## Appendix to Current Report No. 4/2014

## Monthly sales report of the Inter Cars Group - January

|  | Jan 2013 <br> PLNm | Jan 2014 <br> PLNm | \% change |
| :--- | ---: | ---: | ---: |
| Total sales of Inter Cars S.A. | $\mathbf{1 8 8 . 9}$ | $\mathbf{2 3 9 , 2}$ | $\mathbf{2 6 , 6 \%}$ |
| including sales of Inter Cars S.A.'s goods in | 139.4 | 177.1 | $\mathbf{2 7 . 1 \%}$ |
| Poland |  |  |  |
| INTER CARS SLOVENSKA REPUBLIKA S.R.O. | 8.5 | 9.2 | $8.6 \%$ |
| INTER CARS CESKA REPUBLIKA S.R.O. | 8.7 | 9.2 | $6.1 \%$ |
| INTER CARS UKRAINE | 7.1 | 8.6 | $21.0 \%$ |
| INTER CARS HUNGARIA KFT | 1.9 | 3.2 | $65.5 \%$ |
| INTER CARS LTD (Croatia) | 5.6 | 7.5 | $32.7 \%$ |
| INTER CARS ROMANIA S.R.L. | 10.0 | 14.2 | $41.9 \%$ |
| INTER CARS LIETUVA UAB | 9.5 | 12.8 | $34.7 \%$ |
| INTER CARS LATVIJA SIA | 1.7 | 5.0 | $197.3 \%$ |
| INTER CARS BULGARIA LTD | 1.4 | 2.8 | $97.8 \%$ |
| INTER CARS ITALY JC AUTO S.R.L. | 1.7 | 1.6 | $-6.6 \%$ |
| Sales of distribution companies abroad | $\mathbf{5 6 . 2}$ | $\mathbf{7 4 . 2}$ | $\mathbf{3 2 . 0 \%}$ |
|  |  |  |  |
| CONSOLIDATION ELIMINATIONS * | -28.0 | -41.4 | $47.9 \%$ |
| Sales of Inter Cars Group distribution | $\mathbf{2 1 7 . 1}$ | $\mathbf{2 7 1 . 9}$ | $\mathbf{2 5 . 3 \%}$ |
| companies |  |  |  |

*Inter Cars S.A.'s sales to its distribution subsidiaries are eliminated; sales between the subsidiaries or the subsidiaries' sales to IC S.A. are not eliminated.

