## August 7th 2013

## Current Report No. 31/2013

## Monthly sales report of the Inter Cars Group

In order to enhance the transparency and predictability of the Company's financial results, the Management Board of Inter Cars S.A. hereby presents a monthly report of sales revenue of the Inter Cars Group distribution companies

|  | $\begin{array}{r} \text { Jul } 2012 \\ \text { PLNm } \end{array}$ | Jul 2013 <br> PLNm | change | $\begin{array}{r} \text { Jan-Jul } \\ 2012 \\ \text { PLNm } \end{array}$ | $\begin{array}{r} \text { Jan-Jul } \\ 2013 \\ \text { PLNm } \end{array}$ | change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total sales of Inter Cars S.A. | 231.6 | 289.4 | 24.9\% | 1,475.8 | 1,694.5 | 14,8\% |
| including sales of Inter Cars S.A.'s goods in Poland | 169.9 | 208.9 | 23.0\% | 1,095.3 | 1,240.0 | 13,2\% |
| INTER CARS SLOVENSKA REPUBLIKA S.R.O. | 9.2 | 11.1 | 20.8\% | 65.1 | 68.7 | 5.6\% |
| INTER CARS CESKA REPUBLIKA S.R.O. | 8.7 | 9.5 | 8.8\% | 59.3 | 64.2 | 8.2\% |
| INTER CARS UKRAINE | 11.3 | 13.7 | 20.9\% | 63.5 | 76.1 | 19.9\% |
| INTER CARS HUNGARIA KFT | 2.0 | 2.8 | 46.1\% | 14.6 | 15.5 | 6.5\% |
| INTER CARS LTD (Croatia) | 6.5 | 9.1 | 40.6\% | 38.9 | 50.2 | 29.1\% |
| INTER CARS ROMANIA S.R.L. | 11.7 | 18.4 | 56.3\% | 67.5 | 98.9 | 46.4\% |
| INTER CARS LIETUVA UAB | 10.2 | 13.8 | 35.0\% | 62.3 | 78.9 | 26.6\% |
| INTER CARS LATVIJA SIA | 1.6 | 3.3 | 108.3\% | 8.2 | 16.6 | 102.3\% |
| INTER CARS BULGARIA LTD | 0.8 | 2.9 | 278.8\% | 3.3 | 14.6 | 341.3\% |
| "INTER CARS ITALY" JC AUTO S.R.L | 2.2 | 1.9 | -13.0\% | 10.8 | 12.0 | 10.9\% |
| Sales of distribution companies abroad | 64.2 | 86.6 | 34.8\% | 393.5 | 495.6 | 26.0\% |
| CONSOLIDATION ELIMINATIONS * | -30.4 | -50.3 | 65.2\% | -192.1 | -260.9 | 35.8\% |
| Sales of Inter Cars Group distribution companies | 265.4 | 325.7 | 22.7\% | 1,677.2 | 1,929.1 | 15.0\% |

*Inter Cars S.A.'s sales to its distribution subsidiaries are eliminated; sales between the subsidiaries or the subsidiaries' sales to IC S.A. are not eliminated.

In July 2013, Inter Cars S.A. recorded non-consolidated revenue of PLN 289.4m. This figure represents the Company's highest ever monthly sales revenue to date.

Legal basis: Art. 56.1.1 of the Public Offering Act - inside information

