## Appendix to Current Report No. 35/2013

## Monthly sales report of the Inter Cars Group - September

In order to enhance the transparency and predictability of the Company's financial results, the Management Board of Inter Cars S.A. hereby presents a monthly report of sales revenue of the Inter Cars Group distribution companies.

|  | $\begin{array}{r} \text { Sep } \\ 2012 \\ \text { PLNm } \end{array}$ | $\begin{array}{r} \text { Sep } \\ 2013 \\ \text { PLNm } \end{array}$ | $\begin{gathered} \% \\ \text { change } \end{gathered}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2012 \\ \text { PLNm } \end{array}$ | $\begin{array}{r} \text { Jan-Sep } \\ 2013 \\ \text { PLN } \\ \hline \end{array}$ | $\begin{array}{r} \% \\ \text { change } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total sales of Inter Cars S.A. | 219.4 | 267.5 | $\begin{array}{r} 21.9 \\ \% \\ \hline \end{array}$ | $\begin{array}{r} 1.916 . \\ 2 \end{array}$ | $\begin{array}{r} 2.225 \\ 7 \end{array}$ | $\begin{array}{r} 16.2 \\ \% \\ \hline \end{array}$ |
| including sales of Inter Cars S.A.'s goods in Poland | 159.3 | 188.9 | $\begin{array}{r} 18.6 \\ \% \end{array}$ | $\begin{array}{r} 1.416 . \\ 5 \end{array}$ | $\begin{array}{r} 1.621 . \\ 2 \end{array}$ | $\begin{array}{r} 14.4 \\ \% \end{array}$ |
| INTER CARS SLOVENSKA REPUBLIK A S.R.O. | 9.1 | 10.4 | 14.6\% | 83.1 | 88.7 | 6.7\% |
| INTER CARS CESKA REPUBLIKA S.R.O. | 8.0 | 9.7 | 21.5\% | 76.2 | 83.4 | 9.5\% |
| INTER CARS UKRAINE | 9.9 | 11.8 | 19.9\% | 83.6 | 99.5 | 19.0\% |
| INTER CARS HUNGARIA KFT | 1.9 | 2.7 | 43.0\% | 18.3 | 20.7 | 13.2\% |
| INTER CARS LTD (Croatia) | 5.9 | 8.4 | 41.8\% | 50.4 | 65.8 | 30.5\% |
| INTER CARS ROMANIA S.R.L. | 11.6 | 17.4 | 50.1\% | 92.4 | 133.4 | 44.4\% |
| INTER CARS LIETUVA UAB | 9.7 | 12.7 | 30.2\% | 82.2 | 103.1 | 25.3\% |
| INTER CARS LATVIJA SIA | 1.6 | 3.2 | $\begin{array}{r} 105.2 \\ \% \end{array}$ | 11.6 | 23.3 | $\begin{array}{r} 100.6 \\ \% \end{array}$ |
| INTER CARS BULGARIA LTD | 1.0 | 2.9 | 186.0 | 5.2 | 20.5 | 298.0 |
| INTER CARS ITALY JC AUTO S.R.L. | 2.2 | 1.6 | \% | 14.1 | 14.3 |  |
|  |  |  | 25.3\% |  |  |  |
| Sales of distribution companies abroad | 60.8 | 80.8 | 32.9\% | 517.1 | 652.8 | 26.2\% |
| CONSOLIDATION ELIMINATIONS * | -29.4 | -47.3 | 60.8\% | -251.5 | -348.8 | 38.7\% |
| Sales of Inter Cars S.A. Group distribution companies | 250.8 | 301.1 | 20.0\% | $\begin{array}{r} 2 \\ 181.8 \end{array}$ | $\begin{array}{r} 2529 . \\ 7 \end{array}$ | 15.9\% |

*Inter Cars S.A.'s sales to its distribution subsidiaries are eliminated; sales between the subsidiaries or the subsidiaries' sales to IC S.A. are not eliminated.

