## Appendix to Current Report No. 36/2013

## Monthly sales report of the Inter Cars Group

In order to enhance the transparency and predictability of the Company's financial results, the Management Board of Inter Cars S.A. hereby presents a monthly report of sales revenue of the Inter Cars Group distribution companies.

|  | $\begin{array}{r} \text { Oct } 2012 \\ \text { PLNm } \end{array}$ | $\begin{array}{r} \text { Oct } 2013 \\ \text { PLNm } \end{array}$ | $\begin{array}{r} \% \\ \text { change } \end{array}$ | $\begin{array}{r} \text { Jan-Oct } \\ 2012 \\ \text { PLNm } \end{array}$ | $\begin{array}{r} \text { Jan-Oct } \\ 2013 \\ \text { PLNm } \end{array}$ | $\begin{array}{r} \% \\ \text { change } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total sales of Inter Cars S.A. | 256.8 | 306.4 | 19.3\% | 2,166.3 | 2,540.3 | 17.3\% |
| including sales of Inter Cars S.A.'s goods in Poland | 189.7 | 222.9 | 17.5\% | 1,606.2 | 1,844.5 | 14.8\% |
| INTER CARS SLOVENSKA REPUBLIK A S.R.O. | 10.7 | 11.8 | 10.5\% | 93.0 | 101.6 | 9.2\% |
| INTER CARS CESKA REPUBLIKA S.R.O. | 10.7 | 11.5 | 7.3\% | 84.9 | 94.7 | 11.5\% |
| INTER CARS UKRAINE | 11.3 | 13.7 | 21.2\% | 94.7 | 113.0 | 19.3\% |
| INTER CARS HUNGARIA KFT | 2.1 | 3.2 | 50.7\% | 20.5 | 23.9 | 16.7\% |
| INTER CARS LTD (Croatia) | 7.3 | 9.2 | 24.7\% | 59.2 | 75.0 | 26.8\% |
| INTER CARS ROMANIA S.R.L. | 13.9 | 21.5 | 54.9\% | 105.9 | 155.4 | 46.9\% |
| INTER CARS LIETUVA UAB | 12.1 | 15.2 | 25.9\% | 94.1 | 119.2 | 26.6\% |
| INTER CARS LATVIJA SIA | 2.0 | 3.9 | 100.9\% | 13.5 | 27.1 | 100.0\% |
| INTER CARS BULGARIA LTD | 1.5 | 3.6 | 144.3\% | 6.6 | 24.0 | 262.8\% |
| INTER CARS ITALY JC AUTO S.R.L. | 2.2 | 1.7 | -26.0\% | 16.4 | 15.0 | -8.6\% |
| Sales of distribution companies abroad | 73.7 | 95.2 | 29.0\% | 588.8 | 748.9 | 27.2\% |
| CONSOLIDATION ELIMINATIONS * | -38.9 | -50.7 | 30.2\% | -291.8 | -399.5 | 36.9\% |
| Sales of Inter Cars S.A. Group distribution companies | 291.7 | 350.9 | 20.3\% | 2,463.4 | 2,889.8 | 17.3\% |

[^0] S.A. are not eliminated.


[^0]:    *Inter Cars S.A.'s sales to its distribution subsidiaries are eliminated; sales between the subsidiaries or the subsidiaries' sales to IC

