POLISH FINANCIAL SUPERVISION AUTHORITY

Current Report No.

| 12 |  | \begin{tabular}{\|l|}
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\end{tabular} |
| :--- | :--- | :--- |

## Date:

2017-04-10
Abbreviated issuer name
INTERCARS
Subject:

## Monthly sales report

Legal basis:

## Art. 17.1 of MAR - inside information

Text of the report:
In order to enhance the transparency and predictability of the Company's financial results, the Management Board of Inter Cars S.A. (the "Company") hereby presents a monthly report on the revenue of the Inter Cars Group distribution companies.

Appendices

| File | Description |
| :--- | :--- |
| Current Report_12_APPENDIX_Monthly sales <br> report - March |  |


| (full issuer name) |  |
| :---: | :---: |
| INTERCARS | Trade |
| (abbreviated issuer name) | (sector according to the WSE) |
| 02-903 | Warsaw, Poland |
| (postal code) | (city/town) |
| Powsińska | 64 |
| (street) | (number) |
| 714-19-16 | 714-19-18 |
| (phone) | (fax) |
| bzarzadu@intercars.com.pl | intercars.com.pl |
| (email) | (www) |
| 118-14-52-946 | 014992887 |
| (NIP) | (Industry Identification Number - REGON) |

Signatures of authorised representatives

| Date | Full name | Position | Signature |
| :--- | :--- | :--- | :--- |
| 2017-04-10 | Krzysztof Soszyński | Vice President of the Management Board |  |
| 2017-04-10 | Piotr Zamora | Member of the Management Board |  |

## Appendix to Current Report No. 12/2017

Monthly sales report of the Inter Cars Group

|  | $\begin{array}{r} \text { Mar } 2016 \\ \text { PLNm } \end{array}$ | Mar 2017 PLNm | \% change | $\begin{array}{r} \text { Jan-Mar } \\ 2016 \\ \text { PLNm } \end{array}$ | $\begin{array}{r} \text { Jan-Mar } \\ 2017 \\ \text { PLNm } \\ \hline \end{array}$ | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total sales of Inter Cars S.A. | 397.8 | 497.0 | 24.9\% | 1,039.1 | 1,207.0 | 16.2\% |
| including sales of Inter Cars S.A.'s goods in Poland | 287.3 | 359.9 | 25.3\% | 755.3 | 875.9 | 16.0\% |
| INTER CARS SLOVENSKA REPUBLIKA S.R.O. | 14.3 | 17.3 | 21.6\% | 39.7 | 46.3 | 16.5\% |
| INTER CARS CESKA REPUBLIKA S.R.O. | 13.7 | 18.7 | 35.9\% | 40.3 | 48.9 | 21.4\% |
| INTER CARS UKRAINE | 11.9 | 17.5 | 47.6\% | 31.6 | 42.5 | 34.2\% |
| INTER CARS HUNGARIA KFT | 13.4 | 24.0 | 79.7\% | 35.3 | 57.7 | 63.7\% |
| INTER CARS D.D.O. (Croatia) | 14.3 | 18.8 | 31.2\% | 39.6 | 49.0 | 23.8\% |
| INTER CARS ROMANIA S.R.L. | 43.3 | 55.9 | 29.2\% | 115.3 | 136.9 | 18.7\% |
| INTER CARS LIETUVA UAB | 18.0 | 23.7 | 31.3\% | 49.7 | 60.9 | 22.5\% |
| INTER CARS LATVIJA SIA | 12.8 | 17.6 | 37.5\% | 34.1 | 44.8 | 31.3\% |
| INTER CARS BULGARIA LTD | 12.6 | 19.7 | 56.3\% | 35.3 | 48.2 | 36.6\% |
| INTER CARS ITALIA S.R.L. | 4.0 | 6.6 | 66.1\% | 11.4 | 17.9 | 56.8\% |
| INTER CARS SLOVENIA | 1.5 | 2.3 | 52.7\% | 4.0 | 6.0 | 49.8\% |
| INTER CARS Eesti OU (Estonia) | 3.9 | 6.0 | 54.5\% | 8.2 | 12.4 | 50.7\% |
| INTER CARS PIESE AUTO S.R.L. (Moldova) | 0.0 | 0.7 |  | 0.0 | 1.5 |  |
| Sales of distribution companies abroad | 163.6 | 228.8 | 39.9\% | 444.7 | 573.1 | 28.9\% |
| CONSOLIDATION ELIMINATIONS * | -74.3 | -102.4 | 37.9\% | -201.7 | -246.1 | 22.0\% |
| Sales of Inter Cars S.A. Group distribution companies | 487.1 | 623.4 | 28.0\% | 1,282.1 | 1,533.9 | 19.6\% |

[^0]
[^0]:    *Inter Cars S.A.'s sales to its distribution subsidiaries are eliminated; sales between the subsidiaries or the subsidiaries' sales to Inter Cars S.A. are not eliminated.

