CAPITAL GROUP OF INTER CARS

Quarterly report including interim consolidated report on the activities of the Inter Cars S.A. Capital Group for the period of 3 months ended on 30 September 2019





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Selected consolidated financial data of the Inter Cars Group

	for the period	d of 9 months	ended on 30 S	eptember
_	2019	2018	2019	2018
_	in thousand PLN	in thousand PLN	EUR '000	EUR '000
Information on growth and profits		=		
Sales revenues	6,490 826	5,822,322	1,506 481	1,368,831
Sales margin	29.9%	29.7%	00.400	74.007
EBITDA	381,266	304,963	88,490	71,697
EBITDA as percentage of sales	5.9%	5.2%		
EBITDA (for 12 consecutive months)	468,865	386,841	108,676	90,947
Net debt / EBITDA	2.62	3.29		
Basic earnings per share (PLN)	12.79	12.73	2.97	2.99
Diluted earnings per share (PLN)	12.79	12.73	2.97	2.99
Operating profit	263,215	249,241	61,091	58,597
Net profit	181,260	180,389	42,069	42,410
Cash flows				
Operating cash flows	335,597	(82,812)	77,890	(19,469)
Investing cash flows	(41,159)	(73,078)	(9,553)	(17,181)
Financing cash flows	(259,937)	124,412	(60,330)	29,249
Employment and branches Employees				
Parent company	639	551		
Subsidiaries	2,672	2,818		
Branches				
Parent company	248	249		
Subsidiaries	303	299		
total	551	548		
	As at	:	As	at
	30/09/2019		30/09/2019	31/12/2018
Consolidated statement of the financial situation	in thousand PLN	in thousand PLN	EUR '000	EUR '000
Cash and cash equivalents	149,225	114,725	34,119	26,680
Balance sheet total	4,668, 749	3,943,261	1,071,600	917,037
Loans, borrowings and finance lease	1,195,536	1,303 914	273,353	303,236
Equity attributable to the shareholders of the parent entity	2,008,150	1,829 173	459, 153	425,389

The following exchange rates were applied to calculate selected financial data in EUR:

- for balance sheet items the National Bank of Poland exchange rate of 30 September 2019 1 EUR = PLN 4.3736, and the National Bank of Poland exchange rate of 31 December 2018 1 EUR = PLN 4.3000
- for the profit and loss account and cash flow items the National Bank of Poland Exchange rate constituting the average National Bank of Poland exchange rate announced on the last day of each month of the 3 quarters of 2019 and 2018: 1 EUR = PLN 4.3086 and 1 EUR = PLN 4.2535.



INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS OF THE INTER CARS GROUP

Interim Consolidated statement of the financial situation

(in thousand PLN)	30/09/2019	31/12/2018	30/09/2018
ASSETS	(not audited)		(not audited)
Non-current assets			
Property, plant and equipment	484,670	461,400	487,919
Right-of-use assets	176,897	-	-
Investment property	11,049	17,779	21,530
Real estate available for sale	-	29,271	-
Intangible assets	216,494	199,415	189,089
Investments in associates	986	987	924
Investments available for sale	298	301	301
Receivables	22,207	22,346	23,582
Receivables on long-term rental	96,556	-	-
Deferred tax assets	18,896	21,053	16,256
	1,028 053	752,552	739,601
Current assets			
Inventory	2,400,180	2,200,789	2,365,546
Trade and other receivables	1,062,506	870,763	901,757
Receivables on short-term rental	42,280	-	-
Income tax receivables	4, 505	4,432	2,919
Cash and cash equivalents	149,225	114,725	129,437
	3,658,696	3,190,709	3,399,659
TOTAL ASSETS	4,686,749	3,943,261	4,139,260
LIABILITIES			
Share capital	28,336	28,336	28,336
Share premium account	259,530	259,530	259,530
Supplementary capital	1,204,362	983,765	967,357
Other capital reserves	22,204	19,030	19,030
Foreign exchange gains /losses in subsidiaries	(18,542)	(26,318)	(26,862)
Retained earnings	512,260	564,830	538,542
Total equity	2,008,150	1,829,173	1,785,933
Long-term liabilities			
Loan, borrowing and finance lease liabilities	553,548	531,819	657,564
Liabilities on long-term rental	255,801	-	-
Other long-term liabilities	9,569	6,206	4,806
Deferred income tax provision	5,293	25,037	10,167
	824,211	563,062	672,537
Short-term liabilities			
Trade and other liabilities	996,579	702,161	873,217
Trade and other liabilities- passed for factoring	47,893	-	-
Loan, borrowing and finance lease liabilities	641,988	772,095	744,079
Liabilities on the short-term rental	64,940	-	-
Employee benefits	32,351	31,251	22,729
Income tax liabilities	70,637	45,519	40,765
	1,854,388	1,551,026	1,680,790
TOTAL LIABILITIES	4,686 749	3,943,261	4,139,260



Interim consolidated statement of comprehensive income

(in thousand PLN)	for the period ende		for the period of 9 months ended on	
	30/09/2019	30/09/2018	30/09/2019	30/09/2018
Continued activity Revenues from the sale of products, goods and materials	2,241,225	2,035,656	6,490,826	5,822,322
Cost of sales	(1,566,173)	(1,448,769)	(4,548,976)	(4,091,466)
Gross profit on sales	675,052	586,887	1,941,850	1,730,856
Other operating revenues	13,877	28,762	28,199	37,119
Selling cost, general and administrative expenses	(343,015)	(289,979)	(985,484)	(856,563)
Costs of distribution service	(234,105)	(215,209)	(684,477)	(624,577)
Other operating costs	(16,369)	(29,355)	(36,873)	(37,594)
Operating profit	95,440	81,106	263,215	249,241
Financial income	498	693	1 6 4 2	1 266
			1,643	1,266
Exchange differences	(3,261)	5,504	(1,909)	(1,641)
Financial costs	(14,387)	(11,248)	(45,284)	(32,381)
Profit before tax	78,290	76,055	217,665	216,485
Income tax	(12,490)	(12,214)	(36,405)	(36,096)
Net profit	65,800	63,841	181,260	180,389
OTHER COMPREHENSIVE INCOME				
Foreign exchange gains /losses	13,035	(7,738)	7,776	(425)
Total other comprehensive income, net	13,035	(7,738)	7,776	(425)
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COMPREHENSIVE INCOME	78,835	56,103	189,036	179,964
Net profit attributable to:				
- the shareholders of the parent entity	65,800	63,841	181,260	180,389
- minority interests	-	-	-	-
	65,800	63,841	181,260	180,389
Comprehensive income attributable to:	,		,	,
- the shareholders of the parent entity	78,835	56,103	189,036	179,964
- minority interests	-	-	-	-
	78,835	56,103	189,036	179,964
Net profit	65,800	63,841	181,260	180,389
Weighted-average number of ordinary shares	14,168,100	14,168,100	14,168,100	14,168,100
Earnings per ordinary share (in PLN)	4.64	4.51	12.79	12.73
Weighted-average diluted number of ordinary	14,168,100	14,168,100	14,168,100	14,168,100
shares				
Diluted earnings per ordinary share (in PLN)	4.64	4.51	12.79	12.73



Interim consolidated statement of changes in equity

for the period from 01 January 2019 to 30 September 2019 (not audited)

(in thousand PLN)	Share capital	Share premium account	Supplementary capital	Foreign exchange gains /losses	Other reserve capitals	Retained earnings	Equity attributable to the shareholders of the parent entity
As at 01 January 2019	28,336	259,530	983,765	(26,318)	19,030	564,830	1,829 173
Profit in the reporting period	-	-	-	<u> </u>	-	181,260	181,260
Other comprehensive income Foreign exchange gains /losses	-	-	-	7,776	-	-	7,776
Total comprehensive income	-	-	-	7,776	-	181,260	189,036
<i>Transactions with shareholders</i> Distribution of prior period profit – dividend	-	-	-	-	-	(10,059)	(10,059)
Distribution of prior period profit - allocation to reserve capitals	-	-	220,597	-	3,174	(223,771)	-
As at 30 September 2019 (not audited)	28,336	259,530	1,204,362	(18,542)	22,204	512,260	2,008 150
for the period from 01 January 2018 to	31 December 2018						
(in thousand PLN)	Share capital	Share premium account	Supplementary capital	Foreign exchange gains /losses in subsidiaries	Other reserve capitals	Retained earnings	Total equity
	~~~~~			(00.407)	40.000	500.000	4 444 444

				subsidiaries			
As at 01 January 2018	28,336	259,530	832,483	(26,437)	19,030	503,086	1,616,028
Profit in the reporting period	-	-	-	-	-	223,085	223,085
Other comprehensive income							
Foreign exchange gains /losses in subsidiaries	-	-	-	-	-	-	-
Total comprehensive income	-	-	-	-	-	223,085	223,085
Transactions with shareholders							
Distribution of prior period profit – dividend	-	-	-	-	-	(10,059)	(10,059)
Distribution of retained profits - transfer to supplementary and reserve capital	-	-	151,282	-	-	(151,282)	-
Foreign exchange gains /losses	-	-	-	119	-	-	119
As at 31 December 2018	28,336	259,530	983,765	(26,437)	19,030	564,830	1,829 173

Extended consolidated quarterly report - Q3 2019



# for the period from 01 January 2018 to 30 September 2018 (not audited)

in thousand PLN)	Share capital	Share premium account	Supplementary capital	Foreign exchange gains /losses	Other reserve capitals	Retained earnings	Equity attributable to the shareholders of the parent entity
As at 01 January 2018	28,336	259,530	832,483	(26,437)	19,030	503,086	1,616,028
Profit in the reporting period	-	-	-	-	-	180,389	180,389
<i>Other comprehensive income</i> Foreign exchange gains /losses	-	-	-	(334)	-	<u>-</u>	(334)
Total comprehensive income	-	-	-	(334)	-	180,389	180,055
<i>Transactions with shareholders</i> Distribution of prior period profit – dividend	-	-	-	-	-	(10,059)	(10,059)
Distribution of prior period profit - allocation to reserve capitals	-	-	134,874	-	-	(134,874)	-
As at 30 September 2018 (not audited)	28,336	259,530	967,357	(26,771)	19,030	538,542	1,786,024



### Interim consolidated statement of cash flows

(in thousand PLN)	01/01/2019 30/09/2019	01/01/2018 30/09/2018
Cash flows from operating activities		
Profit before tax	217,665	216,485
Adjustments:		
Amortization and depreciation	118,051	55,722
Foreign exchange gains /losses	433	4,531
(Profit) /loss on the sale of property, plant and equipment Net interest	(5,559) 42,946	4,758 30,263
Other adjustments, net	(6,323)	(7,355)
Operating profit before changes in the working capital	367,213	<u> </u>
Increase (decrease) in inventories	(199,391)	(594,370)
Change in receivables	(192,626)	(163,411)
Change in short-term liabilities	315,882	394,188
Change in short-term liabilities passed for factoring	73,065	-
Cash generated by operating activities	364,143	(58,989)
Corporate income tax paid	(28,546)	(23,823)
Net cash from operating activities	335,597	(82,812)
		(02,012)
Cash flow from investing activities		
Proceeds from the sale of intangible assets, investment property, property, plant and equipment	44,815	811
Acquisition of intangible assets, investment property, and	(87,294)	(71,860)
property, plant and equipment Repayment of loans granted	1,229	1,051
Cost of acquisition of shares in other entities	-	-
Loans granted	(180)	(3,754)
Interest received	271	674
Net cash from investing activities	(41,159)	(73,078)
Cash flow from financing activities		
(Repayments) / proceeds from credits	(128,932)	170,188
Financial lease contracts liabilities	(53,652)	(6,004)
Interest paid	(42,122)	(29,713)
Dividend paid	(10,059)	(10,059)
Payment of the reverse factoring	(25,172)	
Net cash from financing activities	(259,937)	124,412
Net change in cash and cash equivalents	34,500	(31,478)
Cash and cash equivalents at the beginning of the period	114,725	160,915
Cash and cash equivalents at the end of the period	149,225	129,437



# Explanatory notes to the interim condensed financial statements for the period of 3 months ended on 30 September 2019

#### I. Information about the Inter Cars Capital Group

#### Scope of activities

The principal activities of Grupa Kapitałowa Inter Cars Spółka Akcyjna (hereinafter referred to as "the Group," "the Inter Cars Capital Group," the Inter Cars Group") are import and distribution of spare parts for passenger cars and commercial vehicles. The parent company in the Group is Inter Cars S.A. Company ("the Company", "the parent entity").

#### Registered seat - the parent entity

Inter Cars S.A. ul. Powsińska 64 02-903 Warsaw Poland *Central Warehouse:* Europejskie Centrum Logistyczne (European Logistics Centre) Swobodnia 35 05-170 Zakroczym

#### Contact and administrative details

The Company has been entered into the Register of Companies of the National Court Register kept by the District Court for the capital city of Warsaw, in Warsaw, XII Commercial Department of the National Court Register, under the following number:

KRS 0000008734 NIP 1181452946 Regon 014992887 tel. (+48-22) 714 19 16 fax. (+48-22) 714 19 18 bzarzadu@intercars.eu relacje.inwestorskie@intercars.eu www.intercars.com.pl

#### Supervisory Board

Andrzej Oliszewski, President Piotr Płoszajski Tomasz Rusak Jacek Klimczak Jacek Podgórski Radosław Kudła

#### Management Board (as at the date of approval of the financial statements)

Maciej Oleksowicz, President Krzysztof Soszyński, Vice-President Krzysztof Oleksowicz Wojciech Twaróg Piotr Zamora Tomáš Kaštil



#### **Statutory auditor**

PricewaterhouseCoopers Polska spółka z ograniczoną odpowiedzialnością Audyt sp. k.

UI. Polna 11,

00-633 Warsaw

### II. Composition of the Capital Group

The parent company, Inter Cars S.A. ("the Company") is registered in Poland. The interim consolidated financial statements for the period ended on 30 September 2019 contain information about the company; its subsidiaries referred to as the Inter Cars Capital Group ("the Group"), and about the Group's share in related entities.

The consolidated financial statements of the Inter Cars Capital Group for the period ended on 31 December 2018 are available at www.intercars.eu.

As at 30 September 2019, the following entities comprised the Inter Cars Capital Group: Inter Cars S.A. as the parent entity, and 34 other entities, including:

- 31 subsidiaries of Inter Cars S.A.
- 3 indirect subsidiaries of Inter Cars S.A.

The Group also holds shares in one associated entity.

Name of entity	Registered seat	Scope of activities	Consolidation method	% of the Group's share in the share capital	
				30/09/2019	30/09/2018
	Parent compan	у			
Inter Cars S.A.	Warsaw, Poland	Import and distribution of spare parts for passenger cars and commercial vehicles	full	Not applicable	Not applicable
	Direct subsidia	ries			
Inter Cars Ukraine	Khmelnitsky, Ukraine	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Q-service Sp. z o.o.	Cząstków Mazowiecki, Poland	Advisory services, organization of trainings and seminars related to automotive services and the automotive market	full	100%	100%
Lauber Sp. z o.o.	Słupsk, Poland	Remanufacturing of car parts	full	100%	100%
Inter Cars Česká republika s.r.o.	Prague, Czech Republic	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Feber Sp. z o.o.	Warsaw, Poland	Manufacture of motor vehicles, trailers and semi-trailers	full	100%	100%
IC Development & Finance Sp. z o.o	Warsaw, Poland	Real estate development and lease	full	100%	100%
Armatus sp. z o.o.	Warsaw, Poland	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Slovenská republika s.r.o.	Bratislava, Slovakia	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Lietuva UAB	Vilnius, Lithuania	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
JC Auto S.A.	Braine-le- Château, Belgium	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Hungária Kft	Budapest, Hungary	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%



Name of entity	Registered seat	Scope of activities	Consolidatio n method		up's share in e capital
				30/09/2019	30/09/2018
Inter Cars Italia s.r.l.	Pero, Italy	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars d.o.o.	Zaprešić (Grad Zaprešić), Croatia	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Romania s.r.l.	Cluj-Napoca, Romania	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Cyprus Limited	Nicosia, Cyprus	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Latvija SIA	Mārupes nov., Mārupe , Latvia	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Cleverlog-Autoteile GmbH	Berlin, Germany	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Bulgaria Ltd.	Sofia, Bulgaria	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Marketing Services Sp. z o.o.	Cząstków Mazowiecki, Poland	Advertising, market and public opinion research	full	100%	100%
ILS Sp. z o.o.	Swobodnia, Zakroczym, Poland	Logistics services	full	100%	100%
Inter Cars Malta Holding Limited	Birkirkara, Malta	Assets management	full	100%	100%
Q-service Truck Sp. z o.o.	Warsaw, Poland	Sale of commercial vehicles and trucks	full	100%	100%
Inter Cars INT Trgovina z rezervnimi deli in opremo za motorna vozila d.o.o.Inter Cars INT d.o.o.	Ljubljana, Republic of Slovenia	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Eesti OÜ	Tallinn, Estonia	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Piese Auto s.r.l.	Kishinev, Moldova	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars GREECE	Ilioupoli Attiki, Greece	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars d.o.o.	Sarajevo, Bosnia and Herzegovina	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars United Kingdom - automotive technology Ltd *	London, Great Britain	Distribution of spare parts for passenger cars and commercial vehicles	full	100%	100%
Inter Cars Deutschland GmbH*****	Berlin Germany	Distribution of spare parts for passenger cars and commercial vehicles	Not applicable	100%	-
Inter Cars d.o.o. Beograd- Rakovica**	Belgrade- Rakovica, Serbia	Distribution of spare parts for passenger cars and commercial vehicles	Not applicable	100%	-
Inter Cars Fleet Services Sp. z o.o.**	Warsaw Poland	Services for motor-vehicle fleets related to vehicle repairs	Not applicable	100%	-
	Indirect subsid			(	
Inter Cars Malta Limited***	Birkirkara, Malta	Sale of spare parts and advisory services related to automotive services and the automotive market	full	100%	100%
Aurelia Auto d o.o****	Vinkovci, Croatia	Distribution of spare parts and real estate rental	full	100%	100%



Name of entity	Registered seat	Scope of activities			up's share in e capital	
				30/09/2019	30/09/2018	
JC Auto s.r.o. in liquidation*****	Karvina- Darkow, Czech Republic	The Company does not carry out operating activities	full	100%	100%	
	Associated en	Associated entities				
InterMeko Europa Sp. z o.o.	Warsaw, Poland	Control and assessment of spare parts, components and accessories	equity method	50%	50%	

* The company started operational activity in 2Q2019.

**The Company does not carry out operating activities

*** 100% shares held by subsidiary company Inter Cars Malta Holding Limited

**** 100% shares held by subsidiary company Inter Cars d.o.o. (Croatia)

***** The company in organization

****** 100% shares held by subsidiary company Inter Cars Česká republika s.r.o.

#### Stock exchange listings

The shares of Inter Cars S.A., i.e. the parent entity, are listed on the Warsaw Stock Exchange in the continuous trading system.

#### **III. Declaration of compliance with IFRS**

Interim condensed consolidated financial statements of Inter Cars S.A. Capital Group (hereinafter referred to as "the condensed interim financial statements") were prepared for the period of 9 months ended on 30 September 2019.

The condensed interim financial statements comply with the requirements of the International Accounting Standard IAS 34 "Interim Financial Reporting" related to interim financial statements, and do not contain all the information required for annual financial statements. The condensed interim financial statements should be read together with the annual consolidated financial statements prepared in compliance with IFRS standards ended on 31 December 2018. In presented reporting period in the Group there were no changes in accounting policies in comparison to policies described in annual financial statements for the year 2018, except for implementation of new or modified accounting standards which are in force for annual statements starting on or after 01 January 2019.

Interim condensed consolidated financial statement of Inter Cars S.A. Capital Group prepared for the period of 3 months ended on 30 September 2019 with explanatory notes to interim condensed financial statements and quarterly financial information of Inter Cars S.A. 3Q 2019 was approved by the Board of Managers for publication on 15 November 2019.

#### IV. Basis for preparing the condensed interim consolidated financial statements

With the exception of the changes described in "Changes to the accounting principles," these condensed interim financial statements were prepared by the Inter Cars Capital Group in accordance with the same accounting standards as those applied by the Group to prepare the consolidated financial statements for the period ended on 31 December 2018.

The condensed interim consolidated financial statements were prepared under the assumption that Group will continue as a going concern in the foreseeable future and that there are no circumstances indicating a threat to the continuance of its operations.

All values presented in the condensed interim financial statements are quoted in PLN '000, unless otherwise indicated.



#### V. Changes to the accounting principles

Starting from 1 January 2019 the new standard IFRS 16 – Leases is applicable. It was approved by the European Union Commission regulation no 2017/1986 on 31 October 2017.

The new standard introduces a single model of recognising a lease in a lessee's books, in line with financial lease recognition as a part of IAS 17. In conformity with IFRS 16, an arrangement is a lease or contains a lease if it conveys the right to control identified assets for a specified period against a consideration.

The difference between IAS 17 and IFRS 16 is the requirement to control a concrete asset indicated in an arrangement directly or implicitly. An assignment of a right to use an asset takes place when an identified asset with respect to which the lessee is entitled to practically all economic benefits and controls the use of such assets over a given period.

The expenses related to the use of assets subject to a lease previously recognised mostly as costs of outsourced services are currently recognised as depreciation costs and interest costs.

The group has adopted IFRS16 lease and decided to apply the modified retrospective approach, therefore the benchmarking data for 2018 has not been transformed. Upon application of IFRS 16, for the first time the lease liabilities have been measured at the current value of the other lease fees discounted using the lessee's marginal interest rate as at the date of first application.

Upon first application of IFRS 16, the rights-of- use an asset were measured in an amount equal to a lease liability, adjusted by any prepayment or lease fee amounts related to such lease, included in the statement of the financial situation directly preceding the date of said first application.

The Group is a lessor with respect to contracts of lease of branch premises entered into with branches. These contracts have been concluded for a period similar to that of the contracts where the Group is a lessee. According to the provisions of the contracts, the control over the real properties is assigned to the branches, while the contracts are long-term and based on permanent cooperation between the Group and the branches. Based on that, the value of the real properties subject to a long-term lease under the said contracts was recognised in the Group's balance sheet as long- and short-term receivables measured as a discounted total of future lease payments. The short- and long-term lease receivables decrease the value of the right-of-use assets, as the lease periods in which the Group is the lessee and the periods in which it is the lessor are similar or the same. The group has applied all practical simplifications permitted by IFRS 16 for lease contracts previously classified as operating leases, i.e. Short-term leases and low-value leases.

A short-term lease is understood to mean contracts without the possibility to purchase an asset, concluded for a period not exceeding 12 months. In particular, contracts concluded for an unspecified period of time with a short notice period (up to 12 months) and without significant penalties for one of the parties are treated by the Group a short-term lease.

The level of materiality defined by the Group to identify low-value leases is PLN 18,799 per a new asset (irrespective of an asset subject to a lease), which is an equivalent to USD 5,000 according to the exchange rate as at the first application date i.e. 1 January 2019.

The date of beginning of the contract is the date at which the Group receives the subject of the contract for use.

The impact of application of IFRS 16 on particular items of the Group's financial statements as at 30 September 2019 is as follows:

	Inter Cars Group	Inter Cars S.A.
Right- of-use assets	176,897	19,012
Receivables on long-term rental	96,556	43,184
Receivables on short-term rental	42,280	18,163
Liabilities on long-term rental	255,801	56,779
Liabilities on short-term rental	64,940	24,138
Result	(5,008)	(1,167)



Since 1 January 2019 the lease contracts entered into after this date have been presented as the right-of-use and the corresponding lease liabilities in conformity with the new IFRS 16.

The costs resulting from short-lease contracts and from leases not exceeding USD 5,000 are recognized in the income statement and the other comprehensive income in the period in which they are incurred, similarly to any other lease or service fees.

From 1 January to 30 September 2019, as a result of application of IFRS 16, the total cost of amortization and depreciation of assets resulting from the right of use presented in the first three quarters of 2019 amounted to PLN 55,198 thousand for the Inter Cars Group and PLN 18,838 thousand for Inter Cars S. A.

The interest costs resulting from recognition of lease liabilities have increased, which in the period from January to September 2019 amounted to PLN 11,663 thousand for the Inter Cars Group and PLN 2,619 thousand for Inter Cars S.A.

In reported period of 2019, increases related to the right-to-use assets in the Inter Cars Group amounted to PLN 45,049 thousand, including PLN 11,548 thousand in Inter Cars S.A.

Whereas the total outflow of the right-to-use funds in the Inter Cars Group amounted to PLN 61,853 thousand, including PLN 20,290 thousand in Inter Cars S.A.

The Group has lease contracts for office and warehouse spaces, cars and a few machines and forklifts.

The impact of application of IFRS 16 on the selected items of financial consolidated statements is shown in the following tables:

(in thousand PLN)	30/09/2019		<u>30/09/2019</u>
	with IFRS 16	impact of IFRS 16	without IFRS 16
ASSETS		<u>10</u>	
Non-current assets			
Property, plant and equipment	484,670		484,670
Right-of-use assets	176,897	(176,897)	-
Investment property	11,049		11,049
Intangible assets	216,494		216,494
Investments in associates	986		986
Investments available for sale	298		298
Receivables	22,207		22,207
Receivables on long-term rental	96,556	(96,556)	-
Deferred tax assets	18,896		18,896
	1,028 053	(273,453)	754,600
Current assets			
Inventory	2,400,180		2,400,180
Trade and other receivables	1,062,506		1,062,506
Receivables on short-term rental	42,280	(42,280)	-
Income tax receivables	4,505	<b>x</b> • • •	4,505
Cash and cash equivalents	149,225		149,225
	3,658,696	(42,280)	3,616,416
TOTAL ASSETS	4,686 749	(315,733)	4,371 016
LIABILITIES			
Share capital	28,336		28,336
Share premium account	259,530		259,530
	,		
Supplementary capital	1,204,362 22,204		1,204,362
Other capital reserves Foreign exchange gains /losses in subsidiaries	(18,542)		22,204 (18,542)
Retained earnings	(18,342)	5,008	517,335
-			2,013,158
Equity	2,008,150	5,008	2,013,138



Long-term liabilities			
Loan, borrowing and finance lease liabilities	553,548		553,548
Liabilities on long-term rental Other long-term liabilities Deferred income tax provision	255,801 9,569 5,293	(255,801)	- 9,569 5,293
	824,211	(255,801)	568,410
Short-term liabilities			
Trade and other liabilities	996,579		996,579
Trade and other liabilities - passed for factoring	47,893		47,893
Loan, borrowing and finance lease liabilities	641,988		641,988
Liabilities on short-term rental	64,940	(64,940)	-
Employee benefits	32,351		32,351
Income tax liabilities	70,637		70,637
	1,854,388	(64,940)	1,789 448
TOTAL LIABILITIES	4,686 749	(315,733)	4,371 016

(in thousand PLN)	with IFRS 16	impact of IFRS 16	without IFRS 16
Continued activity		—	
Revenues from the sale of products, goods and materials	6,490,826		6,490,826
Cost of sales	(4,548,976)	(20,290)	(4,569,266)
Gross profit on sales	1,941,850	(20,290)	1,921,560
Other operating revenues	28,199		28,199
Selling cost, general and administrative expenses	(985,484)	13,636	(971,848)
Costs of distribution service	(684,477)		(684,477)
Other operating costs	(36,873)		(36,873)
Operating profit	263,215	(6,655)	256,560
Financial income	1,643		1,643
Exchange differences	(1,909)		(1,909)
Financial costs	(45,284)	11,663	(33,621)
Profit before tax	217,665	5,008	222,673
Income tax	(36,405)		(36,405)
Net profit	181,260	5,008	186,268



	1Q2019			2Q2019			3Q2019		
(in thousand PLN) Continued activity	with IFRS 16	impact of IFRS 16	without IFRS <u>16</u>	with IFRS 16	impact of IFRS 16	<u>without IFRS</u> <u>16</u>	with IFRS 16	impact of IFRS 16	<u>without IFRS</u> <u>16</u>
Revenues from the sale of products, goods and materials	1,998,064		1,998,064	2,243,226	-	2,243,226	2,249,536	-	2,249,536
Cost of sales	(1,414,210)	(6,212)	(1,420,422)	(1,568,593)	(6,696)	(1,575,289)	(1,566,173)	(7,382)	(1,573,555)
Gross profit on sales	583,854	(6,212)	577,642	674,633	(6,696)	667,937	683,363	(7,382)	675,981
Other operating revenues Selling cost, general and	16,655		16,655	5,978	-	5,978	5,566	-	5,566
administrative expenses	(301,441)	4,598	(296,843)	(341,028)	4,176	(336,852)	(343,015)	4,862	(338,153)
Costs of distribution service	(215,087)		(215,087)	(235,285)	-	(235,285)	(234,105)	-	(234,105)
Other operating costs	(8,123)		(8,123)	(12,381)	-	(12,381)	(16,369)	-	(16,369)
Operating profit	75,858	(1,615)	74,243	91,917	(2,519)	89,398	95,440	(2,521)	92,919
Financial income	652		652	493	-	493	498	-	498
Exchange differences	196		196	1,156	-	1,156	(3,261)	-	(3,261)
Financial costs	(15,281)	4,044	(11,237)	(15,616)	4,211	(11,405)	(14,387)	3,408	(10,979)
Profit before tax	61,425	2,429	63,854	77,950	1,692	79,642	78,290	887	79,177
Income tax	(10,946)		(10,946)	(12,969)	-	(12,969)	(12,490)	-	(12,490)
Net profit	50,479	2,429	52,908	64,981	1,692	66,673	65,800	887	66,687



#### VI. Foreign exchange rates applied to calculate the figures for Q3 2019.

All financial figures presented in the report in EUR were translated according to the following exchange rates:

	Average exchange ra reporting pe	0	Exchange rate at the reporting	
	9 months of 2019	9 months of 2018	30/09/2019	31/12/2018
EUR/PLN	4.3086	4.2535	4.3736	4.3000

The following principles have been used to convert data presented in thousand EUROS in selected financial data:

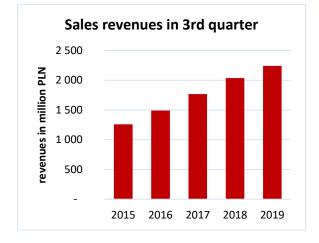
- the figures resulting from the profit and loss account the average exchange rate constituting the arithmetic mean of the exchange rates announced by President of the National Bank of Poland on the last day of each month of a given period;
- the figures resulting from the balance sheet the exchange rate as at 30 September constituting the average EUR exchange rate announced on 30 September by the President of the National Bank of Poland;
- for translating the value of the share capital the average EUR exchange rates applicable on the day on which an increase in the share capital was registered ;
- foreign currency gains/losses resulting from the above-mentioned translation are recognized in equity as foreign exchange gains/losses from translation of foreign subsidiaries.



### OTHER INFORMATION ON THE ACTIVITIES OF THE INTER CARS CAPITAL GROUP

1. Summary of activities and consolidated and separate financial results for three quarters 2019





Summary of financial results of the Inter Cars Group

 In 3Q 2019, the Group recorded an 10,1% increase of consolidated sales revenues compared to the same period of 2018. The growth in consolidated sales revenues for the period of 9 months 2019 reached 11.5%.

**Export sales,** understood as sales by the overseas distribution companies, and direct sales by Inter Cars S.A. to foreign clients (mainly to Eastern European markets) **increased by 16.7%** compared to the analogous period a year before.

Export sales from Poland went up by 8.4%, whilst export sales from foreign branches went up by 17.4 % in the period of 9 months of 2019, compared to the same period of 2018.

- Inter Cars' domestic revenue accounted for app. 52 % of the Group's total revenue (including consolidation exemptions), compared to 54 % in the same period a year before. The Polish market remains the basic sales market for the Capital Group.
- In the period of 9 months of 2019, the Group opened 4 new branches abroad.
- Consolidated margin on the sale of goods amounted to 29.9% in the first 3 quarters of 2019. In the reporting period the influence of exchange rates on margin was the following: 0.1 p.p in the first 3 quarters of 2019 and 0.1 p.p. in the same period of 2018. After elimination of exchange rate differences, the margin would amount to 29.8% for three quarters of 2019 and 29.6% for 3 quarters 2018.
- The costs of sales and administration in 9 months of 2019 went up by 0.5% to 15.2% compared to the same period of it 2018, when it was on the level of 14.7%. The cost increase results from the one-off events described in item 2 of the report on the Company's activities. No new one-off events were identified in Q3, and the cost of one-off events from H1 remained unchanged.
- The consolidated profit on operating activity for the period of 9 months of 2019 amounted to PLN 263,215 thousand and was higher by PLN 13,974 thousand in comparison to the same period a year before.
- The consolidated net profit for the period of 9 months of 2019 amounted to PLN 181,260 thousand and is higher by PLN 1 million from the profit in the same period of 2018. However, one should stress the impact of adjustments resulting from the introduction of IFRS 16 with respect to the recognition of leases as income statement items in 2019. Following elimination of the impact of IFRS 16, the profit for the first 9 months of 2019 amounts to PLN 186,268m and is 3.3% bigger than the profit for the first nine months of 2018. Furthermore, following elimination of the one-off events described in item 2 of the



following report, the profit for 9 months of 2019 would have amounted to PLN 196.3 m and would have been 8.8% higher than the profit for the same period of 2018.

- As at 30 September 2019, the net debt /EBITDA ratio amounted to 2.57, compared with 3.29 in the same period of 2018. The decrease resulted from:
  - a reduction in inventory turnover from 149 to 143 days,
  - an increase in the amount of trade receivables handed over to factoring (as at 30.09.2019 they amounted to PLN 47.9), causing a 1-day increase in the liabilities turnover ratio,
  - an extension of the payment deadline for selected suppliers.
- The effective tax rate for the Group for 9 months cumulatively was 16.7%.

# Revenues increased in all geographical markets.

The Company has been consistently expanding

its business. This market displays a large potential of growth and a net profitability higher than the domestic market. The highest sales dynamics after 3 quarters of 2019 – compared to the same period of the previous year – (after translation to PLN and consolidation exclusions) was recorded by companies in the following countries: Bosnia and Herzegovina (97%), Moldova (85%), Ukraine (47%) and Cleverlog (41%). It should be noted that among companies with the biggest impact on the Group's revenues are Romania (7%), Bulgaria (27%), Slovakia (21%) and Latvia (17%).



# The underlying financial data of the Inter Cars S.A. Group in the Q3 2019 were as follows:

	for the period of 9 months ended on 30 September		for the period of 9 months ended on 30 September	
	2019	2018	2019	2018
- ('000)	PLN	PLN	EUR	EUR
Profit and loss account (for the period)				
Sales revenues	6,490,826	5,822,322	1,506,481	1,368,831
Gross profit (loss) on sales	1,941,850	1,730,856	450,692	406,925
Net financial revenues / costs	(45,550)	(32,756)	(10,572)	(7,701)
Operating profit (loss)	263, 215	249,241	61,091	58,597
Net profit (loss)	181, 260	180,389	42,069	42,410
Other financial data Operating cash flows Investing cash flows Financing cash flows Basic profit per share Sales margin EBITDA margin	335,597 (41,159) (259,937) 12.79 29.9% 5.9%	(82,812) (73,078) 124,412 12.73 29.7% 5.2%	77,890 (9,553) (60,330) 2.97	(19,469) (17,181) 29,249 2.99
	0.070	0.270		
Balance sheet (as at)	30/09/2019	31/12/2018	30/09/2019	31/12/2018
Cash and cash equivalents	149,225	114,725	34,119	26,680
Balance sheet total	4,686 749	3,943,261	1,071 600	917,037
Loans, borrowings and finance lease	1,195,536	1,303,914	273,353	303,236
Equity attributable to the shareholders of the parent entity	2,008,150	1,829,173	459,153	425,389

# Overview of the financial results of the parent company - Inter Cars

The underlying financial data of Inter Cars S.A. were as follows:

		for the period of 9 months ended on 30 September		of 9 months September
	2019	2018	2019	2018
('000)	PLN	PLN	EUR	EUR
Profit and loss account (for the period)				
Sales revenues	4,718 868	4,381,821	1,095,221	1,030,168
Gross profit (loss) on sales	1,182 437	1,042,648	274,436	245,127
Costs of license	(3,908)	(17,893)	(907)	(4,207)
Net financial revenues / costs	54,749	153,135	12,707	36,002
Operating profit (loss)	112,007	49,523	25,996	11,643
Net profit (loss)	147,816	198,678	34,307	46,709



	for the period of 9 months ended on 30 September		for the period of 9 months ended on 30 September	
	2019	2018	2019	2018
('000)	PLN	PLN	EUR	EUR
Other financial data				
Operating cash flows	119,998	(303,253)	27,851	(71,295)
Investing cash flows	109,033	151,500	25,306	35,618
Financing cash flows	(230,173)	149,233	(53,422)	35,085
Basic profit per share	10.43	14.02	2.42	3.30
Sales margin	25.1%	23.8%		
EBITDA margin	3.30%	1.6%		
Balance sheet <i>(as at)</i>	30/09/2019	31/12/2018	30/09/2019	31/12/2018
Cash and cash equivalents	23,141	24,283	5,291	5,647
Balance sheet total	3,841,848	3,443,148	878,418	800,732
Loans, borrowings and finance lease	1,181,169	1,324,902	270,068	308,117
Equity	1,560 727	1,422,970	356,852	330,923

The sales revenues in 9 months of 2019 were 7.69% higher than in the same period of 2018.

The sales margin for 3 quarters of 2019 was 25.1% (compared to 23.8% in 3 quarters of 2018).

**Distribution costs** – the share of the entity managing the branch in the margin earned. The sales margin generated by a branch is divided between the branch and Inter Cars in the 50/50 ratio. The branch system is based on the assumption of entrusting management of a distribution point (branch) to external entities. Sales are made on behalf of Inter Cars.

**License fees** - fees for using trademarks held by Inter Cars Marketing Services S.A. for the purposes of the current activity of the distribution companies.

**Financial revenues and costs** include primarily costs and revenues due to interest on loans and bonds and the dividends received from subsidiary companies. In the third quarter of 2019 the Company bore cost related to interest in the amount of PLN 9,780 thousand, and in the period of 9 months of 2019 the cost of interest amounted to PLN 30,214 thousand. The dividend received from subsidiary Companies in 2019 amounted to PLN 81,289 thousand.

Liabilities resulting from credits, loans, debt securities and finance lease as at 30 September 2019 amounted to PLN 1,181,169 thousand, including borrowings from related companies: PLN 97,410 thousand.

2. Factors and events of a non-recurring nature having a material bearing on the financial result, and a description of the Company's material achievements and failures along with a list of related key events

#### The major events affecting the current and future business activity of the Inter Cars Group:

- The consolidated EBITDA for 12 months cumulatively for the period ending on 30 September 2019 amounted to PLN 468,242 thousand (cumulatively as a profit on operating activity plus depreciation) and after elimination of influence of IFRS 16 EBITDA was PLN 407,012 thousand and was PLN 20,162 thousand higher compared to 2018.
- Net debt / EBITDA ratio amounted to 2.62 and after elimination of the impact of IFRS 16 standard it would be 2.57 vs 3.29 as at 30 September 2018.
- The highest revenue in history was recorded by the Romanian company and resulted from the development of spare parts distribution centres, the so-called central warehouses. A significant



increase in sales was recorded also in Ukraine, Bulgaria, Bosnia, Moldova and in the Cleverlog company offering online sales in Germany.

- The management board of the Inter Cars Group decided to restructure the Italian company Inter Cars Italia s.r.l., which has not been profitable. Following a profitability analysis of particular areas of its activity a decision was made to change its business model by closing all 6 branches and continuing direct sales to shops and warehouses offering spare parts. This way the company should arrive at the desired operating margin. The future restructuring costs, including severance pays for employees required by the applicable law, the costs of termination of contracts of lease of office and warehouse spaces, as well as other administrative costs will be paid from a reserve of PLN 8,600 k recorded in the first half of 2019.
- At the beginning of 2019, the sprinkler system in the newly opened warehouse in Nupaky in the Czech Republic went off unexpectedly causing a flooding of part of the products inside the warehouse and the conveyor picking and transferring products. The losses are being evaluated, along with the value to be recovered from the insurance policy. To cover the future costs of damages resulting from the said event, the management board decided to create a reserve of PLN 1,460 k. The future costs will be covered entirely from the said reserve.

#### 3. Material evaluations and estimates

The preparation of the condensed consolidated interim financial statements in conformity with the EU IFRS requires the Company's Management Board to use evaluations and estimates that affect the application of accounting principles and reported amounts of assets and liabilities, income and expenses. The judgements and estimates are reviewed on an ongoing basis. Revisions to estimates are recognized in the period in which the estimate is revised.

Information on particularly significant areas that are subject to evaluations and estimates and that affect the interim financial statements did not change from the information presented in the annual financial statements as at 31 December 2018.

#### 4. Seasonality

The demand for spare parts is seasonal. The peak season falls in the second and third quarters. The demand is lower at the beginning and the end of the year. This is directly linked to the seasonal nature of some repairs for which the spare parts are required, and to the smaller number of repairs made by clients during winter.

#### 5. Information on business segments

The core business of the Inter Cars S.A. Capital Group is the sale of spare parts. In addition, the companies Feber Sp. z o.o., Lauber Sp. z o.o., IC Development & Finance Sp. z o.o., Inter Cars Marketing Services Sp. z o.o. and ILS Sp. z o.o. are active in other business segments, such as: the manufacturing of semi-trailers, remanufacturing of spare parts, real estate development, marketing and logistics, whilst Q-service Truck Sp. z o.o. is an authorized dealer of Isuzu commercial vehicles and an importer of Ford Trucks vehicles. The above-mentioned business segments may not be recognized as separate business segments individually, hence they are shown in the "Other segments" column.

The Inter Cars Group applies uniform accounting policies to all its business segments and they are also the same as the ones used for preparing this financial statements.

Transactions between particular segments are carried out at arm's length.

#### Information on business segments

#### for the period of 9 months ended

on 30 September 2019	Sale of spare parts	Other segments	Eliminations	Total
External sales	6,385,734	105,092	-	6,490 826
Inter-segment sales	5,724	340,086	(345,360)	-
Profit before tax	286,814	14,371	(83,520)	217,665

#### for the period of 9 months ended on 30 September 2018

	Sale of spare parts	Other segments	Eliminations	Total
External sales	5,751,737	70,585	-	5,822,322
Inter-segment sales	5,433	359,446	(364,879)	-
Profit before tax	350,732	31,057	(165,304)	216,485

Assets by operating segments	Status as at 30/09/2019	Status as at 31/12/2018
Sale of spare parts segment	6,530 870	5,847,058
Other segments	513,494	496,064
Eliminations	(2,357,615)	(2,399,861)
	4,686 749	3,943,261

#### 6. Dividend

On 23 April 2019, the Management Board adopted a resolution to approve the Board's proposal regarding the distribution of the profit for the financial year of 2018 and the payment of a dividend of PLN 10,059,351.00 from the net profit i.e. PLN 0.71 per one stock. On 29 May 2019, the Company's Supervisory Board adopted a resolution to approve the Management Board's proposal and recommended that the Company's General Shareholders Meeting adopt a resolution to distribute the profit and pay a dividend of PLN 10,059,351.00, i.e. PLN 0.71 per one stock. On 17 June 2019, the Ordinary General Shareholders Meeting adopted a resolution to distribute the profit for 2018 and pay a dividend of PLN 10,059,351.00 per one stock.

The dividend was paid out on 12 July 2019.

On 13 July 2018, a dividend from the 2017 profit was paid in the amount of PLN 10,059 thousand, i.e. PLN 0.71 per share.

#### 7. Liabilities due to borrowings and other debt instruments

#### The syndicated credit facility agreement

The terms and conditions of the syndicated credit facility agreement signed on 14 November 2016, with further amendments, have been described in the annual consolidated financial statement of the Group.

#### Bank credits concluded directly by subsidiary companies:

In January 2019, daughter company Inter Cars INT d o.o. concluded a credit agreement with Nova Kreditna Banka Maribor d.d. For the amount of EUR 2 million, with maturity date 18 November 2019.

Inter Cars Česká republika s.r.o. concluded with Raiffeisenbank a.s. a credit line agreement for the amount of CZK 153.5m, repayable by 31 May 2020.



Inter Cars Romania s.r.l. has a credit line facility with RON 70 million in Bank ING Bank N.V

Loans and borrowings as at 30/09/2019			
Current loans and borrowings	Contractual amount (limit)	Used	Maturity date
Syndicated credit	775,000	407,563	12-11-2020
- Inter Cars S.A.		371,673	
<ul> <li>Inter Cars Slovenská republika s.r.o.</li> </ul>		20,928	
- Lauber Sp. z o.o.		14,962	
Raiffeisen a.s. (Inter Cars Česká republika s.r.o	25,988	25,395	31-05-2020
ING Bank N.V (Inter Cars Romania s.r.l.)	64,449	39,457	27-12-2019
Nova Kreditna Banka Maribor d.d. (Inter Cars INT D o.o.	8,747	2,187	18-11-2019
	874,184	474,602	
Non-current loans and borrowings at nominal value	Contractual amount (limit)	Used	Maturity date
Syndicated credit	537,000	537,000	14-11-2021
	537,000	537,000	
Loans and borrowings as at 31/12/2018 Current loans and borrowings at nominal value	Contractual	Used	Maturity date
Syndicated credit	amount (limit) 838,000	560,420	14-11-2019
Inter Cars S.A.	030,000	525,538	14-11-2019
Inter Cars Slovenska Republika s.r.o.		20,121	
Lauber Sp. z.o.o.		14,761	
ING Bank N.V. (Inter Cars Romania s.r.l.)	64,603	54,503	27-12-2019
	902,603	614,923	-
Non-current loans and borrowings at nominal value	Contractual amount (limit)	Used	Maturity date
Syndicated credit	537,000	500,000	14-11-2021
Raiffeisen a.s. (Inter Cars Česká republika s.r.o)	29,863	25,095	20-02-2020
	566,863	525,095	-

#### Issuance of bonds

The terms and conditions of the issuance are described in the annual consolidated financial statements of the Group.

In the third quarter of 2019 the value of the bonds issued did not change. Interest on the A-series bonds are paid twice a year, in April and in October.

Below chart presents Bonds issued and planned buyback dates:

 Tranche number	Date of issuance	Maturity date	Amount of buyback
 Series A	24/10/2014	24/10/2019	150,000
			150,000

The A series bonds were redeemed after the balance sheet day, on 24 October 2019, which was announced in the current report no. 26/2019.

#### 8. Contingent liabilities and sureties

In the reporting period, Inter Cars S.A. and its subsidiaries did not grant any sureties for credits, loans or other guarantees worth at least 10% of equity capital.



Contingent liabilities, granted security and unrecognized liabilities did not change materially from those described in the financial statements as at 31 December 2018.

As at 30 September 2019, the total value of guaranties amounted to PLN 25,744 thousand and comprised guaranties for suppliers and customers.

9. The Management Board's standpoint on the feasibility of meeting the previously published forecasts of financial results for 2019

The Capital Group Inter Cars S.A. did not publish any forecasts of financial results.

10. The list of shareholders holding at least 5% of the total number of the votes as at the date of release of these statements

Shareholder	Number of shares	Total nominal value	Percentage of share in the share capital held	Percentage of total vote held
		(PLN)	(%)	(%)
OK Automotive Investments B.V.*	3,726,721	7,453,442	26.30%	26.30%
AVIVA Otwarty Fundusz Emerytalny	1,896,778	3,793,556	13.39%	13.39%
Nationale-Nederlanden OFE	1,416,799	2,833,598	9.99%	9.99%
Andrzej Oliszewski	1,277,370	2,554,740	9.02%	9.02%
Immersion Capital LLP**	748,776	1,497,552	5.29%	5.29%
Total	9,066,444	18,132,888	63.99%	63.99%

*OK Automotive Investments B.V. is a company which is dependent from Krzysztof Oleksowicz - Member of the Management Board of the Company

**Immersion Capital LLP – operates on behalf and for Immersion Capital Master Fund Limited managed by it.

Until the date of release of these financial statements, the Company had not received any other shareholding notifications.

11. Changes in the number of shares and rights to shares (options) in Inter Cars S.A. held by the Company's management and supervisory personnel since the publication of the most recent quarterly report.

The Company's supervisory and managing personnel hold a total of 5,005,591 shares, constituting 35.33% of the total vote at the General Shareholders Meeting of Inter Cars.

The managing and supervisory personnel hold no shares in the subsidiaries of Inter Cars.

Shareholder	Number of shares	Total nominal value	Percentage of share in the share capital held (%)	Percentage of total vote held (%)
Management Board				
Krzysztof Oleksowicz*	3,726,721	7,453,442	26.30%	26.30%
Tomaš Kaštil	1,500	3,000	0.01%	0.01%
	3,728,221	7,456,442		
Supervisory Board				
Andrzej Oliszewski	1,277,370	2,554,740	9.02%	9.02%
	1,277,370	2,554,740		
Total	5,005,591	10,011,182	35.33%	35.33%

* Directly by OK Automotive Investments B.V.

There have been no changes in shareholding structure of the issuer since the date of publication of the previous report, i.e. 04 September 2019:



Shareholder	Number of shares as at	shares		Number of shares as at	
	04/09/2019			15/11/2019	
Krzysztof Oleksowicz*	3,726,721	-	-	3,726,721	
Andrzej Oliszewski	1,277,370	-	-	1,277,370	
Tomaš Kaštil	1,500	-	-	1,500	
Total	5,005,591	-	-	5,005,591	

#### 12. Information on court, arbitration and administrative proceedings

No proceedings were brought during the reporting period before any court or administrative body with respect to any liabilities or claims of Inter Cars S.A. or its subsidiary undertakings, whose aggregate value would represent 10% or more of the Company's equity.

Furthermore, no proceedings are pending before any court or administrative body with respect to any liabilities or claims of Inter Cars S.A. or its subsidiaries whose aggregate value would represent 10% or more of the Company's equity.

#### 13. Transactions with related entities

(in thousand PLN)	1.01.2019- 30.09.2019	1.01.2018- 30.09.2018
Remuneration of the members of the Supervisory Board and the Management Board		
Remuneration of the members of the Supervisory Board	413	424
Remuneration of the members of the Management Board	9,353	10,905
	9,766	11,329
	1.01.2019- 30.09.2019	1.01.2018- 30.09.2018
Transactions with related entities	4.045	4 007
Income on sales to related entities Purchase of goods and services from related entities	1,945 5,978	1,807 13,412
	30/09/2019	31/12/2018
Settlements with related entities		
Receivables from related entities	1,529	1,103
Liabilities to related entities	402	410

80% of the goods and services purchased from related entities relates to the standard distribution service settled based on the same principles as those applicable to all branches. Placement in this category results from the family ties between a branch director and one of the members of the management Board of Inter Cars S.A.

# 14. Other information which the Company deems relevant for the assessment of its personnel, assets, financial position and financial result or changes in any of the foregoing, and for the assessment of the Company's ability to perform its obligations

This information is included in the section entitled "Factors and events of a non-recurring nature having a material bearing on the financial result, and a description of the Company's material achievements and failures along with a list of related key events."



# 15. Events subsequent to the balance sheet day as at which the report was prepared which may have a material bearing on the Company's future financial results

On 30 October 2019 an annex was signed to the term loan and revolving credit agreement of 14 November 2016. As a result, the date of repayment of revolving credit was set to be 12 November 2020.

Pursuant to the provisions of the Annex, the maximum amount of revolving loans granted pursuant to the Loan Agreement was increased by PLN 40.687.500,00 and currently amounts to PLN 878.687.500,00.

The maximum total amount of term loans granted pursuant to the Loan Agreement has increased by PLN 28,500,000 and amounts to PLN 565,500,000.00

The rate of interest of the credits is variable and shall depend, for each interest rate period, on WIBOR interest reference rate, plus agreed on the basis of the New Credit Facility Agreement (at arm's length) margins of the creditors.

# 16. Information on material transactions with related entities concluded on terms other than at arm's length, including information on their amounts and nature.

All transactions with related entities were concluded at arm's length.

# 17. Factors which in the Company's opinion will affect its financial results in the period covering at least the next quarter.

Factors which in the Management Board's opinion will affect the Company's financial results in Q4 2019 include:

- ✓ trends in the foreign exchange rates, mainly EUR, USD and YEN against PLN, UAH, HUF, CZK, HRK, RON, BGN, BAM, MDL and GBP;
- trends in the demand from export customers, related mainly to political and legal situation in Ukraine;
- changes in interest rates, which will determine the amount of interest on contracted loans and thus affect the financial expenses;
- ✓ planned improvement in the stock turnover, which should reduce the financial costs by lowering the requirement for inventory financing;
- ✓ enhanced awareness of the "Inter Cars" brand and obtaining new customers, which will contribute to the development of operating activities;
- ✓ optimization and synergy of logistics process in the newly open logistic centre in Zakorczym.
- ✓ change of business model and restructuring in Italian subsidiary Inter Cars Italia s.r.



# INTERIM CONDENSED SEPARATE FINANCIAL STATEMENTS OF INTER CARS S.A. FOR THE PERIOD FROM 01 January 2019 TO 30 September 2019

#### Separate statement of financial position

			/ /
(in thousand PLN)	<b>30/09/2019</b> not audited	31/12/2018 audited	<b>30/09/2018</b> not audited
ASSETS	not addited	audited	not addited
Non-current assets			
Property, plant and equipment	119,388	123,725	149,578
Right-of-use assets	19,012	-	-
Intangible assets	205,194	185,533	176,084
Investment property	-	-	1,991
Real estate available for sale	-	29,271	-
Investments in subordinated entities	418,324	418,193	418,193
Investments available for sale	258	258	258
Receivables	15,865	22,737	22,315
Receivables on long-term rental	43,184	-	-
Deferred tax assets	(1,760)		-
Current exects	819,465	780,957	768,419
Current assets Inventory	1,491 079	1,351,565	1,525,058
Trade and other receivables	1,490,000	1,286,343	1,351,100
Receivables on short-term rental	18,163	-	-
Cash and cash equivalents	23,141	24,283	28,933
	3,022 383	2,662,191	2,905,091
TOTAL ASSETS	3,841,848	3,443,148	3,673,510
Equity	00.000	20.220	00.000
Share capital	28,336	28,336	28,336
Share premium account	259,530	259,530	259,530
Supplementary capital Other reserve capitals	1,118 787 5,935	900,217 5,935	900,217 5,935
Retained earnings	148,139	228,952	199,002
Retained earnings	1,560 727	1,422,970	1,393,020
Long-term liabilities	1,500727	1,422,570	1,333,020
Loan, borrowing and finance lease liabilities	549,484	501,426	652,128
Liabilities on long-term rental	56,779	-	
Deferred income tax provision	-	20,013	(245)
	606,263	521,439	651,883
Short-term liabilities	••••;=••		,
Trade and other liabilities	967,137	659,126	863,016
Interest-bearing loans and borrowings, debt	631,685	823,476	744,409
securities and leasing		020,470	744,400
Liabilities on short-term rental	24,138	-	-
Employee benefits	15,094	14,453	10,884
Income tax liabilities	36,804 <b>1,674 858</b>	1,684 <b>1,498,739</b>	10,298
			1,628,607
TOTAL LIABILITIES	3,841,848	3,443,148	3,673,510



# Separate statement of comprehensive income

(in thousand PLN)	for the period o ended on 30 S		for the period of 9 months ended on 30 September		
	2019	2018	2019	2018	
Continued activity					
Revenues from the sale of products, goods and materials	1,607,298	1,533,574	4,718 868	4,381,821	
Cost of sales	(1,204,498)	(1,165,414)	(3,536,431)	(3,339,173)	
Gross profit on sales	402,800	368,160	1,182 437	1,042,648	
Other operating revenues	819	5,570	15,532	11,300	
Selling cost, general and administrative expenses	(211,571)	(170,650)	(603,294)	(518,365)	
Costs of distribution service	(127,838)	(124,975)	(387,762)	(371,770)	
Costs of license	-	-	(3,908)	(17,893)	
Other operating costs	(28,393)	(34,794)	(90,998)	(96,397)	
Operating profit	35,817	43,311	112,007	49,523	
Financial income	753	863	2,320	1,812	
Dividends received	38,762	30,604	88,791	183,285	
Exchange differences	(3,261)	5,504	(1,909)	(1,641)	
Financial costs	(11,377)	(10,077)	(34,453)	(30,321)	
Profit before tax	60,694	70,205	166,756	202,658	
Income tax	(6,949)	(2,187)	(18,940)	(3,980)	
Net profit	53,745	68,018	147,816	198,678	

#### OTHER COMPREHENSIVE INCOME

Total other comprehensive income, net	-	-	-	-
	53,745	68,018	147,816	198,678
Net profit	53,745	68,018	147,816	198,678
Weighted-average number of ordinary shares	14,168,100	14,168,100	14,168,100	14,168,100
Earnings per ordinary share (in PLN)	3.79	4.80	10.43	14.02
Weighted-average diluted number of ordinary shares	14,168,100	14,168,100	14,168,100	14,168,100
Diluted earnings per ordinary share (in PLN)	3.79	4.80	10.43	14.02



### Separate statement of changes in equity

#### for the period from 01 January 2019 to 30 September 2019

(in thousand PLN)	Share capital	Share premium account	Supplementar y capital	Other reserve capitals	Retained earnings	Total equity
As at 01 January 2019	28,336	259,530	900,217	5,935	228,952	1,422,970
Statement of comprehensive income Profit in the reporting period	-	-	-	-	147,816	147,816
Total comprehensive income	-	-	-	-	147,816	147,816
Distribution of prior period profit – dividend Distribution of retained profits - carried over to		-			(10,059)	(10,059)
supplementary capital	-	-	218,570	-	(218,570)	-
As at 30 September 2019	28,336	259,530	1,118 787	5,935	148,139	1,560 727

#### for the period from 01 January 2018 to 31 December 2018

(in thousand PLN)	Share capital	Share premium account	Supplement ary capital	Other reserve capitals	Retained earnings	Total equity
Shareholder's equity as at 01 January 2018	28,336	259,530	809,218	5,935	101,382	1,204,401
Statement of comprehensive income						
Profit in the reporting period	-	-	-	-	228,628	228,628
Total comprehensive income	-	-	-	-	228,628	228,628
Transactions with shareholders						
Distribution of prior period profit – dividend	-	-	-	-	(10,059)	(10,059)
Distribution of retained profits - carried over to supplementary capital	-	-	90,999	-	(90,999)	-
Owner's equity as at 31 December 2018	28,336	259,530	900,217	5,935	228,952	1,422,970





# for the period from 01 January 2018 to 30 September 2018

(in thousand PLN)	Share capital	Share premium account	Supplementar y capital	Other reserve capitals	Retained earnings	Total equity
As at 01 January 2018	28,336	259,530	809,218	5,935	101,382	1,204,401
Statement of comprehensive income Profit in the reporting period		-	-	-	198,678	198,678
Total comprehensive income	-	-	-	-		
Transactions with shareholders						
Distribution of prior period profit – dividend	-	-	-	-	(10,059)	(10,059)
Distribution of retained profits - carried over to supplementary capital	-	-	90,999	-	(90,999)	-
As at 30 September 2018	28,336	259,530	900,217	5,935	199,002	1,393,020

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#### Separate statement of cash flows

(in thousand PLN)	1.01.2019- 30.09.2019	1.01.2018- 30.09.2018
Cash flows from operating activities		
Profit (loss) before tax	166,755	202,658
Adjustments: Amortization and depreciation Foreign exchange gains /losses (Profit) /loss on the sale of property, plant and equipment Net interest and share in profits Net dividends Other adjustments, net <b>Operating profit before changes in the working capital</b>	43,745 2,173 (1,459) 27,793 (88,791) 289 <b>150,506</b>	20,769 7,011 258 23,643 (183,285) (270) <b>70,784</b>
Increase (decrease) in inventories Change in receivables Change in short-term liabilities Cash generated by operating activities	(139,515) (195,930) 307,010 <b>122,071</b>	(375,324) (285,108) 284,083 (305,565)
Corporate income tax paid Net cash from operating activities	(2,072) <b>119,998</b>	2,311 (303,253)
Cash flow from investing activities Proceeds from the sale of plant, property, equipment and intangible assets Purchase of property, plant, equipment and intangible assets Purchase of financial assets in related and other entities Repayment of loans granted	31,565 (12,461) (130) 7,825 (120)	1,007 (28,562) (2,088) 729 (4,073)
Loans granted Interest received Dividends received <b>Net cash from investing activities</b>	(139) 1,084 <u>81,289</u> <b>109,033</b>	(4,077) 1,206 <u>183,285</u> <b>151,500</b>
Cash flow from financing activities (repayments) / proceeds from loans and lease Interest paid Financial lease contracts liabilities Payment of the factoring Dividend paid	(166,665) (28,030) (25,715) - (10,059)	193,570 (22,969) (3,314) - (10,059)
Deposits received (returned) Net cash from financing activities	295 (230,173)	149,233
Net change in cash and cash equivalents	(1,142)	(2,521)
Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period	24,283 23,141	31,454 28,933



### 1. Accounting principles

#### Declaration of compliance with IFRS

**Interim condensed separate financial statements of Inter Cars S.A.** (hereinafter referred to as "the condensed interim financial statements") were prepared for the period of 9 months ended on 30 September 2019.

These condensed separate interim consolidated financial statements were prepared in accordance with the International Accounting Standard IAS 34 "Interim Financial Reporting" relating to interim financial statements and is not inclusive of all information required with respect to annual financial statements. These condensed separate interim financial statements should be read together with the audited separate financial statements prepared in accordance with the IFRS for the year ended on 31 December 2018. No changes to the accounting principles applied by the Company were made during the reporting period presented compared to the those described in the financial statements for the year ended on 31 December 2018.

The accounting principles applied by Inter Cars are the same as those applied by the Group, with the exception of interest in subsidiaries, valued at the historical costs minus revaluation write-downs.

Changes in IFRS and their interpretation which became effective as of 01 January 2019 until the date of approval of the financial statements for publication had bearing on these financial statements.

Description of amendments and the new standards, their influence on the statements of the Company was delivered in note V thereof.

The interim condensed separate financial statements of Inter Cars S.A. were approved for publication by the Management Board on 15 November 2019.

The interim condensed separate financial statements of Inter Cars S.A. were prepared under the assumption that the company shall continue as a going concern in the foreseeable future.

All values presented in the interim condensed financial statements were expressed in thousand PLN, unless otherwise indicated.

#### 2. Investments in subordinated entities

	2019	2018
As at 1 January (gross)	425,193	423,106
Increase, including:	130	2,087
- capital increase in Inter Cars d o.o. with its registered seat in Sarajevo in Bosnia and Herzegovina	-	2,087
- new share capital in Inter Cars Deutschland GmBH	53	-
- new share capital in Inter Cars d.o.o. Beograd-Novi Beograd	72	-
- new share capital in Inter Cars Fleet Services Sp. z o.o.	5	-
As at 30 September (gross):	425,323	425,193
- write-down on Inter Cars Ukraine	(7,000)	(7,000)
As at 30 September (net)	418,323	418,193



# 3. Transactions with related entities in the condensed standalone financial statements

	Sales revenues		Purchase of goods and services	
	1.01.2019- 30.09.2019	1.01.2018- 30.09.2018	1.01.2019- 30.09.2019	1.01.2018- 30.09.2018
Inter Cars Ukraine LLC	86,516	68,196	-	-
Q-Service Sp. z o.o.	392	2,900	172,667	210,270
Lauber Sp. z o.o.	5,878	5,515	34,963	34,276
Inter Cars Ceska Republika	121,328	105,360	2,838	3,965
Inter Cars Slovenska Republika	133,932	118,873	2,137	1,874
Feber Sp. z o.o.	540	755	8,533	5,880
Inter Cars Lietuva UAB	158,858	141,087	5,960	16,572
IC Development & Finance Sp. z o.o.	10	16	440	756
Inter Cars Italia srl.	11,955	499	1,375	174
Inter Cars d.o.o.	69,131	78,689	3,214	2,211
JC Auto S.A.	-	64	4,183	-
Inter Cars Hungária Kft	68,462	88,453	1,943	3,483
Inter Cars Romania s.r.l.	145,437	193,502	2,123	4,002
Armatus sp. z o.o.	3	3	845	1,744
Cleverlog Autoteile BmbH	62,464	48,774	237	52
Inter Cars Latvija SIA	84,432	79,544	2,395	1,914
Inter Cars Bulgaria Ltd.	66,149	26,603	1,223	765
Inter Cars Marketing Services Sp. z o.o.	114	140	(4,164)	39,248
ILS Sp. z o.o.	3,038	4,512	273,762	285,146
Q-Service Truck Sp. z o.o.	391	409	13,881	14,876
Inter Cars Malta Limited	21	-	262,081	240,602
Inter Cars d o.o. (Slovenia)	2,907	3,503	305	224
Inter Cars Eesti OU	15,720	15,559	623	357
ILS Latvijas filialie	-	32	-	-
Inter Cars Piese Auto s.r.l.	100	30	-	1
Inter Cars Greece Ltd.	4,323	31	-	-
Inter Cars d o.o. (Bosnia)	90	-	-	-
Inter Cars United Kingdom - automotive technology Ltd	8,076	-	-	-
	1,050,264	983,047	791,565	868,393



### Transactions with related entities in the condensed standalone financial statements (continued)

Inter Cars Ukraine LLC Lauber Sp. z o.o. Inter Cars Ceska Republika	<b>30/09/2019</b> 57,341 21,410 58,189 52,873 138	<b>31/12/2018</b> 48,396 17,032	30/09/2019	31/12/2018
Lauber Sp. z o.o.	21,410 58,189 52,873	17,032	-	
	58,189 52,873			
	52,873	42,000	10,382	10,022
	52,873	43,908	809	558
Inter Cars Slovenska Republika	138	43,789	619	45
Feber Sp. z o.o.		10	7,517	8,873
Inter Cars Lietuva UAB	56,325	45,525	491	62
Inter Cars Italia s.r.l.	13,120	12,809	1,237	37
Inter Cars d.o.o. (Croatia)	141,472	128,559	762	283
JC Auto S.A.	-	298	2	258
Inter Cars Hungária Kft.	52,104	67,596	600	316
JC Auto s.r.o.	4,228	4,156	-	-
Inter Cars Romania s.r.l.	312,971	303,716	215	494
Inter Cars Latvija SIA	65,723	59,734	558	201
Inter Cars Cyprus Ltd.	-	-	4	4
Cleverlog-Autoteile GmbH	2,474	2,436	-	-
Inter Cars Bulgaria EOOD	39,687	18,700	176	2
Inter Cars Marketing Services Sp. z o.o.	273	234	94,012	72,292
ILS Sp. z o.o.	41	1,522	50,290	63,313
Inter Cars Malta Holding Limited	290	1,043	(20)	(19)
Inter Cars Malta Limited	5,607	9,873	117,913	78,176
Q-service Truck Sp. z o.o.	63	18	3,423	674
Inter Cars INT d .o.o. (Slovenia)	498	905	112	18
Inter Cars Eesti OU	3,471	1,946	226	98
Q-Service Sp. z o.o.	11	233	51,632	38,661
ILS Latvijas filialie	32	19	-	-
IC Development & Finance Sp. z o.o.	63	53	1,440	1,780
Armatus sp. z o.o.	1	-	(109)	(253)
Inter Cars Piese Auto s.r.l.	(86)	(84)	-	-
Inter Cars Greece Ltd.	(1,119)	(4,650)	7	-
Intermeko Europe Sp. z o.o.	13	11	-	99
Inter Cars d o.o. (Bosnia)	91	-	5	-
Inter Cars United Kingdom - automotive	0.405			
technology Ltd	3,105	-	-	-
Gross receivables / liabilities from subsidiaries	890,410	807,787	342,304	275,994
Revaluation write-down on receivables (JC Auto s.r.o.)	(4,009)	<b>(4,009</b> )	-	-
Reserves for returns	(43,697)	(43,697)	-	-
Net receivables / liabilities from subsidiaries	842,704	760,081	342,304	275,994

#### **Receivables on dividend**

Receivables from subsidiaries	30/09/2019	30/09/2018
Lauber Sp. z o.o.	-	1,246
Inter Cars Marketing Services Sp. z o.o.	-	55,520
Q-SERVICE TRUCK Sp z o.o.	1,259	1,043
Q-Service Sp. z o.o.	20,611	14,091
Feber Sp. z o.o.	1,400	-
ILS Sp. z o.o.	15,559	-
Inter Cars Bulgaria EOOD	5,962	-
Inter Cars Latvija SIA	7,502	-
Gross receivables on dividend	52,293	71,900



Receivables from subsidiaries	30/09/2019	31/12/2018
Lauber Sp. z o.o.	8,776	8,937
IC Development & Finance Sp. z o.o.	17,752	24,094
Inter Cars Bulgaria EOOD	991	1,019
Q-Service Truck sp z o.o.	501	502
Inter Cars Malta Limited	12,836	12,838
Inter Cars Greece	929	1,317
Gross receivables on loans	41,786	48,707
Liabilities to subsidiaries		
Inter Cars Marketing Services Sp. z o.o.	11,400	61,200
Inter Cars Cyprus Ltd.	86,010	83,358
	97,410	144,558

#### Sureties issued by Inter Cars S.A. as at 30 September 2018 towards related companies:

Sureties and guarantees granted by Inter Cars S.A. as at 30 September 2019 amounted in total to: PLN 200,032 thousand.

In the reporting period, the Company did not grant any credit or loan sureties nor guarantees of a material value to any entity or a subsidiary of such entity.