

## POLISH FINANCIAL SUPERVISION AUTHORITY

Current Report No.

28

/

2018

Date:

December 7th 2018

Abbreviated issuer name

INTERCARS

Subject:

Monthly sales report of the Inter Cars Group

Legal basis:

Art. 17.1 of MAR – Inside information

Text of the report:

In order to enhance the transparency and predictability of the financial results of Inter Cars S.A. (the "Company"), the Company's Management Board hereby presents a monthly report on the revenue of the Inter Cars Group distribution companies.

## Appendices

File	Description
Current Report_28_APPENDIX_Monthly sales report of the IC Group – November	

INTER CARS S.A.	(full issuer name)
INTERCARS	Trade
(abbreviated issuer name)	(sector according to the WSE)
02-903	Warsaw, Poland
(postal code)	(city/town)
Powsińska	64
(street)	(number)
714-19-16	714-19-18
(phone)	(fax)
bzarzadu@intercars.com.pl	intercars.com.pl
(email)	(www)
118-14-52-946	014992887
(Tax Identification Number – NIP)	(Industry Identification Number – REGON)

## SIGNATURES OF AUTHORISED REPRESENTATIVES

Date	Full name	Position	Signature
2018-10-08	Krzysztof Soszyński	Vice President of the Management Board	
2018-10-08	Piotr Zamora	Member of the Management Board	

## Appendix to Current Report No. 28/2018

### Monthly sales report of the Inter Cars Group

	Nov 2017 PLNm	Nov 2018 PLNm	% change	Jan–Nov 2017 PLNm	Jan–Nov 2018 PLNm	% change
<b>Total sales of Inter Cars S.A.</b>	<b>510.1</b>	<b>575.6</b>	<b>12.9%</b>	<b>4,920.9</b>	<b>5,578.5</b>	<b>13.4%</b>
<i>including sales of Inter Cars S.A.'s goods in Poland</i>	380.6	414.2	8.8%	3,538.7	3,888.7	9.9%
INTER CARS SLOVENSKA REPUBLIKA S.R.O.	19.1	22.4	17.5%	178.7	221.2	23.8%
INTER CARS CESKA REPUBLIKA S.R.O.	22.6	24.6	8.9%	199.3	235.4	18.1%
INTER CARS UKRAINE	19.7	26.6	34.8%	179.9	239.2	33.0%
INTER CARS HUNGARIA KFT	25.9	32.1	24.1%	231.3	288.8	24.9%
INTER CARS D.D.O. (Croatia)	24.5	28.0	14.4%	208.7	249.7	19.7%
INTER CARS ROMANIA S.R.L.	58.9	71.0	20.6%	569.2	652.2	14.6%
INTER CARS LIETUVA UAB	26.0	27.9	7.4%	250.7	284.0	13.3%
INTER CARS LATVIJA SIA	20.3	25.3	24.4%	193.7	241.6	24.7%
INTER CARS BULGARIA LTD	24.2	32.7	33.7%	222.6	289.4	30.0%
INTER CARS ITALIA S.R.L.	6.9	8.0	15.9%	67.8	83.9	23.8%
INTER CARS INT d.o.o. (Slovenia)	3.6	4.3	19.6%	27.3	41.5	51.8%
INTER CARS Eesti OU (Estonia)	5.2	9.6	83.6%	46.1	91.6	98.9%
INTER CARS PIESE AUTO S.R.L. (Moldova)	1.3	3.3	149.9%	9.1	23.8	162.5%
INTER CARS d.o.o. (Bosnia)	1.1	2.3	111.2%	3.7	17.8	386.2%
INTER CARS GREECE	0.2	1.7	735.3%	0.2	8.9	4,239.0%
<b>Sales of distribution companies abroad</b>	<b>259.7</b>	<b>319.8</b>	<b>23.1%</b>	<b>2,388.3</b>	<b>2,969.3</b>	<b>24.3%</b>
CONSOLIDATION ELIMINATIONS *	-93.9	-122.7	30.7%	-1,035.4	-1,245.5	20.3%
<b>Sales of Inter Cars Group distribution companies</b>	<b>675.9</b>	<b>772.7</b>	<b>14.3%</b>	<b>6,273.7</b>	<b>7,302.3</b>	<b>16.4%</b>

\*Inter Cars S.A.'s sales to its distribution subsidiaries are eliminated; sales between the subsidiaries or the subsidiaries' sales to Inter Cars S.A. are not eliminated.