent rules governing adoption of a resolution.

10. Composition and Activities of the Issuer's Management, Supervisory and Administrative Bodies or of their Committees; Changes in their Composition in the Last Financial Year

10.1. Composition and Rules Governing Operation of the Management Board

In accordance with the Articles of Association, members of the Company's Management Board are appointed and removed by virtue of the Supervisory Board's resolution, with the exception of the first Management Board, whose members were appointed in the Company's Deed of Incorporation. The entity entitled to make a decision concerning the issue or repurchase of shares is the General Shareholders Meeting.

During the period from 1 January 2010 to 16 June 2010 the Board was comprised of:

- Krzysztof Oleksowicz – President
- Robert Kierzek – V-ce President
- Krzysztof Soszyński – V-ce President
- Wojciech Milewski – Member
- Piotr Kraska - Member

On June 16th 2010 the Supervisory Board made a resolution on the change of the Board. The Resolution no. 11/2010 the Supervisory Board recalled from the position of the President Mr. Krzysztof Oleksowicz and became the Member of the Board. On the same date V-ce Mr. Robert

Report on the Operations of the Inter Cars Group

(PLN '000)

Kierzek was recalled from the position of V-ce President and was appointed to the position of the President of the Board.

During the period from 16 June 2010 to 31 December 2010 the Board was comprised of:

- Robert Kierzek – President,
- Krzysztof Soszyński – V-ce President,
- Krzysztof Oleksowicz Member,
- Wojciech Milewski – Member,
- Piotr Kraska – Member.

Members of the Management Board are appointed for a three-year joint term of office. The Management Board manages the Company and represents it in and out of court. The Management Board is responsible for all issues which, under the applicable provisions of law or the Company's Articles of Association, do not fall within the scope of powers of the General Shareholders Meeting or the Company's Supervisory Board. The Management Board manages the Company's assets and rights, and is required to perform its responsibilities with due professional care, strictly observing the provisions of law. Resolutions of the Management Board are adopted by majority of votes. In the event of a voting tie, the President of the Management Board has the casting vote. The scope of powers and duties of the Management Board and the rules governing its activities are stipulated in the Rules of Procedure for the Management Board, adopted by the Management Board and approved by the Supervisory Board. Full text of the Rules of Procedure for the Management Board is available on the Company's website. The following persons are authorised to make representations and sign documents on behalf of the Company: the President of the Management Board acting individually, two members of the Management Board acting jointly, or a Member of the Management Board acting jointly with the proxy. The remuneration policies for the members of the Management Board are established by the Supervisory Board.

10.2. Composition and Rules Governing Operation of the Supervisory Board

During the period from 1 January 2010 to 10 June 2010 the Supervisory Board was comprised of:

- Andrzej Oliszewski – President of Supervisory Board,
- Maciej Oleksowicz – Member,
- Jolanta Oleksowicz – Bugajewska – Member,
- Jacek Klimczak – Member,
- Michał Marczak – Member.

On June 10th 2010 Mrs. Jolanta Oleksowicz – Bugajewska, resigned from the function of the Member of Supervisory Board of the Company. On the same date the Supervisory Board took a resolution no. 18/2010 and Mr. Piotr Płoszajski was appointed on this place.

As at December 31st 2010 roku the Supervisory Board consisted of 5 members:

- Andrzej Oliszewski – President,
- Maciej Oleksowicz – Member,
- Piotr Płoszajski – Member,
- Jacek Klimczak – Member,
- Michał Marczak – Member.

The Supervisory Board is composed of five to thirteen members, appointed by the General Shareholders Meeting, which also appoints the Chairman of the Supervisory Board.

From among other members, the Supervisory Board appoints the Vice-Chairman. The General Shareholders Meeting decides on the number of members of the Supervisory Board. In the event of block voting, the Supervisory Board is composed of thirteen members. Members of the Supervisory Board are appointed for a five-year joint term of office, and may be reappointed.

Report on the Operations of the Inter Cars Group

(PLN '000)

The Supervisory Board adopts resolutions by an absolute majority of votes, in the presence of at least half of the members. A resolution may only be considered valid if all members of the Supervisory Board have been invited to the meeting. Meetings are held at least once a quarter and are convened by the Chairman of the Supervisory Board (acting on their own initiative or at the request of a member of the Supervisory Board), who sends written notifications containing information on the place, time and the proposed agenda for the meeting, to be received by all members of the Supervisory Board at least 7 (seven) days prior to the date of the meeting. The Supervisory Board may adopt resolutions without holding a meeting, by casting votes in writing or using means of remote communication, provided that all members of the Supervisory Board have received the draft of the resolution which is to be voted upon and have agreed to such manner of voting. Resolutions of the Supervisory Board regarding the suspension from duties of a member of the Management Board for a good reason, as well as resolutions regarding the delegation of a Supervisory Board member to temporarily perform the duties of a Management Board member, are adopted by a majority of 4/5 (four fifths) of the votes cast in the presence of no less than 4/5 (four fifths) of the Supervisory Board members.

The Supervisory Board exercises supervision over the Company's activities in the manner stipulated in the Commercial Companies Code, the Company's Articles of Association and the Rules of Procedure for the Supervisory Board adopted by the General Shareholders Meeting. The scope of powers of the Supervisory Board includes in particular: reviewing the Company's financial statements, the Directors' Report and the Management Board's recommendations concerning the distribution of profit or coverage of loss, and submitting an annual report on the findings of the above review to the General Shareholders Meeting, selecting an auditor to audit the Company's financial statements (on the basis of proposals received by the Management Board), appointing members of the Management Board and removing them from office, appointing the President of the Management Board and (optionally) Vice-President of the Management Board from among its members, concluding contracts with members of the Management Board, establishing remuneration policies for members of the Management Board, and granting consent to acquire or dispose of real property, perpetual usufruct right to or interest in real property.

Description of Rules for appointment and removal of Management Board Members and in particular the right to take resolution on a new issue of shares or their redemption.

According to par. 11 of the Statute

1. The Board is composed of 2 to 9 members appointed and removed based on a resolution of Supervisory Board, except for the the first Board that has been appointed in the deed of the Company.
2. Members of the Management Board are appointed for a three-year joint term of office.
3. Management Board manages the Company and represents it in and out of court.
4. The Management Board is responsible for all issues which, under the applicable provisions of law or the Company's Articles of Association, do not fall within the scope of powers of the General Shareholders Meeting or the Company's Supervisory Board.
5. The Management Board manages the Company's assets and rights, and is required to perform its responsibilities with due professional care, strictly observing the provisions of law.
6. Resolutions of the Management Board are adopted by majority of votes. In the event of a voting tie, the President of the Management Board has the casting vote. The scope of powers and duties of the Management Board and the rules governing its activities are stipulated in the Rules of Procedure for the Management Board, adopted by the Management Board and approved by the Supervisory Board.
7. The remuneration policies for the members of the Management Board are established by the Supervisory Board.

According to par. 12

1. The Supervisory Board is composed of five to thirteen members, appointed by the General Shareholders Meeting, which also appoints the Chairman of the Supervisory Board. From among other members, the Supervisory Board appoints the Vice-Chairman.
2. The General Shareholders Meeting decides on the number of members of the Supervisory Board. In the event of block voting, the Supervisory Board is composed of thirteen members.
3. Members of the Supervisory Board are appointed for a five-year joint term of office, and

Report on the Operations of the Inter Cars Group

(PLN '000)

4. Member of the Supervisory Board may be reappointed.

According to par. 13

1. The Supervisory Board adopts resolutions by an absolute majority of votes, in the presence of at least half of the members. A resolution may only be considered valid if all members of the Supervisory Board have been invited to the meeting.
2. Meetings are held at least once a quarter and are convened by the Chairman of the Supervisory Board (acting on their own initiative or at the request of a member of the Supervisory Board), who sends written notifications containing information on the place, time and the proposed agenda for the meeting, to be received by all members of the Supervisory Board at least 7 (seven) days prior to the date of the meeting.
3. The Supervisory Board may adopt resolutions without holding a meeting, by casting votes in writing or using means of remote communication, provided that all members of the Supervisory Board have received the draft of the resolution which is to be voted upon and have agreed to such manner of voting.
4. Resolutions of the Supervisory Board regarding the suspension from duties of a member of the Management Board for a good reason, as well as resolutions regarding the delegation of a Supervisory Board member to temporarily perform the duties of a Management Board member, are adopted by a majority of 4/5 (four fifths) of the votes cast in the presence of no less than 4/5 (four fifths) of the Supervisory Board members.

According to par. 14

1. The Supervisory Board exercises supervision over the Company's activities in the manner stipulated in the Commercial Companies Code, the Company's Articles of Association and the Rules of Procedure for the Supervisory Board adopted by the General Shareholders Meeting.
2. The scope of powers of the Supervisory Board includes in particular:
-reviewing the Company's financial statements, the Directors' Report and the Management Board's recommendations concerning the distribution of profit or coverage of loss, and submitting an annual report on the findings of the above review to the General Shareholders Meeting, selecting an auditor to audit the Company's financial statements (on the basis of proposals received by the Management Board), appointing members of the Management Board and removing them from office, appointing the President of the Management Board and (optionally) Vice-President of the Management Board from among its members, concluding contracts with members of the Management Board, establishing remuneration policies for members of the Management Board, and granting consent to acquire or dispose of real property, perpetual usufruct right to or interest in real property.

According to par. 15

Member of Supervisory Board may be remunerated. Establishing remuneration for members of the Supervisory Board is performed by the General Assembly of Shareholders.

PART IV

AUDITOR'S REPORT ON THE ANNUAL FINANCIAL STATEMENTS

