

## POLISH FINANCIAL SUPERVISION AUTHORITY

Current Report No.

5

/

2021

Date:

March 9th 2021

Abbreviated issuer name:

INTERCARS

Subject:

Monthly sales report of the Inter Cars Group

Legal basis:

*Art. 17.1 of MAR – Inside information*

Text of the report:

In order to enhance the transparency and predictability of the financial results of Inter Cars S.A. (the "Company"), the Company's Management Board hereby presents a monthly report on the revenue of the Inter Cars Group distribution companies.

## Appendices

| File  | Description |
|---|-------------|
| RB_5_APPENDIX_Monthly sales report of the Inter Cars GroupIC_02 |             |

|                                   |  |
|-----------------------------------|--|
| INTER CARS S.A.                   | (full issuer name)                       |
| INTERCARS                         | Trade                                    |
| (abbreviated issuer name)         | (sector according to the WSE)            |
| 02-903                            | Warsaw, Poland                           |
| (postal code)                     | (city/town)                              |
| Powsińska                         | 64                                       |
| (street)                          | (number)                                 |
| 714-19-16                         | 714-19-18                                |
| (phone)                           | (fax)                                    |
| bzarzadu@intercars.com.pl         | intercars.com.pl                         |
| (email)                           | (www)                                    |
| 118-14-52-946                     | 014992887                                |
| (Tax Identification Number – NIP) | (Industry Identification Number – REGON) |

## SIGNATURES OF AUTHORISED REPRESENTATIVES

| Date           | Full name           | Position                               | Signature |
|----------------|---------------------|--|-----------|
| March 9th 2021 | Krzysztof Soszyński | Vice President of the Management Board |           |
| March 9th 2021 | Piotr Zamora        | Member of the Management Board         |           |

## Appendix to Current Report No. 5/2021

### Monthly sales report of the Inter Cars Group

|   | II 2020<br>[PLNm] | II 2021<br>[PLNm] | % change     | I-II 2020<br>[PLNm] | I-II 2021<br>[PLNm] | % change     |
|---|-------------------|-------------------|--------------|---------------------|---------------------|--------------|
| <b>Total sales of Inter Cars S.A.</b>                       | <b>451.3</b>      | <b>543.3</b>      | <b>20.4%</b> | <b>917.7</b>        | <b>1,074.2</b>      | <b>17.1%</b> |
| <i>including sales of Inter Cars S.A.'s goods in Poland</i> | 307.3             | 354.3             | 15.3%        | 621.2               | 707.3               | 13.9%        |
| INTER CARS SLOVENSKA REPUBLIKA S.R.O.                       | 25.0              | 27.3              | 9.3%         | 49.6                | 53.4                | 7.7%         |
| INTER CARS CESKA REPUBLIKA S.R.O.                           | 22.1              | 28.9              | 30.8%        | 46.0                | 55.9                | 21.6%        |
| INTER CARS UKRAINE  | 32.3              | 34.3              | 6.1%         | 63.7                | 65.6                | 2.9%         |
| INTER CARS HUNGARIA KFT.                                    | 25.4              | 29.6              | 16.6%        | 52.3                | 59.1                | 13.0%        |
| INTER CARS D.O.O. (Croatia)                                 | 21.1              | 24.3              | 15.2%        | 44.2                | 47.3                | 6.9%         |
| INTER CARS ROMANIA S.R.L.                                   | 55.5              | 73.2              | 31.9%        | 109.6               | 144.9               | 32.2%        |
| INTER CARS LIETUVA UAB                                      | 21.1              | 25.8              | 22.4%        | 44.4                | 50.4                | 13.5%        |
| INTER CARS LATVIJA SIA                                      | 21.1              | 27.6              | 31.0%        | 43.4                | 55.3                | 27.4%        |
| INTER CARS BULGARIA LTD                                     | 29.0              | 43.7              | 50.6%        | 60.8                | 86.7                | 42.6%        |
| INTER CARS ITALIA S.R.L.                                    | 5.2               | 6.7               | 29.4%        | 10.9                | 13.9                | 28.1%        |
| INTER CARS INT d.o.o. (Slovenia)                            | 4.9               | 7.1               | 43.4%        | 10.5                | 14.4                | 36.4%        |
| INTER CARS Eesti OU (Estonia)                               | 7.9               | 10.0              | 27.9%        | 16.7                | 20.2                | 21.0%        |
| INTER CARS PIESE AUTO S.R.L. (Moldova)                      | 3.7               | 6.1               | 64.6%        | 7.0                 | 11.5                | 64.7%        |
| INTER CARS d.o.o. (Bosnia)                                  | 4.0               | 5.3               | 33.2%        | 7.8                 | 10.0                | 29.6%        |
| INTER CARS GREECE   | 5.3               | 12.8              | 139.1%       | 10.5                | 24.8                | 136.1%       |
| INTER CARS d.o.o. (Serbia)                                  | 0.2               | 2.3               | 1,068.8%     | 0.3                 | 3.9                 | 1,416.9%     |
| <b>Sales of distribution companies abroad</b>               | <b>283.7</b>      | <b>364.8</b>      | <b>28.6%</b> | <b>577.6</b>        | <b>717.2</b>        | <b>24.2%</b> |
| CONSOLIDATION ELIMINATIONS*                                 | -107.8            | -141.9            | 31.6%        | -219.4              | -269.4              | 22.8%        |
| <b>Sales of Inter Cars Group distribution companies</b>     | <b>627.2</b>      | <b>766.2</b>      | <b>22.2%</b> | <b>1,275.9</b>      | <b>1,521.9</b>      | <b>19.3%</b> |

\*Inter Cars S.A.'s sales to its distribution subsidiaries are eliminated; sales between the subsidiaries or the subsidiaries' sales to Inter Cars S.A. are not eliminated.